### **GP Reinsurance EAD**

# SOLVENCY AND FINANCIAL CONDITION REPORT



generali.com

## Index

Index		2
Introduction	1	4
Summary		5
A. Bu	usiness and Performance	9
A.1.	Business	9
A.2.	Underwriting performance	11
A.3.	Investment performance.	12
A.4.	Performance of other activities	14
A.5.	Any other information	14
A.5.1.	Intragroup transactions	14
A.5.2.	Information about Coronavirus – COVID 19	18
Annex		19
B. Sy	stem of Governance	25
B.1.	General information on the system of governance	25
B.1.1. and res	Information on general governance: structure of administrative, management or supervisory bodies, description of rosponsibilities, details on the segregation of responsibilities	
B.1.2.	Information on key functions	26
B.1.3.	Material changes in the system of governance	27
B.1.4.	Remuneration policy	27
B.1.5. the und	Material transactions during the reporting period with shareholders, with persons who exercise a significant influence dertaking, and with members of the management and supervisory bodies	
B.2.	Fit and proper requirements	28
B.3.	Risk management system including the own risk and solvency assessment	29
B.3.1.	Risk management system	29
B.3.2.	ORSA process	31
B.3.3.	Risk embedding in capital management process	31
B.4.	Internal control system	32
B.5.	Internal audit function	33
B.6.	Actuarial function	34
B.7.	Outsourcing	35
B.7.1.	Information on outsourcing policy	35
B.8.	Any other information	35
C. Ri	sk Profile	37
C.1.	Underwriting risk	37
C.1.1.	Life Underwriting Risk	37
C.1.2.	Non-life Underwriting risk	37
C.2.	Market risk	39
C.3.	Credit risk	41
C.4.	Liquidity risk	42
C.4.1	Expected profit included in future premiums	43

C.5.		Operational risk	43
C.6.		Other material risk	44
С	.6.1.	Risk concentration	44
C.7.		Any other information	44
С	.7.1.	Other risks	44
С	.7.2.	Information on sensitivities	45
С	.7.3.	Major Development	45
D.	Va	aluation for Solvency Purposes	46
D.1.		Assets	48
D.2.		TECHNICAL PROVISIONS	54
D.3.		Other liabilities	59
D.4.		Alternative methods for valuation	65
D	.4.1.	Assets	65
D	.4.2.	Liabilities	65
D.5.		Any other information	65
Ann	nex		66
Ε.	Ca	apital Management	79
E.1.		Own funds	79
_	.1.1. nd on	Policies and processes related to own funds management, information on the time horizon used for business planning any material changes over the reporting period	
Е	.1.2.	Amount and quality of eligible own funds	79
Е	.1.3.	Eligible of own funds to meet the Minimum Capital Requirement	82
Е	.1.4.	Expected profit included in future premiums	82
Е	.1.5.	Reconciliation between statutory shareholder funds as per IFRS Group view and own funds for solvency purposes	83
E.2.		Solvency Capital Requirement and Minimum Capital Requirement	83
Е	.2.1.	SCR and MCR values	83
Е	.2.2.	SCR breakdown	84
E.3.		Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement	84
E.4.		Differences between the standard formula and any internal model used	84
E.5.		Non-compliance with the Minimum Capital Requirement and non-compliance with the Solvency Capital Requirement	84
E.6.		Any other information	84
Е	.6.1.	Major Development	84
Е	.6.2.	Sensitivities	84
Ann	nex		86

### Introduction

GP Reinsurance EAD (the Company or GP Re) falls under the scope of Solvency II Directive and is required to disclose publicly the Solvency and Financial Condition Report (SFCR).

This is in accordance with the Directive 2009/138/EC ('Solvency II Directive) as well as with the Delegated Regulation 2015/35/EC ('Delegated Act') and related Guidelines.

The objective of the Solvency and Financial Condition Report (SFCR) is to increase transparency in the insurance market requiring insurance and reinsurance undertakings to disclose publicly, at least on an annual basis, a report on their solvency and financial condition.

The document has been approved by the Supervisory Board and Management Board on 6th April 2021.

The users of the SFCR addressed to are mainly the ceding companies within Generali Central Eastern European region, or the companies from which the Company accepts the risks.

SFCR specific content is defined by primary legislation and its implementing measures - which provide detailed information on the essential aspects of the businesses of the undertaking, such as a description of the economic activity and performance of the undertaking, the system of governance, risk profile, evaluation of assets and liabilities and capital management - for solvency purposes.

When disclosing the information referred to in this Regulation figures reflecting monetary amounts shall be disclosed in Bulgarian Lev (BGN) unless otherwise stated.

GP Reinsurance EAD is falling under the scope of Solvency II Directive reporting and is required to disclose publicly SFCR with reference to the financial year starting from 1/1/2020.

The Solvency and Financial Condition Report of the Company has been prepared in English language and then translated in Bulgarian.

# Summary

Section	Summary			
A.1. Business	GP Reinsurance is the captive reinsurer of Generali in CEE region. In 2020 the Company provides proportional and non-proportional treaty reinsurance. Due to the Group's diversity across the Central and Eastern Europe region, the Company is able to mitigate local specifics and risks for lower cost of capital than each insurance company on its own. This provides the Group companies with a lower cost of capital, protects their balance sheets, significantly helps with meeting solvency requirements and provides a competitive advantage in the insurance market as it provides capacity to make additional room for underwriting additional risks and offer higher limits than it would otherwise be allowed.			
A.2. Underwriting Performance	The Company's underwriting performance is reflecting the business performance of the primary insurers (cedants). In 2020 the reinsurance portfolio followed a stable course of development with gross written premium of BGN 1.827m (both life and non-life), gross combined ratio of 75% and gross technical result of BGN 465m. The net technical result of the company for 2020 is BGN 332m.			
A.3. Investment Performance	GP Reinsurance aims at maximizing investment returns while maintaining appropriate level of risk and liquidity which is compatible with targeted returns and to achieve the Strategic Plan objectives through portfolio diversification and an accurate liability-driven investment strategy. Those objectives are incorporated in the strategy to ensure the establishment of appropriate return potential while ensuring that the Company can always meet its obligations without undue costs and in accordance with its internal and external Regulatory Capital Requirements.			
	The Company's investment strategy is based on the 'Prudent Person Principle'.			
A.4. Performance of other activities	The Company doesn't have leasing arrangements which can be considered material.			
A.5. Any other information	This section includes information on transactions with related parties, ceded reinsurance receivables, dividends paid during 2020 in relation to 2019 profit and management remunerations.			
B.1. General information on the system of governance	The Company has as at 31 December 2020 a two-tier management system with Management Board (MB) and Supervisory Board (SB). Audit Committee and Risk Committees are functioning with their main goal to support the MB and SB in terms of improving the internal control and risk management system.  GP Re internal control and risk management system is founded on the three lines of defence – operational functions (Risk Owners) as a first line, compliance, risk management and actuarial functions as second line and internal audit as a third line.			
	The Company follows the Internal Fit and Proper Rules which are defined in line with:			
B.2. Fit and proper requirements	<ul> <li>The guidelines and procedures, by means of which the Company ensures compliance with the Insurance code fit and proper requirements for the members of the Management and Supervisory Boards and for other personnel who are not in the Boards but are authorized to manage and represent the Company, as well as of the personnel performing key functions.</li> <li>The requirements in terms of fitness and experience of the members of the management bodies, performing management functions according to the Company's organizational structure.</li> <li>The fit and proper requirements for the employees where the Company evaluates their fitness and proper in terms of the Generali Group Fit and Proper Policy.</li> </ul>			
	The objective of these Rules is to ensure compliance and strict implementation of the legal requirements and the Generali Group Policy by defining minimum fit and proper standards.			

	The Risk Management system ensures that all risks, to which the Company is exposed to, are properly and effectively managed on the basis of the risk strategy defined.
B.3. Risk management system including the own risk and solvency	GP Re Risk Management process, also aligned with the Group one, is defined on the following phases – risk identification, risk measurement, risk management and control and risk reporting.
assessment	The Own Risk and Solvency Assessment (ORSA process is a key component of the Risk Management system which aims at assessing the adequacy of the solvency position and the risk profile of the Company on a current and forward-looking basis.
	Capital Management and Risk Management are strongly integrated processes. This integration is deemed essential to ensure alignment between business and risk strategies.
	The Internal Control System framework, whose design and structure is approved by the Management and Supervisory Boards, is defined as the system that operates to ensure that business activity complies with the law in force and with the various directives and procedures in place. It also ensures that company processes are efficient and effective where their respective objectives are concerned and that accounting and management information is reliable and complete.
B.4. Internal control system	Internal Control therefore comprises a set of tools that helps the business to reach its targets in line with the level of risk selected by top management. Such targets are not restricted solely to business targets, but extend also to those connected with financial reporting as well as compliance with all internal and external rules and regulations, and take on varying importance depending on the risk that has been identified. It follows that the relevant internal control mechanisms take on a varying nature and form too, depending on the particular process or processes under the spotlight.
B.5. Internal audit function	The Internal Audit Department is an independent, effective and objective function established to examine and evaluate the adequacy, functioning, effectiveness and efficiency of the internal control system and all other elements of the system of governance, with a view of improving the efficacy and efficiency of the internal control system of the organization and of the governance processes. The Internal Audit Department supports the Management Board in identifying the strategies and guidelines on internal control and risk management, ensuring they are appropriate and valid over time and provides the Management Board and the Audit Committee with analysis, appraisals, recommendations and information concerning the activities reviewed; it also carries out assurance and advisory activities for the benefit of the Management Board, the Supervisory Board, the Top Management and other departments.
B.6. Actuarial function	According to local legislation and Group policy Actuarial function is in place with separation of calculation and validation roles.
	The company has adopted Generali Group Outsourcing Policy for direct application. The policy intends to set consistent minimum mandatory outsourcing standards for all Generali Group entities, assign main outsourcing responsibilities and ensure that appropriate controls and governance structures are established within any outsourcing initiative. The Policy outlines the main principles to be followed when implementing outsourcing.
B.7. Outsourcing	In addition to the Group Outsourcing Policy, the company has adopted Internal Outsourcing Guidelines which are designed as a local supplement to the Group Outsourcing Policy and aim at providing a structured view to the managing of the outsourcing activities in the company, defining the roles and responsibilities for the administration and management of the Outsourcing activities and contracts, as well as setting the criteria based on which an outsourced activity/function shall be classified as critical or important. The Internal Guidelines also define the local regulatory framework applicable to outsourced functions and activities.
B.8. Any other information	The Management Board is obliged to revise at least once per year the internal control programs, relevant documents and policies composing the Internal control system and to amend it where necessary.
C.1. Underwriting risk	These are risks arising from:

	<ul> <li>P&amp;C reinsurance obligations in relation to the perils covered and the processes used in the conduct of business. It includes at least the risk of underestimating the frequency and/or severity of the claims in defining pricing and reserves (respectively Pricing Risk and Reserving Risk) and the risk of losses arising from extreme or exceptional events (Catastrophe Risk). Those risks are successfully managed and mitigated mainly via external reinsurance program.</li> <li>Life and health underwriting risks derived from the accepted reinsurance business in the life and health segment. They are accepted across the ACEER (Austria, Central Eastern Europe and Russia) region and refers to new life business which started in 2018 and some specialized Health insurer classified as SLT.</li> </ul>
C.2. Market risk & C.3. Credit risk	The Company manages its investments in a prudent way according to the so-called 'Prudent Person Principle', and strives to optimize the return of its assets while minimizing the negative impact of short term market fluctuations on its solvency. For the evaluation of its Market & Credit Risks, it makes use of the EIOPA Standard Formula. In line with the Strategic Asset Allocation the Company is mainly exposed to fixed income exposure, and consequently to interest rate risk.
C.4. Liquidity risk	The Liquidity Risk Management relies on projecting cash obligations and available cash resources into the future, so as to monitor that available liquid resources are at all times sufficient to cover the cash obligations that will come due in the same period. The Liquidity Metrics show stable liquidity position without relevant deviations.
C.5. Operational risk	The Company has implemented operational risk management system with the primary focus on identifying, assessing and evaluating operational risk events that may occur and evaluating the strength of the company's processes and mitigation activities to prevent or respond to such events.
	In 2020 no significant operational loss has occurred in GP Re.
C.6. Other material risk	This section discusses concentration risk, i.e. the risk stemming from all risk exposures with a potential loss which is large enough to threaten the solvency or the financial position of the company. Risk concentrations are significant when they could threaten the solvency or the liquidity position of the company, thus substantially impacting its risk profile.
C.7. Any other information	Other risks and their relevance to the company are discussed (emerging, reputational and contagion risks).
D.1. Assets	The section provides an overall description of the SII valuation methods for Assets.
D.2. Technical provisions	The amount of the technical provisions after reinsurance recoverables calculated according to IFRS standards amounts to 1.284.556 ths BGN at year-end 2020. This amount has been revaluated according to Solvency II principles to market value which is 613.280 ths BGN at year-end 2020.
D.3. Other liabilities	In this section, an overall description of the SII valuation methods for Liabilities other than technical provision is given, complementary to the general Valuation for Solvency Purposes (paragraph D - introduction).
D.4. Alternative methods for valuation	Assets: In respect of the official SII data valuation, there are no significant changes to valuation models used and to model inputs. In general terms, it must be noticed that the vast majority of assets portfolio owned by GP Re is recognized at IFRS fair value. The determination of the fair value is mostly done by using the market quotes. The Company does not apply any kind of the alternative methods of valuation on liabilities, different from the described in the relevant chapters earlier.
	Liabilities: The Company does not apply any kind of the alternative methods of valuation on liabilities, different from the described in the relevant chapters above.
E.1. Own Funds	The amount of eligible own funds at YE20 reached 1.42bn BGN (after 333m BGN of foreseeable dividend to be paid during this year from last year's profit). The same items previous year were 1.51bn BGN (after 346m BGN of foreseeable dividend).

	The solvency ratio slightly decreased to 217% (last year 238%).
	All own funds items to cover SCR (and MCR) are classified as Tier 1.
E.2. Solvency Capital Requirement and Minimum Capital Requirement	The SCR calculated according to the solvency regulation is 652m BGN, more than a half of this amount coming from Non-Life underwriting risks (last year 637m BGN).  The MCR calculated according to solvency regulation is about 209m BGN (last year 216m BGN).
E.3. Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement	The Company does not use duration-based equity risk sub-module in the calculation of the SCR
E.4. Differences between the standard formula and any internal model used	The company does not use internal model for the calculation of regulatory SCR.
E.5. Non-compliance with the Minimum Capital Requirement and non-compliance with the Solvency Capital Requirement	The Company has a sound solvency position with solvency ratios exceeding significantly the statutory requirements.
E.6. Any other information	This section provides information on sensitivity testing analyses,
	the impact of simple changes in specific risk drivers (e.g. Interest Rates, equity shocks, credit spreads and Interest Rate volatility) on the variability of the Own Funds and Solvency Ratio.

### A. Business and Performance

#### A.1. BUSINESS

#### **Details GP Re**

GP Reinsurance EAD (the Company or GP Re) is a sole joint-stock company registered in the Commercial Register with the Registry Agency on 24 July 2008 under No 200270243. The company's seat is in Sofia, the Republic of Bulgaria. Its registration address is Sofia 1504, Oborishte Region, 68, Kniaz Alexander Dondukov Blvd., and the correspondence address is Sofia 1504, Oborishte Region, 79-81, Kniaz Alexander Dondukov Blvd, 5th floor.

The sole owner of the capital as at 31.12.2020 is Generali CEE Holding B.V. with seat in the Kingdom of the Netherlands. The ultimate parent of the Company is Assicurazioni Generali S.p.A with seat in Trieste, Italy which owns 100 % of Generali CEE Holding B.V.

The scope of activity of the Company includes non-life and life reinsurance. It was licensed under № 626-O3 dated 18 June 2008 as a joint-stock company with main scope of business in non-life reinsurance. In 2017 with Resolution № 1385-O3 from 31st October 2017 of the FSC the company was licensed for reinsurance activities in life insurance.

#### **Details Financial Supervision Commission (BG Regulator)**

The contact details of Financial Supervision Commission in Bulgaria is the following:

1000 Sofia, 16 Budapeshta str.

Call center: +3592 94 04 999

Press center: +3592 94 04 582

Fax: +3592 829 43 24 E-mail: bg\_fsc@fsc.bg

#### Details external auditors

In 2020 the external audit has been performed by 2 auditors jointly with the following contact details:

Baker Tilly Klitou & Partners OOD

5, Stara Planina Str., 5th and 6th floor, 1000 Sofia Bulgaria

Tel: +359 2 958 0890

Fax: +359 2 859 2139

Website: https://www.bakertilly.bg/

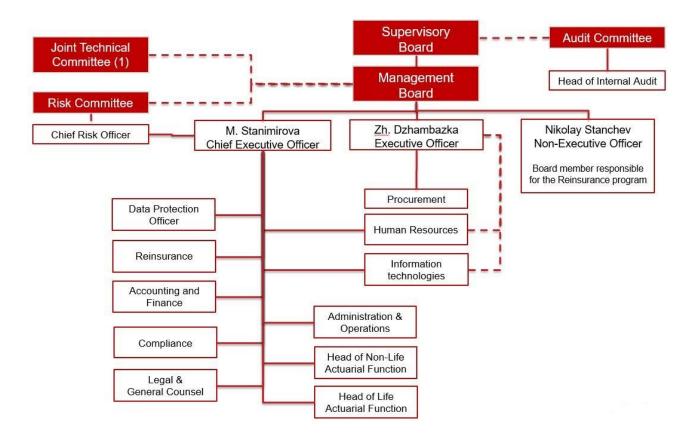
AFA OOD

38, Oborishte Str., 1504 Sofia, Bulgaria

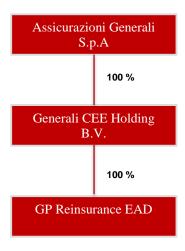
Tel: +359 2 943 37 00

Website: http://www.afa.bg

#### Organizational structure of GP Re as at 31 December 2020



#### Position in the legal structure of Generali Group as at 31 December 2020



#### Lines of business, geographical areas and performance

The Company provides reinsurance services mainly to insurance companies from Generali CEE Holding B.V. group, covering the portfolio of companies on the territory of Bulgaria, Serbia, Montenegro, Romania, Czech Republic, Hungary, Slovakia, Croatia, Slovenia, Poland and from 2019 Austria. In the last quarter of 2019, the Company concluded a reinsurance contract, accepting mainly life business from Bosna Reinsurance Company Ltd. The latter is not part of Generali Group.

Till 2019 GP Reinsurance EAD provided cover to 3 entities from Generali Group in the Czech Republic - Ceska Pojistovna A.S., Ceska pojistovna Zdravi, Generali Pojistovna A.S. In 2019, following a strategic decision for the Czech Republic market, Ceska Pojistovna A.S. acquired almost the whole portfolio of Generali Pojistovna A.S. and Ceska pojistovna Zdravi. Starting from 21.12.2019 there is only one main insurance company in the Czech Republic named Generali Ceska pojistovna A.S. The name of the former Generali Pojistovna A.S. has changed to Pojistovna Patricie A.S. There is a small residual portfolio from the reinsurance program which remained in Patrice after 21.12.2019 (Bond QS and D&O QS run-off). The rest of the reinsurance portfolio was transferred to Generali Ceska pojistovna A.S. effective from 21.12.2019.

In 2020 the Company continues to provide proportional reinsurance cover to Assicurazioni Generali S.P.A. – US Branch under a contract from 2016 but the non-proportional cover to Assicurazioni Generali S.P.A. – UK Branch has not been renewed, which affects the overall volume of gross written premium. As these reinsurance programs are fully retro-ceded, they have no impact on the Company net result.

GP Reinsurance EAD provides proportional coverage for the following lines of business: Property, General Third Party Liability, Professional Indemnity, Motor Third Party Liability, Motor Casco, Personal Accident, Travel Insurance, Health Insurance, Marine and Cargo, Agriculture (Crops and Livestock), Directors and Officers (D&O) Liability, Bonds and CPI.

GP Reinsurance EAD provides non-proportional coverage for several different lines of business. Those are, Property, Motor Third Party Liability, General Third-Party Liability, Marine and Cargo, Travel Insurance, Personal Accident, Agriculture (Crops and Livestock), Catastrophic Events (Property and Casco), Health insurance, Bonds. The programs can be either defined as Excess of Loss (XL) or Stop Loss (SL).

The Company maintains ceded reinsurance for the purposes of reinsurance risk management. The Company reinsures part of the risk in order to decrease its exposure to losses and to preserve its capital resources. The Company enters into a combination of proportional and non-proportional reinsurance contracts in order to decrease the net exposure to risk.

Starting from 2014 the Company places almost 100% of its retroceded business to Assicurazioni Generali following the centralization reinsurance strategy of the Group.

The ceded reinsurance proportional programs are Bonds QS, Cyber QS and Crops Revenue QS (Agro). GP Reinsurance has ceded reinsurance non-proportional treaties for the following lines of business: Agriculture, Property, Engineering, General Third Party Liability and Professional Indemnity, Directors and Officers Liability, Motor Third Party Liability, Marine (including Cargo) and Catastrophic Events. The main change in the external reinsurance program for 2020 is the increased capacity of the external CAT treaty from EUR 835 m in 2019 to EUR 865 m in 2020.

GP Reinsurance EAD profit after tax in 2020 is BGN 333 m which is a 6% decrease in comparison to 2019 (BGN 354 m). The profit of the Company was generated mainly from its reinsurance business.

#### A.2. UNDERWRITING PERFORMANCE

GP Reinsurance is the captive reinsurer of Generali in CEE region. Due to the Group's diversity across the Central and Eastern Europe region, the Company is able to mitigate local specifics and risks for lower cost of capital than each insurance company on its own.

The company's underwriting performance is ultimately reflecting the business performance of the primary insurers (cedants). In 2020 the reinsurance portfolio followed a stable course of development despite the Covid crisis. The key underwriting indicators are summarised in the below table:

Key indicators (Figures in BGN/mln)	YE20	YE19	Change (%)
Gross Written Premium	1.827	1.881	(3%)
Ceded Reinsurance Premium	157	271	(42%)
Gross Combined Ratio	75%	69%	6bp
Net Combined Ratio	80%	79%	1bp
Gross Technical Result	465	576	(19%)
Net Technical Result	332	342	(3%)
Net Technical Provisions	1.285	1.397	(8%)

The company portfolio includes all major lines of business, with the following distribution based on gross written premium:

(Figures in BGN/mln)	YE20	% of Total	YE19	% of Total
AHD	126	7%	135	7%
Casco	400	22%	377	20%
Credit and suretyship	21	1%	18	1%
Fire and Property Damage	594	33%	663	35%
MAT	43	2%	55	3%
Misc financial losses	2	0%	1	0%
MTPL	422	23%	418	22%
TPL	185	10%	187	10%
Assistance	9	0%	9	0%
Life	25	1%	18	1%
TOTAL	1.827	100%	1.881	100%

The Covid-19 crisis affected Generali business in Austria and the Central and Eastern Europe Region, causing expected decrease in the premium income, mainly from drop in travel assistance and personal accident insurance. The loss ratio in non-motor insurance increased simultaneously due to business interruption losses, compensated however by improved result in motor insurance, where the loss ratio during the lockdown periods with limited mobility, had a crucial effect on the insurance profit in the Covid crisis.

#### A.3. INVESTMENT PERFORMANCE

GP Reinsurance aims at maximizing investment returns while maintaining appropriate level of risk and liquidity which is compatible with targeted returns and to achieve the Strategic Plan objectives through portfolio diversification and an accurate liability-driven investment strategy. Those objectives are incorporated in the strategy to ensure the establishment of appropriate return potential while ensuring that the Company can always meet its obligations without undue costs and in accordance with its internal and external Regulatory Capital Requirements.

Usually, a multiple scenarios are produced to predict the possible market developments, the most extreme of them named "Black swan" refer to an unpredictable or unforeseen event, typically one with extreme consequences. Such an event was the Covid-19 pandemic that arrived at the beginning of the year 2020. A rapid spreading of this disease during first months caused a deep economic and social shock worldwide. Its immediate consequences and impact on markets made all the previous predictions for 2020 worthless. March was the most stressful period on markets as investors panicked, prices were falling and liquidity almost disappeared in many market sectors. The quick and massive reaction of all relevant fiscal and monetary authorities calmed market participants. Continuing stimuli resulted in an unprecedented market rally as more or less all financial asset classes were directly or indirectly supported by any government or central bank tool. Nevertheless lockdowns, quarantines and other restrictive steps resulted in a lot of losses in real economy and World Bank projected a 4,3 % global decline in 2020 due to the pandemic. In addition to the Covid-19 several other events influenced markets. Political instability in US, which however is expected to be ceased as the victory of Joe Biden in the US presidential elections should make the US government more predictable and return them back to standard democratic procedures. Furthermore, the Brexit deal delivered just at the end of the year averted a risk of a significant economic damage for both involved parties, i.e., the European Union and the United Kingdom. CEE region had no chance to escape from the global pandemic and its economic consequences. CEE markets followed global trends including the March stress period where also CEE currencies significantly weakened. Similarly, to the rest of the world CEE governments and central banks launched a wide list of supportive measures. Realized rate cuts and quantitative easing stabilized markets and led an outstanding performance of local bonds in all CEE countries.

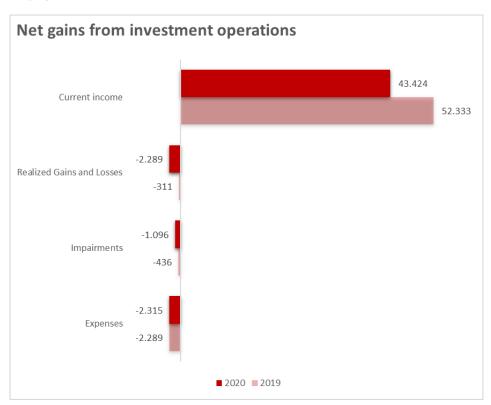
The extraordinary measures taken to contain the spread of COVID-19 have greatly affected economies across the world. The economic consequences of COVID-19 were lack of liquidity and stress on the market in March/April 2020, which has been reflected in a material repricing of debt securities and rising level of high yield bonds trading at distressed levels. The impact of the economic stalemate on credit has been mitigated by a massive fiscal and monetary-policy response in the world. Developed economies provided maximum support. ECB (with its scaled-up corporate sector purchase programme (CSPP) and pandemic emergency purchasing program (PEPP)) together with huge fiscal stimulus of each EU states have managed the crisis relatively well. Credit spread have normalized during the year (technical bid of the ECB both in primary and secondary market helped a lot). Similarly, in the USA the mix of supportive fiscal and monetary policy helped contain the risk of downgrades and defaults in US corporate credit.

In this economic environment, our approach did not change substantially in comparison with previous years. Artificially compressed credit spreads made credit investments even more difficult, as absolute values of yields were pushed to ultra-low levels, e.g., below 1 % p.a. for BBB-rated companies. Fundamental analysis has become even more important as low yields allowed existence of subjects that would not survive higher rates. We again focused mainly on CEE region, Western Europe, and United States.

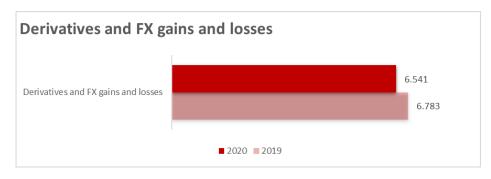
GP Re portfolios reached positive results in 2020 as risk-free assets and fixed income risky assets delivered positive returns. Equities showed mixed performance.

The total financial performance in accounting terms shows that the net profit from investments in 2020 in BGN 38 m (BGN 49 m in 2019), reflected in the profit and loss statement. The overall decrease of BGN 11 m is split as follows: BGN 4 m decrease in accrued interest income on bonds, BGN 2 m increase of realized losses from financial instruments available for sale, 2 m decreased yield from other financial instruments, BGN 2 m decrease in income from dividends and 1 m increased yield from impairment losses from financial instruments available for sale.

#### In ths BGN:

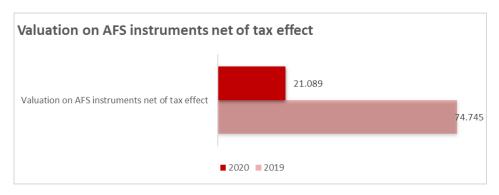


Other operating investment result relates to derivatives and foreign currency gains and losses, in 2020 the result is positive BGN 7 mln almost at the same level as in 2019.



The reserve for unrealized gains and losses of available for sale instrument has improved and grew to BGN 97 mln from BGN 73 mln in 2019 showing BGN 24 mln positive market valuations net of tax effects.

#### Valuation of AFS Instruments



#### A.4. PERFORMANCE OF OTHER ACTIVITIES

The Company doesn't have leasing arrangements which can be considered material.

#### A.5. ANY OTHER INFORMATION

#### A.5.1. INTRAGROUP TRANSACTIONS

#### Related party transactions

The sole owner of the Company is Generali CEE Holding B.V. Netherlands which holds 100% of the Company's shares. 100% of the capital of Generali CEE Holding B.V. Netherlands are owned by Assicurazioni Generali S.P.A (registered in Italy) which is the ultimate parent.

According to the group reporting policy the related parties for GP Reinsurance EAD are the following:

- Assicurazioni Generali S.P.A.
- All ceding companies
- Generali Investment CEE
- Generali Development
- Generali Insurance EAD
- Generali Zakrila MDC OOD
- Generali Ceska Pojistovna A.S.
- Generali Versicherung A.G.
- Generali real estate investment fund a.s.
- Generali Osiguranje, Republic of Serbia
- Generali Reosiguranje, Republic of Serbia
- Lion River Investment fund
- Generali Europe Income Holding S.A.
- Generali fund Emer. Europe Bond y EUR S.A.
- Generali fund Emerging Europe y EUR DIV S.A.
- Generali Fond ropy a energetiky
- GMPSS EM CRNCY SUPERN-3Y EUR
- GENERALI NEW ECONOMIES A EUR (previous: "New Economies Fund, Generali Invest CEE plc.";
- GENERALI FUND SFIO-GEN PROFIT PL;
- GENERALI CORPORATE BONDS B EUR;
- Generali Fond nemovitostních akcií;

#### APERTURE-SHRT DUR H/Y-AY EUR.

The related party transactions of the Company for 2020 are presented below as follows:

- All transactions related to accepted reinsurance are with intra-group companies
- Services agreement between the Company and Generali CEE Holding B.V
- Services agreement between the Company and Generali Development
- Part of the accepted business has been ceded to Assicurazioni Generali S.P.A
- Transactions related with Generali Investment CEE- there is a contract between the Company and Generali Investment CEE for management of the investments
- Services agreement between the Company and Generali Versicherung A.G.
- Services agreement between the Company and Generali Insurance EAD
- Services agreement between the Company and Generali Zakrila MDC OOD
- Transaction related with purchased equity shares from Generali Real Estate Fund a.s.;
- Transactions related with a loan granted to Generali Real Estate Fund a.s.;
- Transactions related with purchased shares of Generali Osiguranje, Republic of Serbia
- Transactions related with purchased shares of Generali Reosiguranje, Republic of Serbia
- Transactions related with purchased shares of Lion River Investment fund
- Transactions related with purchased shares of Generali Europe Income Holding S.A.
- Transactions related with provided loan to Generali Europe Income Holding S.A.
- Transactions related with purchased shares of Generali fund Emer. Europe Bond y EUR S.A.
- Transactions related with purchased shares of Generali fund Emerging Europe y EUR DIV S.A.
- Transactions related with purchased shares of Generali Fond ropy a energetiky
- Transactions related with purchased shares of GMPSS EM CRNCY SUPERN-3Y EUR
- Transactions related with purchased shares of "GENERALI NEW ECONOMIES A EUR"; (ex. "New Economies Fund, Generali Invest CEE plc");
- Transactions related with purchased shares of "GENERALI FUND SFIO-GEN PROFIT PL";
- Transactions related with purchased shares of "GENERALI CORPORATE BONDS B EUR":
- Transactions related with purchased shares of "Generali Fond nemovitostních akcií";
- Transactions related with purchased shares of "APERTURE-SHRT DUR H/Y-AY EUR".

#### 1. Income / (expenses) from related parties (BGN thousand)

Mother company:	2020	2019
Generali CEE Holding B.V service agreement	(681)	(674)
Other related parties:	2020	2019
ASSICURAZIONI GENERALI S.P.A – premium ceded	(156.908)	(270.785)
ASSICURAZIONI GENERALI S.P.A – claims paid ceded reinsurance	74.069	66.803
ASSICURAZIONI GENERALI S.P.A – changes in the reinsurer's share in technical reserves (ceded reinsurance)	(58.642)	(38.742)
ASSICURAZIONI GENERALI S.P.A – commissions ceded reinsurance	6.439	7.691

ASSICURAZIONI GENERALI S.P.A – deferred acquisition costs under ceded reinsurance	32	1.083
ASSICURAZIONI GENERALI S.P.A – premium accepted	8.957	132.617
ASSICURAZIONI GENERALI S.P.A – claims paid accepted reinsurance	(33.694)	(30.778)
ASSICURAZIONI GENERALI S.P.A – changes in the reinsurer's share in technical reserves (accepted reinsurance)	30.190	19.672
ASSICURAZIONI GENERALI S.P.A – commissions accepted reinsurance	(1.888)	(3.513)
Legal entities which are controlled by the parent company – net written premium	1.812.702	1.748.326
Legal entities which are controlled by the parent company – claims	(811.072)	(812.026)
Legal entities which are controlled by the parent company – acquisition commissions	(503.311)	(439.228)
Legal entities which are controlled by the parent company – other operating expenses	(19.163)	(18.879)
Legal entities which are controlled by the parent company – reserves net	(16.228)	6.552
Legal entities which are controlled by the parent company – interest income	2.433	3.789
Generali Investment CEE – management commission	(1.929)	(1.904)
Generali Development – depreciation expense	(20)	(163)
Generali Versicherung A.G. – service agreement	(152)	(140)
Generali Insurance – Bulgaria – service agreement	(15)	(17)
Generali Zakrila MDC OOD - service agreement	(71)	(71)
Generali Česká pojištovna a.s. – service agreement	(152)	(157)
Generali Real Estate Fund – dividend income	654	1.196
Generali Real Estate Fund – interest income	2.011	2.444
Generali Osiguranje, Republic of Serbia – dividend income	20	19
Generali Europe Income Holding S.A. – interest income	1.546	1.543
Generali Europe Income Holding S.A. – dividend income	463	820
Lion River Investment fund - dividend income	27	-
Generali fund GMPS SICAV EM Currencies Supranat Fd 3YH EUR- dividend income	232	174

#### 2. Payables/Receivables with related parties (BGN thousand)

	31.12.2020	31.12.2019
Mother company:		
Generali – CEE Holding B.V service agreement	340	340
Generali – CEE Holding B.V. – other receivables	63	19

#### Other related parties: ASSICURAZIONI GENERALI S.P.A – premium ceded, reinsurance payables 5.797 7.434 ASSICURAZIONI GENERALI S.P.A - other payables ceded 201 25 ASSICURAZIONI GENERALI S.P.A – claims paid, ceded reinsurance receivables 3.508 49.199 ASSICURAZIONI GENERALI S.P.A - reinsurer's share in technical reserves (ceded 86.484 145.180 reinsurance) ASSICURAZIONI GENERALI S.P.A – premium accepted, reinsurance receivables 1.121 ASSICURAZIONI GENERALI S.P.A - claims paid, accepted reinsurance payables 15.750 10.329 ASSICURAZIONI GENERALI S.P.A - other receivables, accepted reinsurance 184 payables ASSICURAZIONI GENERALI S.P.A - reinsurer's share in technical reserves 36.860 6.944 (accepted reinsurance) ASSICURAZIONI GENERALI S.P.A - other receivables 176 271 Legal entities which are controlled by the parent company – reinsurance receivables 122.363 151.499 112.359 Legal entities which are controlled by the parent company - reinsurance payables 146.533 Legal entities which are controlled by the parent company – other assets 3.058 5.010 Legal entities which are controlled by the parent company - other liabilities 4.121 1.920 Legal entities which are controlled by the parent company – reinsurance reserves 1.386.836 1.530.983 Legal entities which are controlled by the parent company – reinsurance deposits 104.866 108.545 Payable to Generali Investment CEE 173 174 Generali Development – intangible asset/capitalized expenditures 21 Generali Ceska Pojistovna a.s. – service agreement 16 Generali real estate investment fund a.s.- equities AFS as of 31.12.2019; investment 130.503 131.245 in associates as of 31.12.2018 60.800 Generali real estate investment fund a.s. - loan 58.829 Generali Osiguranje, Republic of Serbia - equities AFS portfolio 136 158 Generali Reosiguranje, Republic of Serbia - equities AFS portfolio Generali Europe Income Holding S.A. – equities AFS portfolio 59.065 60.721 Generali Europe Income Holding S.A. - Ioan 44.836 44.865 Lion River Investment fund – equities AFS portfolio 52.527 43.314 12.866 11.734 Generali fund "EMERGING EUROPE BOND Y EUR";- equities AFS portfolio 13.239 Generali fund "EMERGING EUROPE Y EUR" – equities AFS portfolio 3.023 Generali Fond ropy a energetiky - equities Generali fund "GMPS SICAV EM Currencies Supranat Fd 3YH EUR" - equities AFS 3.609 3.911 portfolio Generali fund "GENERALI NEW ECONOMIES A EUR" - equities AFS portfolio 4.194 3.788 Generali fund "GENERALI FUND SFIO-GEN PROFIT PL" - equities AFS portfolio 20.101 Generali fund "GENERALI CORPORATE BONDS B EUR" - equities AFS portfolio 6.106

3.029

Generali fund "Generali Fond nemovitostních akcií" - equities AFS portfolio

Generali fund "APERTURE-SHRT DUR H/Y-AY EUR" - equities AFS portfolio

7.944

#### 3. Ceded reinsurance receivables and payables

As at 31 December 2020 the Company has receivables on ceded reinsurance from Assicurazioni Generali S.P.A in the amount of BGN 3.508 thousand (2019: BGN 49.199 thousand). As at 31 December 2020 the Company has payables on ceded reinsurance to Assicurazioni Generali S.P.A in the amount of BGN 5.998 thousand (2019: BGN 7.459 thousand).

In 2020 the Company has analytical accounting data on reinsurance receivables and payables split on individual contracts level and item level: premiums, losses and commissions, etc. Presentation in this way, the receivables on ceded reinsurance from Assicurazioni Generali S.P.A are BGN 6.818 thousand, and the payables BGN 9.308 thousand.

#### 4. Dividends paid

Based on a decision made at the Management Board meeting on 27 April 2020 and on the decision of the sole owner Generali CEE Holding B.V, the Company has paid dividends to the parent company for year 2019 in the amount of BGN 345.626 thousand (BGN 6.5 thousand per share) (2019: in the amount of BGN 246.955 thousand. (BGN 4.6 thousand per share)).

#### 5. Management remunerations

As at 31 December 2020 the short-term management remunerations amounted to BGN 427 thousand (2019: BGN 437 thousand).

#### 6. Collaterals and commitments

As at 31 December 2020 the Company has commitments to invest in Generali Europe Income Holding S.A. the amount of BGN 5 thousand (2019: BGN 5 thousand) and in Lion River Investment fund the amount of BGN 26.735 thousand (2019: BGN 42.683 thousand).

The table below presents the value of collateral liabilities held:

(BGN thousands)	31.12.2020	31.12.2019
Collateral held for loans made or bonds purchased	86.133	161.967
Collateral held for derivatives	14.842	10.410
Other collateral held		-
Total	100.975	172.377

#### A.5.2. INFORMATION ABOUT CORONAVIRUS - COVID 19

In the wider economic and financial context, still marked by insecurity and high volatility, caused by the Covid-19 pandemic, the Company has launched mechanisms for constant monitoring of the financial condition and solvency, enabling the timely analysis of the changing impacts and prompt measures for addressing them, if necessary.

The Company has established a sound risk management system for constant monitoring of the situation and its effect on the capital adequacy.

In terms of possible shocks, the Company's exposure to underwriting losses coming from Coronavirus is rather limited. At the same time, the equity risk is insignificant due to the low SAA limit for equity investments of the Company.

GP Reinsurance EAD has adopted a prudent approach and the performed solvency assessment takes into account the current level of insecurity with regard to the depth, the significance and the duration of the Covid-19 impact on financial markets and the economy, as well as the consequences from this uncertainty for their liquidity and financial condition.

As at the end of 2020 the solvency ratio of the Company after the planned dividend distribution amounts to 217% and remains above the upper limit, set out in the Capital Management Policy. In this context the Company expects to preserve its capital adequacy even after the 2020 dividend payment, considering the Covid-19 consequences.

In view of the above and the performed assessments, as at the date of the drafting of this statement, the capital adequacy and the solvency of the Company remain stable and above the defined limits, which leads us to consider, that the going concern assumption is applicable to these financial statements.

**Annex** 

Premiums, claims and expenses by line of business (1/3)

(Thousand BGN)		Line of Busi	ness for: non-life ins	surance and reinsura	ance obligations (di	rect business and ac	ccepted proportiona	I reinsurance)	
_	Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
Premiums written									
Gross - Direct Business	0	0	0	0	0	0	0	0	(
Gross - Proportional reinsurance accepted Gross - Non-proportional reinsurance	5.203	106.608	0	396.630	360.733	41.325	436.203	183.812	21.182
accepted	0	0	0	0	0	0	0	0	(
Reinsurers' share	0	138	0	10	196	141	1.758	6.732	11.246
Net	5.203	106.470	0	396.620	360.537	41.185	434.446	177.081	9.936
Premiums earned									
Gross - Direct Business	0	0	0	0	0	0	0	0	(
Gross - Proportional reinsurance accepted Gross - Non-proportional reinsurance	5.203	106.608	0	396.630	360.733	41.325	436.203	182.887	21.358
accepted	0	0	0	0	0	0	0	0	(
Reinsurers' share	0	138	0	10	196	141	1.758	6.732	11.733
Net	5.203	106.470	0	396.620	360.537	41.185	434.446	176.155	9.625
Claims incurred									
Gross - Direct Business	0	0	0	0	0	0	0	0	(
Gross - Proportional reinsurance accepted	2.018	29.339	0	199.359	200.849	11.783	244.133	66.150	12.800
Gross - Non-proportional reinsurance accepted	0	0	0	0	0	0	0	0	(
Reinsurers' share	0	-36	0	36	0	0	8.182	675	10.893
Net	2.018	29.375	0	199.323	200.849	11.783	235.951	65.476	1.907
Changes in other technical provisions									
Gross - Direct Business	0	0	0	0	0	0	0	0	(
Gross - Proportional reinsurance accepted	0	0	0	0	0	0	0	0	(
Gross - Non-proportional reinsurance accepted	0	0	0	0	0	0	0	0	(
Reinsurers' share	0	0	0	0	0	0	0	0	(

#### GP Reinsurance EAD - SOLVENCY AND FINANCIAL CONDITION REPORT

Net	0	0	0	0	0	0	0	0	0
Expenses incurred	1.593	35.413	0	129.857	116.803	13.649	138.008	58.079	7.855
Other expenses	0	0	0	0	0	0	0	0	0
Total expenses	0	0	0	0	0	0	0	0	0

#### Premiums, claims and expenses by line of business (2/3)

(Thousand BGN)

Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)

Line of Business for: accepted non-proportional reinsurance

Total

Gross - Non-proportional reinsurance accepted         0         0         0         4.127         26.406         2.015         196.304         2.015           Reinsurers' share         0         0         0         2.75         15.514         1.301         119.805         1.904         1.904         3.852         10.892         715         76.499         1.4									rotai
Gross - Direct Business         0         0         0         0         0         0         0         0         0         0         0         0         0         0         1.5         Gross - Proportional reinsurance accepted         0         8.858         1.904         0         0         0         1.2         Gross - Non-proportional reinsurance accepted         0         0         0         0         4.127         26.406         2.015         196.304         7.2         1.2         2.0         1.3         1.1         19.805         7.2         1.5         1.3         1.1         19.805         7.2         1.5         1.3         1.1         19.805         7.2         1.5         1.3         1.1         19.805         7.2         1.5         1.2			Assistance		Health	Casualty		Property	
Gross - Proportional reinsurance accepted         0         8.858         1.904         0         0         0         0         1.5           Gross - Non-proportional reinsurance accepted         0         0         0         4.127         26.406         2.015         196.304         7.2           Reinsurers' share         0         0         0         2.75         15.514         1.301         119.805         7.2           Net         0         8.858         1.904         3.852         10.892         715         76.499         1.1           Premiums earned         0         1.3         0         0         0         0         0         0         1.3         0         0         0         0         1.3         0         0	Premiums written								
Gross - Non-proportional reinsurance accepted         0         0         0         4.127         26.406         2.015         196.304         1.015         2.015         1.015         2.015         1.015         2.015         1.015         2.015         1.015         2.015         1.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015         2.015	Gross - Direct Business	0	0	0	0	0	0	0	0
Reinsurers' share		0	8.858	1.904	0	0	0	0	1.562.459
Net         0         8.858         1.904         3.852         10.892         715         76.499         1.4           Premiums earned         0         1.5         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         1.5         0         0         0         0         0         0         1.5         0 <td< td=""><td></td><td>0</td><td>0</td><td>0</td><td>4.127</td><td>26.406</td><td>2.015</td><td>196.304</td><td>228.852</td></td<>		0	0	0	4.127	26.406	2.015	196.304	228.852
Premiums earned         0         0         0         0         0         0           Gross - Direct Business         0         0         0         0         0         0         0         0           Gross - Proportional reinsurance accepted         0         8.858         1.904         0         0         0         0         1.8           Gross - Non-proportional reinsurance accepted         0         0         0         4.127         27.863         2.359         199.916         2           Reinsurers' share         0         0         0         275         16.503         1.567         121.979         4           Net         0         8.858         1.904         3.852         11.360         792         77.937         1.4           Claims incurred         0         0         0         0         0         0         0         0         0           Gross - Direct Business         0	Reinsurers' share	0	0	0	275	15.514	1.301	119.805	157.114
Gross - Direct Business   O   O   O   O   O   O   O   O   O	Net	0	8.858	1.904	3.852	10.892	715	76.499	1.634.198
Gross - Proportional reinsurance accepted         0         8.858         1.904         0         0         0         0         1.8           Gross - Non-proportional reinsurance accepted         0         0         0         4.127         27.863         2.359         199.916         2           Reinsurers' share         0         0         0         275         16.503         1.567         121.979         7           Net         0         8.858         1.904         3.852         11.360         792         77.937         1.4           Claims incurred         0         35.870         1.850         1.850 <t< td=""><td>Premiums earned</td><td></td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td></t<>	Premiums earned		0	0	0	0	0	0	0
Gross - Non-proportional reinsurance accepted         0         0         0         4.127         27.863         2.359         199.916         2           Reinsurers' share         0         0         0         275         16.503         1.567         121.979           Net         0         8.858         1.904         3.852         11.360         792         77.937         1.6           Claims incurred         0         35.870         1.850         1.850         1.850         1.860         1.	Gross - Direct Business	0	0	0	0	0	0	0	0
accepted         0         0         0         4.127         27.863         2.359         199.916         2           Reinsurers' share         0         0         0         275         16.503         1.567         121.979           Net         0         8.858         1.904         3.852         11.360         792         77.937         1.6           Claims incurred         0         0         0         0         0         0         0         0           Gross - Direct Business         0         0         0         0         0         0         0         0           Gross - Proportional reinsurance accepted         0         3.599         1.480         0         0         0         0         0           Gross - Non-proportional reinsurance accepted         0         0         0         0         0         0         0         0         0         0           Reinsurers' share         0         0         0         0         0         3.516         -475         -1.850           Net         0         3.599         1.480         2.322         15.614         215         37.720         8           Changes in other technica		0	8.858	1.904	0	0	0	0	1.561.711
Net         0         8.858         1.904         3.852         11.360         792         77.937         1.6           Claims incurred         0         35.870         0		0	0	0	4.127	27.863	2.359	199.916	234.264
Claims incurred         0	Reinsurers' share	0	0	0	275	16.503	1.567	121.979	161.031
Gross - Direct Business         0         0         0         0         0         0         0         0           Gross - Proportional reinsurance accepted         0         3.599         1.480         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         35.870         0         0         0         0         0         0         35.870         0         0         0         0         35.870         0         0         0         0         0         35.870         0         0         0         0         0         35.870         0	Net	0	8.858	1.904	3.852	11.360	792	77.937	1.634.944
Gross - Proportional reinsurance accepted         0         3.599         1.480         0         0         0         0         7           Gross - Non-proportional reinsurance accepted         0         0         0         0         2.322         19.130         -260         35.870           Reinsurers' share         0         0         0         0         3.516         -475         -1.850           Net         0         3.599         1.480         2.322         15.614         215         37.720         8           Changes in other technical provisions         .	Claims incurred		0	0	0	0	0	0	0
Gross - Non-proportional reinsurance accepted	Gross - Direct Business	0	0	0	0	0	0	0	0
accepted         0         0         0         0         2.322         19.130         -260         35.870           Reinsurers' share         0         0         0         0         3.516         -475         -1.850           Net         0         3.599         1.480         2.322         15.614         215         37.720         8           Changes in other technical provisions         .		0	3.599	1.480	0	0	0	0	771.510
Net         0         3.599         1.480         2.322         15.614         215         37.720         8           Changes in other technical provisions         . <td></td> <td>0</td> <td>0</td> <td>0</td> <td>2.322</td> <td>19.130</td> <td>-260</td> <td>35.870</td> <td>57.062</td>		0	0	0	2.322	19.130	-260	35.870	57.062
Changes in other technical provisions	Reinsurers' share	0	0	0	0	3.516	-475	-1.850	20.942
	Net	0	3.599	1.480	2.322	15.614	215	37.720	807.631
Gross - Direct Business         0         0         0         0         0         0         0         0	Changes in other technical provisions								
	Gross - Direct Business	0	0	0	0	0	0	0	0
Gross - Proportional reinsurance accepted         0         0         0         0         0         0         0         0		0	0	0	0	0	0	0	0
Gross - Non-proportional reinsurance accepted 0 0 0 0 0 0 0 0		0	0	0	0	0	0	0	0

#### GP Reinsurance EAD - SOLVENCY AND FINANCIAL CONDITION REPORT

Reinsurers' share	0	0	0	0	0	0	0	0
Net	0	0	0	0	0	0	0	0
Expenses incurred	0	2.893	370	130	-111	52	1.487	506.078
Other expenses	0	0	0	0	0	0	0	602
Total expenses	0	0	0	0	0	0	0	506.680

#### GP Reinsurance EAD - Business and Performance

Premiums, claims and expenses by line of business (3/3)

(Thousand BGN)		Line of Business for	: life insurance obligations					Life reinsuran	ce obligations	
		Health insurance	Insurance with profit participation	Index- linked and unit-linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance	Total
		C210	C220	C230	C240	C250	C260	C270	C280	C300
Premiums written										
Gross	R1410	0	0	0	0	0	0	0	35.723	35.723
Reinsurers' share	R1420	0	0	0	0	0	0	0	0.	0
Net	R1500	0	0	0	0	0	0	0	35.723	35.723
Premiums earned									.0	0
Gross	R1510	0	0	0	0	0	0	0	35.723	35.723
Reinsurers' share	R1520	0	0	0	0	0	0	0	0.	0
Net	R1600	0	0	0	0	0	0	0	35.723	35.723
Claims incurred									.0	
Gross	R1610	0	0	0	0	0	0	0	11.971	11.971
Reinsurers' share	R1620	0	0	0	0	0	0	0		0
Net	R1700	0	0	0	0	0	0	0	11.971	11.971
Changes in other technical provisions									0	0
Gross	R1710	0	0	0	0	0	0	0	0	0
Reinsurers' share	R1720	0	0	0	0	0	0	0	0	0
Net	R1800	0	0	0	0	0	0	0	0	0
Other expenses	R2500	0	0	0	0	0	0	0	0	
Total expenses	R2600	0	0	0	0	0	0	0	0	19.473

#### GP Reinsurance EAD - **SOLVENCY AND FINANCIAL CONDITION REPORT**

Premiums, claims and expenses by country (1/1)

(Thousand BGN)	Home Country	Top 5 countries (by amount	of gross premiums writte			Total Top 5 and home country	
	BG	CZ	PL	HU	SK	AT	0
Premium written							
Gross - Direct Business							0
Gross - Proportional reinsurance accepted		859.569	249.715	214.568	113.046	31.453	1.468.351
Gross - Non-proportional reinsurance accepted		74.084	16.217	40.263	7.914	54.610	193.087
Reinsurers' share		0	0	0	0	0	0
Net		933.653	265.932	254.831	120.960	86.063	1.661.438
Premium earned							
Gross - Direct Business		0	0	0	0	0	0
Gross - Proportional reinsurance accepted		859.873	248.512	214.894	113.053	31.452	1.467.784
Gross - Non-proportional reinsurance accepted		74.084	16.217	40.263	7.914	54.610	193.087
Reinsurers' share		0	0	0	0	0	-0
Net		933.957	264.729	255.158	120.966	86.061	1.660.871
Claims paid							
Gross - Direct Business		0	0	0	0	0	0
Gross - Proportional reinsurance accepted		396.029	166.535	89.122	51.163	19.368	722.218
Gross - Non-proportional reinsurance accepted		9.083	14.351	847	596	7.840	32.717
Reinsurers' share		0	-2	0	0	7	5
Net		405.112	180.888	89.970	51.759	27.201	754.930
Changes in other technical provisions							
Gross - Direct Business							0
Gross - Proportional reinsurance accepted							0
Gross - Non-proportional reinsurance accepted							0
Reinsurers' share							0
Net							0
Expenses incurred	81	285.401	83.630	70.428	30.478	9.063	479.082
Other expenses							
Total expenses							479.082

## B. System of Governance

#### B.1. GENERAL INFORMATION ON THE SYSTEM OF GOVERNANCE

B.1.1. INFORMATION ON GENERAL GOVERNANCE: STRUCTURE OF ADMINISTRATIVE, MANAGEMENT OR SUPERVISORY BODIES, DESCRIPTION OF ROLES AND RESPONSIBILITIES, DETAILS ON THE SEGREGATION OF RESPONSIBILITIES

The Company had as at 31 December 2020 a two-tier management system according to the adopted Articles of Association with Management Board and Supervisory Board. The organizational structure was approved by the Management Board and if necessary, it can be amended or supplemented.

The bodies of the Company are as follows:

- 1) The Sole Owner of the capital
- 2) The Supervisory Board
- 3) The Management Board.

Their powers are explicitly specified in the Articles of Association.

The Supervisory Board as at 31.12.2020 consists of the following members:

- Mr. Carlo Schiavetto Chairman and member
- Mrs. Beata Petrusova member
- Mr. Werner Moertel independent member
- Mrs. Anna Hegedus independent member.

The Management Board as at 31.12.2020 consists of the following members:

- Mrs. Mihaela Stanimirova

   Chairman and Chief Executive Officer
- Mrs. Zhaneta Dzhambazka member and Executive Officer
- Mr. Nikolay Stanchev member.

All important decisions related to the Company's business are made by the Management Board, and some of them are approved by the Sole Owner of the capital and by the Supervisory Board. All resolutions are recorded and signed by the members who attended the relevant meetings. Resolutions can be passed also in absentia.

The Executive Directors are elected by the Supervisory Board according to the legal procedure. Every change in the senior management is agreed with the Sole Owner of the capital. The Executive Directors are appointed by management contracts with approved business plans and personal tasks for each calendar year. The management bodies function according to established business rules.

The Company's employees become aware of their powers and responsibilities through their job descriptions, attached to their Labor Contracts. Thus the major communication and information flows are defined (vertical and horizontal) for every position in the Company.

GP Re internal control and risk management system is founded on the three lines of defence:

- the operating functions (the "Risk Owners"), which represent the first line of defence and have ultimate responsibility for risks relating to their area of expertise
- actuarial, compliance and risk management functions, which represent the second line of defence
- Internal Audit, which represents the third line of defence (together with actuarial, compliance and risk management functions the "Control Functions").

The following committees have been established and are functioning in the Company:

- 1) Audit Committee Mr. Martin Mancik Chairman, and Mr. Roman Smetana and Mr. Jakub Rezek members
- 2) Risk Committee Mrs. Marcela Stredova Chairman, Mr. Tomas Gubanec and Mrs. Mihaela Stanimirova members.

Below are the responsibilities of the 2 committees.

	COMMITTEES
Key role	Description
	With resolution of the Sole Shareholder and following the requirements of the Independent Financial Audit Act, an Audit Committee has been established in the company. The members and mandate of the Audit Committee members are decided by the Sole Shareholder in compliance with the Independent Financial Audit Act.
Audit Committee	The Audit Committee is established as an independent advisory body to the Supervisory Board, which observes the financial reporting processes in the company; the effectiveness and efficiency of the internal control and risk management system; observes the independent financial audit in the company; recommends to the Sole Shareholder the appointment of an auditor to perform the independent financial audit of the company; and performs a review of the independence of the registered auditor in accordance with the Law and the Ethical Code of the Professional Accountants, including the provision of non-audit (ancillary) services by the registered auditor.
	The Audit Committee provides recommendations to the Management and Supervisory Boards regarding the internal control and risk management system.
	The Audit Committee reviews and provides opinion on the Annual Audit Plan and the Annual Report of the Internal Audit Department.
	The Audit Committee reports on its activities to the Sole Shareholder, once every year.
Risk Committee	The Risk Committee acts as an advisory body to provide support to the Company's Top Management in defining the Company's target risk and the related levels of economic capital; in monitoring the risk profile on the basis of reports prepared by the Company's Risk Management function and in setting any corrective strategies.
	The Risk Committee includes top management and representatives from GCEE Holding Risk Management department to which part of the risk management activities are outsourced.
Joint Technical Committee	At the end of 2018, the Company formed a Joint Technical Committee between the Risk Management and Actuarial Functions. The Committee continues its activities also in 2020. The aim of the Committee is to integrate the activities and allow for coordinated decisions between the two functions.

#### **B.1.2. INFORMATION ON KEY FUNCTIONS**

Following the Group Directives on Internal Control and Risk Management System, the company is considering risk and controls in line with the integrated method defined across Generali Group.

The functions involved in the risk management and internal control process operate according to the Three Line of Defense approach:

- 1) the operational structures (Risk Owners) are the first line of defense and are responsible for the risks concerning their area
- 2) the Risk Management function, Actuarial function and the Compliance function are the Second Line of Defense
- 3) the Internal Audit Function is the third line of defense.

Key role	Description
Risk Management Function	The Risk Management is in charge of implementing and overseeing the risk management system. In particular it is responsible for providing information and suggestions to the Risk Committee and for working in close relation with the Heads of the business areas. Moreover, the Risk Management is in charge of the coordination of risk management policies, the execution of risk controlling activities and the development of risk evaluation methodologies.  The Chief Risk Officer (CRO) leads the Risk Management and reports to the Risk Committee and to the regional Risk Management department.  Some of the Risk management activities, mainly in the area of credit and financial risks, investment risk limit monitoring, etc., are outsourced to Generali CEE Holding Risk management department.

Compliance	The Compliance function has the responsibility for identifying, evaluating and preventing risks related to failure to
Function	comply with laws and regulations; it reports to the Chief Executive Officer and the Management Board and
	functionally to the regional Compliance department.
Internal Audit	The Internal Audit function has the responsibility to ensure monitoring and evaluating the effectiveness and
Function	efficiency of the system of internal controls and the need for improvement, also through support and advice to other
	business functions. Based on the Solid Line reporting model, the Head of Internal Audit Department reports to the
	Management Board and the Audit Committee of GP Reinsurance EAD, and ultimately to the Head of Group Audit,
	through the Head of the GCEE Audit.
Actuarial	The Actuarial function has the responsibility to coordinate the calculation of technical provisions, ensure the
function	appropriateness of the methodologies and underlying models used as well as the assumptions made in the calculation of technical provisions, assess the sufficiency and quality of the data used in the calculation of technical provisions, compare best estimates against experience, inform the Management Board of the reliability and adequacy of the calculation of technical provisions, oversee the calculation of technical provisions in the cases where there are insufficient data or appropriate quality to apply a reliable actuarial method, express an opinion on the overall underwriting policy, express an opinion on the adequacy of reinsurance arrangements and contribute to the effective implementation of the risk management system.  Part of the actuarial activities are outsourced to Generali CEE Actuarial department – e.g. – calculation and validation of Solvency II technical provisions.  The company has one person as Head of Actuarial Function for Life and one person as Head of Actuarial Function for Non-life.

In line with the Group strategy, the risk function and Top Management is trying to engage various functions in the risk management process to raise awareness and sharpen the sense of importance of risk management processes.

Part of the Management Board members are also members of the Risk Committee on which meetings ORSA results and main risk management issues are regularly presented.

#### **B.1.3.** MATERIAL CHANGES IN THE SYSTEM OF GOVERNANCE

In 2020, no significant changes in the Management and Supervisory Boards of the company have occurred. In 2020, there was a change in the person taking the position of Head of Internal Audit in the company.

#### **B.1.4. REMUNERATION POLICY**

The Remuneration policy is adopted by the Supervisory Board of the Company and aims at:

- Defining clear and objective rules for remuneration structuring in the Company according to the Company business plan, goals, activities, values and long-term interests and also according to the principles and good practices for the protection of the interests of the users of reinsurance services.
- Ensuring remunerations in the Company that will allow the attraction, retention and motivation of highly qualified and loyal
  employees that will be working to achieve the goals of the Company in the conditions of sound and efficient risk management.

The remuneration structure consists of a combination of several components ensuring the relevant and balanced composition of the overall remuneration consistent with the Company's business strategy, goals, values and long-term interests and also with the budget for the relevant year.

The components forming the overall remuneration are as follows:

- Basic (permanent) remuneration. It is determined on the basis of the job position in the management and organizational structure
  of the Company, the assigned responsibilities, targets and long-term interests of the Company, the individual personal
  characteristics and the state and conditions of the labor market
- Additional (permanent) remuneration. It is determined with the labor conditions on the basis of the law parameters and
  opportunities. The additional remuneration is permanent when paid permanently together with the basic remuneration and it is
  determined only on the number of years of employment
- Additional (nonpermanent, flexible) remuneration based on the achieved results. It is determined on the basis of the achieved results that were preliminary assigned as targets for a certain period of time
- Other material motivations and benefits. They are determined based on the job position in the management and organization structure in the Company and the assigned responsibilities and are not related to achieving certain results or taking certain risks.

The conditions and the order of setting the flexible remuneration is as follows:

- The variable remuneration is related to the results and is based on a combination of the employee's performance evaluation, the department's evaluation and the whole company's evaluation
- The evaluation of the employee's job is based on financial (except Control Functions) and non-financial criteria
- The evaluation of Control Functions cannot be based on financial criteria and cannot be dependent on achieved financial results of the company.
- The evaluation process is based on the long-term performance and the payment of the flexible remuneration is distributed for a time period, considering the Company's economic cycle and undertaken risks.
- The performance evaluation, used for determining the flexible remuneration and its distribution, takes into consideration all undertaken and potential risks, the cost of capital and the required liquidity.

The fixed remuneration must represent a sufficiently large part of the total remuneration so as to allow the application of a flexible policy for the variable remuneration, including the possibility of non-payment, in cases where any of the following circumstances exist:

- Criteria and indicators predetermined in the Policy have not been met;
- There is a significant deterioration of the financial condition of the Company, especially in cases where as a result of which the termination of the activity can be expected;
- Extraordinary circumstances have occurred, leading to a significant risk to the financial stability or other long-term interests of the company.

When over the year the employee receives a variable remuneration, which amounts to more than one third of his gross annual salary, not less than 40 % of the variable remuneration and considerable part of the remuneration is paid on installments for a minimum period of three years depending on the economic cycle of the Company, the activities of the Company and the risks coming out of these activities, as well as according to the position of this employee.

# B.1.5. MATERIAL TRANSACTIONS DURING THE REPORTING PERIOD WITH SHAREHOLDERS, WITH PERSONS WHO EXERCISE A SIGNIFICANT INFLUENCE ON THE UNDERTAKING, AND WITH MEMBERS OF THE MANAGEMENT AND SUPERVISORY BODIES

During the reporting period no material transactions are executed with shareholders, with persons who exercise a significant influence on the undertaking, and with members of the Management or Supervisory Boards.

#### **B.2. FIT AND PROPER REQUIREMENTS**

The Internal Fit and Proper Rules define the requirements in terms of fitness and experience of the members of the management and control bodies, key company employees. They are approved by the Supervisory Board of the Company.

Fitness and proper requirements for the members of the Management and Supervisory Boards are:

- 1) Each member of the Management Board shall at any time meet the fitness requirements under Art. 80, para. 1, It, 1 and 2, and Art. 83, para. 1 of the Insurance code (IC).
- 2) Each member of the Supervisory Board shall at any time meet the fitness requirements under Art. 80, para. 1, It, 1 and 2, and Art. 83, para. 2 of the IC. Independent members of the Supervisory board shall at any time meet the fitness requirements under Art. 81, para 2 of the IC as well.
- 3) The members of the Management Board who have been appointed to perform the Chief Executive Officer or the Executive Officer function shall at any time meet also the requirements under Art.80, para.4 of the IC.
- 4) The members of the Boards shall at any time meet the proper requirements under Art.80, para.1, It. 3 9 and para.3 of the IC.
- 5) The Members of the Boards are subject to approval by the FSC according to the IC provisions and procedure.

The members of the Boards shall collectively possess at least a relevant experience and knowledge of the:

- 1) Bulgarian insurance market,
- 2) the business strategy and business models,
- 3) the management system,
- 4) the actuarial and financial analysis,
- 5) the regulatory framework and requirements.

There is no requirement for each individual member to possess expertise, competencies and experience in all areas of the undertaking. Nonetheless, the collective knowledge competencies and experience shall ensure a sound and prudent management of the undertaking. The fitness of the members of the Boards shall be evaluated individually /considering the contribution of each individual member to the collective decision/ and collectively.

Fitness and proper requirements for the personnel in charge of the units performing key functions

The personnel in charge of the units performing key functions pursuant to Art. 78, para.1 of the IC shall meet the following fit and proper requirements:

- 1) for the Appointed Actuary under Art. 97, para. 2 and Art. 99, para. 1 of the IC. Within 7 days as from the decision for his appointment the Company shall send a written notice to the Deputy Chairperson of the FSC in charge of the Insurance Supervision Division and submit a declaration under Art. 99, para. 1 of the IC.
- 2) for the Risk Management function /the Risk Manager/ under Art. 89, para. 2 of the IC
- 3) for the Compliance function /the Compliance Officer/ under Art. 93, para. 5 of the IC. The Head of Compliance is subject to approval by the FSC as per the stipulations of the IC.
- 4) for the Internal Audit function under Art. 95, para. 3 of the IC. The Head of Internal Audit is subject to approval by the FSC as per the stipulations of the IC.

Pursuant to Art. 292 of the Code on Insurance the personnel entrusted with the product distribution shall comply with the fit and proper requirements. The company, in its activity of a captive reinsurance company, has outsourced its underwriting and reinsurance program development to an external provider and is monitoring that the employees of the provider meet the fit and proper requirements.

The Fit and Proper (and Independence when required) assessment shall be conducted on a single occasion when the personnel take up their duties, and periodically at least once a year. The assessment can be conducted ad hoc and at the discretion of the competent body.

The evaluation of the fit and proper requirement shall be conducted as follows:

- 1) for the members of the Boards by the Bodies themselves
- 2) for the Audit Committee by the Supervisory Board
- 3) for the head of the Unit performing the Internal Audit function /the Head of the Internal Audit Department/ by the Management and Supervisory Board
- 4) for the Appointed Actuary, for the Head of the Risk Management function /the Risk Manager/ and for the Head of the Compliance function /the Head of the Compliance Office/ by the Management Board
- 5) for the rest of the personnel subject to these guidelines by the appointing Body.

The HR Department shall request a written self-declaration at a minimum on an annual basis from all relevant employees, by means of which each of them shall confirm his adherence to the IC applicable requirements and to the Generali Group Fit and Proper Policy, by declaring his commitment to give immediate notice to the HR Department of any significant facts and events relevant to the declared circumstances or changing them.

### B.3. RISK MANAGEMENT SYSTEM INCLUDING THE OWN RISK AND SOLVENCY ASSESSMENT

#### **B.3.1. RISK MANAGEMENT SYSTEM**

The purpose of the Risk Management system is to ensure that all risks to which the Company is exposed to are properly and effectively managed on the basis of the risk strategy defined, following a set of processes and procedures and based on clear governance provisions.

The principles defining the Risk Management system, including strategies, processes and reporting procedures, are provided in the Generali Group Risk Management Policy which is the cornerstone of all risk-related policies and guidelines. The Risk Management Policy covers all risks the Company is exposed to, on a current basis or on forward-looking basis.

GP Re Risk Management process is defined on the following phases:



#### 1. Risk identification

The purpose of the Risk identification is to ensure that all material risks to which the Company is exposed to are properly identified. For that purpose, the Risk Management Function interacts with the main Business Functions in order to identify the main risks, assess their importance and ensure that adequate measures are taken to mitigate them according to a sound governance process. Within this process, Emerging Risks are also taken into consideration.

Based on Solvency II risk categories and for the purpose of Solvency Capital Requirement (SCR) calculation, risks are categorized according to the following Group Risk Map:

#### Risk Map

	Non quantifiable					
	risks					
Financial Risks	Credit Risks	Insurance Risks Non-Life	Insurance Risks Life & Health	Operational Risks		
Interest Rate yields	Spread widening	Pricing	Mortality CAT		Liquidity	
Interest Rate volatility	Credit Default	Reserving	Mortality no CAT		Strategic	
Equity Price	Counterparty Default	CAT	Longevity		Reputational	
Equity volatility		Non-Life Lapse	Morbidity/Disability		Emerging	
Property			Life Lapse		Contagion	
Currency			Expense			
Concentration			Health CAT			
			Health Claim			

The Company has also developed an effective Risk Management system for those risks which are not included in the SCR calculation, such as Liquidity Risk and Other Risks (so called 'non-quantifiable risks', i.e. Reputational Risk, Contagion Risk and Emerging Risks).

Please see sections C.4 Liquidity Risk and C.6 Other Material Risk.

#### 2. Risk measurement

Identified risks can be measured through their contributions to the SCR, eventually complemented by other modelling techniques deemed appropriate and proportionate to better reflect the Company risk profile. Using the same metric for measuring the risks and the SCR ensures that each risk is covered by an adequate amount of capital which could absorb the loss incurred if the risk materializes. For SCR calculation purposes 1 in 200 years events are considered.

In compliance with Solvency II regulation, the SCR is calculated based on the EIOPA Standard Formula.

Risks not included in the SCR calculation, such as Liquidity Risk and the Other Risks are evaluated based on quantitative and qualitative techniques and models.

#### 3. Risk Management and control

As part of Generali Group, the Company operates under a sound Risk Management system in line with the processes and the strategy set by Generali Group. To ensure that the risks are managed according to the risk strategy, the Company follows the governance defined in the Group Risk Appetite Framework (RAF). RAF governance provides a framework for risk management embedding in day-to-day and extraordinary business operations, control mechanisms as well as escalation and reporting processes.

The purpose of the RAF is to set the desired level of risk exposure (in terms of Risk Appetite and Risk Preferences) and limit excessive risk-taking. Tolerance Levels based on capital and liquidity metrics are set accordingly. Should an indicator approach or breach the defined Tolerance Levels, escalation mechanisms are then activated.

#### 4. Risk reporting

Risk monitoring and reporting is a key Risk Management process which allows to maintain Business Functions, Top Management, Management Board, Supervisory Board and Supervisory Authority aware and informed on the risk profile development, risk trends and breaches of Risk Tolerances.

The Own Risk and Solvency Assessment (ORSA) is the main risk reporting process, coordinated by the Risk Management Function. Its purpose is to provide the assessment of risks and of the overall solvency needs on a current and forward-looking basis. The ORSA process ensures ongoing assessment of the solvency position in line with the Strategic Plan and Capital Management Plan, followed by a regular communication of ORSA Results to the Supervisory Authority after Management Board approval. More details are provided in section B.3.2.

#### 5. Risk governance

The above Risk Management process is ensured by the Risk Management Function, which in compliance with Solvency II and the principles set in the Risk Policies, supports the Management Board (MB) and Top Management in ensuring the effectiveness of the Risk Management system.

The Risk Management Function is responsible for reporting to the MB the most significant risks identified and for coordinating the ORSA process. The Risk Management Function has the responsibility to:

- Assist the MB and other functions in the effective operation of the Risk Management system
- Monitor the Risk Management system and the implementation of the Risk Management Policy
- Monitor the general risk profile of the Company and coordinate the risk reporting, including the reporting in case of tolerances breaches
- Advise MB and support main business decision-making processes.

In terms of risk governance, a description of how the Risk Management Function is implemented and integrated into the organisational structure and decision-taking processes is provided in section B.1. General Information on System of Governance.

#### B.3.2. ORSA PROCESS

The ORSA process is a key component of the Risk Management system which aims at assessing the adequacy of the solvency position and the risk profile on a current and forward-looking basis.

The ORSA process documents and properly assesses the main risks the Company is exposed to, or might be exposed on the basis of its Strategic Plan. It includes the assessment of the risks in scope of the SCR calculation, but also the Other Risks not included in SCR calculation. In terms of risk assessment techniques, stress test and sensitivity analysis are also performed with the purpose to assess the resilience of the solvency position and risk profile to changed market conditions or specific risk factors.

The ORSA Report is produced on an annual basis. In addition to the annual ORSA Report, non-regular ORSA Reports may be produced when the risk profile has changed significantly.

All results are properly documented in the ORSA Report and discussed during the Company Risk Committee. After discussion and approval by the MB, the Report is submitted to the Supervisory Authority. As a general rule, the information included in the ORSA Report is sufficiently detailed in order to ensure that the relevant results can be used in the decision-making process and in the business planning process.

The results of the local ORSA are also reported to the Parent Company as an input to the ORSA process of Generali Group. For this reason, the Company follows the principles set in the Group Risk Management Policy and additional operating procedures. These are issued by Head Office to grant consistency of the ORSA process across the Companies of Generali Group.

Based on the EIOPA Consultation Paper issued on the 23th December 2020 on the Supervisory Statement on ORSA, Group Legal Entities are recommended to:

- strengthen the disclosure on the assumptions underlying the Capital Management Plan (both financial and business ones) and additional sensitivity analysis on these hypotheses.
- assess the triggers whether or not an ad-hoc ORSA is necessary based on:
  - o ad-hoc strategic planning and/or other strategic decisions being taken as a result of the pandemic situation;
  - o assessing substantial changes to the firm's risk profile due to the impact of COVID-19.

The company has not assessed the need for ad-hoc ORSA in relation to COVID-19.

#### B.3.3. RISK EMBEDDING IN CAPITAL MANAGEMENT PROCESS

Capital Management and Risk Management are strongly integrated processes. This integration is deemed essential in order to align capital and business management processes.

By means of the ORSA process the projection of capital position and the forward-looking risk profile assessment contribute to the Strategic Planning and Capital Management process.

The ORSA Report relies on the Capital Management Plan to verify the adequacy, including the quality, of the Eligible Own Funds to cover the overall solvency needs during the planning period.

To ensure the risk and business strategies on-going alignment, the Risk Management supports actively the strategic planning process.

#### **B.4. INTERNAL CONTROL SYSTEM**

Generali Group Internal Control Policy sets out the basic principles of the internal control system that should govern the activities of the Company. The aim of this policy is to guarantee that all processes are designed in the most suitable manner and puts an emphasis on having in place effective and proper internal control measures, which will ensure reliable protection against and mitigation of the risks to which the Company is exposed to.

The Company aims at maintaining the highest standards of business integrity and impeccable reputation, and therefore requires from its managers and employees to be fully acquainted with the internal control framework, the best practice standards and to observe these regulations at all times. Showing integrity and adhering to ethical values should be first and foremost part of the business conduct of top management, therefore one of the basic values in the Compliance Policy is the principle of "Leading by example".

Internal control framework makes use of a number of tools which help the Company to achieve its objectives in accordance with its risk appetite. These objectives are not limited to the revenue and expenses, as well as the profit, but also encompass areas such as financial reporting, the fulfillment of internal and external regulations and procedures requirements, etc. All these are assigned different priority depending on their inherent risk. The internal company control mechanisms are also of different nature and are set taking into consideration the specifics of the given process to which they relate.

One of the main aspects of the internal control framework is that high moral values are sustained and encouraged throughout the Company. Generali Group Code of Conduct is approved by the Company and it sets standards that have to be followed by all Group employees, including members of the administrative management and supervisory bodies. In addition, all third parties (consultants, suppliers, intermediaries, etc.) which perform activities on behalf of the Group Companies are required to follow the principles set out in the Code.

The Code of Conduct gives the minimum standards, which should be observed by all and provides for special rules for conduct in relation to the following areas: diversity and inclusion, assets and business data protection, conflicts of interest, anti-bribery and anti-corruption, insider dealing, anti-money laundering, anti-terrorism financing and international sanctions.

The communication to employees of the company rules for honest and ethical behavior is done during their first day in the company when they are acquainted with the Code of Conduct. There are annual trainings on these principles, Integrity Week sessions and other thematic trainings.

The effectiveness of the above control mechanisms are guaranteed not only by means of monitoring and established controls throughout the whole organizational structure, but also through appropriate channels for breach reporting.

The internal control culture is also maintained by high level of awareness of each employee on their roles and responsibilities and therefore their rights and applicable hierarchical reporting system.

The control activities are performed based on the three levels of defense model. The first level of defense are all employees who observe the internal and legal regulations and professional standards. The second level of defense is performed by the Compliance function and all other control functions within the company (e.g. Risk Management). The third level of defense is the Internal Audit function, which reviews given activities and controls their adequate performance, reviews the controls in place, their efficiency and level of security.

The control activities include periodic review of business areas (control on performance), automated controls being in place during the activities (the latter being preferred due to the limited risk of human error and intervention) and physical controls on assets (measures for asset protection, inventory checks, audits). Segregation of duties is a basic principle in place. The division of responsibilities aims to reduce the possibilities for making or covering a mistake or fraud during the normal course of business.

The internal control is maintained at all time by dedicated units and activities.

The Compliance Office provides the function under Art. 93 and Art. 94 from the Insurance code which is a part of the Internal control system of the Company and local compliance unit as per the Group Compliance policy. The Compliance office is an independent structural unit in the Company, directly subordinate to the Management Board of the Company and to the Chief Executive Officer. Controls put in place by the Compliance Function are preventive, current and ex-post. To assure that the intended outcomes are achieved, the Compliance Function adopts a systemic and disciplined approach of evaluation and improvement of the effectiveness of noncompliance risk management processes, ensuring continuous compliance of all Company activities with the applicable legal framework, involving in the process the Management bodies, the key functions and the employees of the Company, without regard to their job or structural position. They are all required to comply with the applicable legal framework relevant to their functions in the Company and to adhere to it in their day-to-day business activity.

#### **B.5. INTERNAL AUDIT FUNCTION**

In GP Reinsurance EAD the internal audit activities are performed by the Internal Audit Department in line with the organizational rules from the Audit Group Policy approved by the Board of Directors of Assicurazioni Generali S.p.A. (Generali Group ultimate parent company) and the Audit Policy approved by Management Board of GP Reinsurance EAD.

The Internal Audit Department is an independent and objective function established by the Management Board and the Supervisory Board with the aim to examine and evaluate the adequacy, effectiveness and efficiency of the internal control system and of all the other elements of the governance system, through assurance and advisory activities for the benefit of the Management Board, the Senior Management and other stakeholders.

It supports the Management Board in identifying the strategies and guidelines on internal control and risk management, ensuring that they are appropriate and valid over time, and provides the Management Board and the Audit Committee with analysis, appraisals, recommendations and information concerning the activities reviewed.

In line with the Audit Group Policy on the basis of a solid line reporting model, the Head of the Internal Audit Department reports to the Management Board and to the Audit Committee and to the Supervisory Board, of GP Reinsurance EAD, and ultimately to the Head of Group Audit, through the Head of Business Unit Audit.

This ensures autonomy to act and independence from operational management as well as more effective communication flows. It covers the methodologies to be used, the organizational structure to be adopted (recruiting, appointment, dismissal, remuneration, sizing and budget in agreement with the Management Board), target setting and the year-end appraisal, the reporting methods, as well as the proposed audit activities to be included in the Internal Audit Plan to be submitted to the Management Board for approval.

The Internal Audit Department is provided with appropriate human, technical and financial resources and its staff possess and obtains the knowledge, skills and competencies needed to perform its role and mission, including technical capabilities to perform audit activities with the support of data analytics as well as the knowledge to perform audit activities on digital processes, including robotics and artificial intelligence.

Internal Audit Department has a full, free, unrestricted and timely access to any of the organization's records, physical properties, and personnel pertinent to carry out any engagement, with strict accountability for confidentiality and safeguarding records and information. The Head of Internal Audit Department has free and unrestricted access to the Supervisory board and the Management Board of GP Reinsurance EAD.

The Internal Audit Department acts in compliance with the guidelines issued by The Institute of Internal Auditors' (i.e. International Professional Practices Framework – IPPF), including the Core Principles for the Professional Practice of Internal Auditing, the Definition of Internal Auditing, the Code of Ethics and the International Standards for the Professional Practice of Internal Auditing.

The Head of Internal Audit Department does not assume any responsibility for any other operational function and has an open, constructive and cooperative relationship with the regulators, which supports sharing of information relevant to carry out their respective responsibilities.

All personnel of the Internal Audit Department complies with the specific fit and proper requirements as requested by the Fit & Proper Policy and avoids to the maximum extent possible, activities that could create conflicts of interest or be perceived as such. The internal auditors of the Internal Audit Department behave in an impeccable manner at all times, and information coming to their knowledge when carrying out their tasks shall always be kept strictly confidential.

The activity of Internal Audit Department remains free from interference by any element in the organization, including matters of audit selection, scope, procedures, frequency, timing, or report content to ensure the necessary independent and objective mental attitude.

Internal Auditors do not have direct operational responsibility or authority over any of the activities audited. Accordingly, they are not involved in operational organization of the undertaking or in developing, introducing or implementing organizational or internal control measures. However, the need of impartiality does not exclude the possibility to request from the Internal Audit Function an opinion on specific matters related to the internal control principles to be complied with.

The Internal Audit Department is not a part of, nor responsible for, the Risk Management, Compliance, Actuarial or Anti-Money Laundering Functions. It cooperates with other key functions, as well as Anti-Money Laundering Function, and external auditors to continuously foster the efficiency and effectiveness of the internal control system.

At least annually, the Head of Internal Audit Department proposes an Internal Audit Plan for GP Reinsurance EAD to the Management Board for its approval.

The Plan is developed based on a prioritization of the audit universe using a risk-based methodology and it takes into account all the activities, the system of governance, the expected developments of activities and innovations, the organization's strategies, the key

business objectives, the inputs from the Senior management and the members of the Management Board and the Audit Committee. Furthermore, the Plan takes into account any deficiencies found during audits already performed and any new risk detected.

The Audit Plan submitted by the Head of Internal Audit Department for the approval of the Management Board of GP Reinsurance EAD, includes at least the audit engagements, the criteria on the basis of which they have been selected, their timing as well as the budget and human resources requirements and any other relevant information. The Head of the Internal Audit Department communicates to the Audit Committee and the Management Board the impact of any resource limitations and significant changes occurred during the year. The Management Board discuss and approves the plan along with the budget and human resources required to deliver it.

The Plan is reviewed and adjusted on a regular basis during the year by the Head of the Internal Audit Department in response to the changes in the organization's business, risks, operations, programs, systems, controls and audit findings. Any significant deviation from the approved Plan is communicated through the periodic reporting process to the Management Board and submitted for its approval. If necessary, Internal Audit Department may carry out audits, which are not included in the approved Audit Plan. Such additions and their results are reported to the Audit Committee and the Management Board at the earliest possible opportunity.

All audit activities are carried out following a consistent Group methodology (detailed in the Group Audit Manual), including the use of the Group audit IT tool. The scope of auditing encompasses, but is not limited to, the examination and evaluation of the adequacy and effectiveness of the organization's governance, risk management, and internal control processes in relation to the organization's defined goals and objectives.

Following the conclusion of each engagement, a written audit report is prepared and issued to the auditee and the auditee's hierarchy. This report indicates the significance of the issues found and covers any issues regarding the effectiveness, efficiency and suitability of the internal control system, as well as major shortcomings regarding the compliance with internal policies, procedures, processes and company's objectives. It includes the proposal of the corrective actions taken or to be taken concerning the issues identified and the proposed deadlines for their implementation.

While the responsibility for addressing issues raised remains with business management, the Internal Audit Department is responsible for implementing appropriate follow-up activities on issues raised and their corresponding remedial actions.

Based on its activity and in accordance with Group methodology, the Internal Audit Department is responsible for reporting significant risk exposures and identified control issues to the Audit Committee and the Management Board, including fraud risks, governance issues and other matters needed or requested by the Management Board.

The Head of Internal Audit Department, at least on a semiannual basis, provides the Audit Committee and the Management Board with a report at local level on the activities performed, their results, the issues identified, the action plans for their resolution, their status and the timing for their implementation. It also includes the results of the follow-up activities, indication of the persons and/or functions responsible for the implementation of the action plans, timing and effectiveness of the actions implemented to remove the issues initially found. The Management Board determines what actions shall be taken with respect to each issue and ensures that those actions are carried out. However, in the event of any particularly serious situations arising in between the normal reporting cycle, the Head of Internal Audit Department will immediately inform the, Management Board, the local Senior Management, the Head of Business Unit Audit and the Head of Group Audit.

Internal Audit Department maintains a quality assurance program, which includes both internal and external assessments aimed at covering all aspects of the audit activity, and a continuous improvement program. These programs include an evaluation of the audit activity's conformance with professional standards, Audit Group Policy, audit methodology detailed in the Group Audit Manual and The Institute of Internal Auditors Code of Ethics. The program also assesses the efficiency and effectiveness of the audit activity and identifies opportunities for improvement.

#### **B.6. ACTUARIAL FUNCTION**

The main responsibilities of GP Reinsurance EAD Actuarial Function, as required by the Solvency II principles (article 48 of Directive 2009/138/EC), are the following:

- coordinate the calculation and validate the technical provisions;
- ensure the appropriateness of the methodologies and underlying models used as well as the assumptions made in the calculation of technical provisions;
- assess the sufficiency and quality of the data used in the calculation of technical provisions;
- inform the Management Board of the Company on the reliability and adequacy of the calculation of the Technical Provisions;
- express an opinion on the overall underwriting policy;
- express an opinion on the adequacy of the reinsurance arrangements;
- contribute to the effective implementation of the risk-management system.

Since 2018 the Actuarial Function has been divided between Life and Non-Life and located under the CEO area to ensure an effective coordination for the calculation of technical provisions. In addition, to preserve the independence in carrying out his activities, the heads of Actuarial Function functionally reports to the Management Board, to which they have independent and direct access.

Within this framework and as required by the Solvency II regulation, the heads of the actuarial function for life and non-life produce written reports to be submitted to the Management Board at least annually. This report provides with the opinions on the reliability and adequacy of the calculation of technical provisions, on the overall underwriting policy and on the adequacy of reinsurance arrangements and documents all tasks that have been undertaken by the actuarial function and their results, reports possible remarks and suggested remediation actions.

In terms of resources, the Actuarial Function currently consists of several people. All of them possess an actuarial preparation, with a degree in actuarial sciences, statistics or mathematics, or otherwise finance/insurance specific post degree qualifications.

In detail, in addition to the heads of the function, two persons in Non-Life and one person in Life are dedicated to the calculation and coordination of the activities (methodology, reporting, processes), while two persons are specifically dedicated to the independent validation of the technical provisions in Solvency II, separately for Non-Life and Life. Calculation and validation activities are outsourced to Actuarial teams in Generali CEE Holding while Head of the Non-Life function and Head of the Life function are performed by internal resources (Appointed Actuaries).

GP Reinsurance EAD acts in line with Group Outsourcing Policy, where all rules and obligation are specified for proper set up and management of outsourcing relationship intra group and extra group, criteria for classification of outsourcing significance, roles and responsibilities, contracts content, internal process, evidence, monitoring of outsourcing.

#### **B.7. OUTSOURCING**

#### **B.7.1. INFORMATION ON OUTSOURCING POLICY**

The company has adopted Generali Group Outsourcing Policy for direct application. The policy intends to set consistent minimum mandatory outsourcing standards for all Generali Group entities, assign main outsourcing responsibilities and ensure that appropriate controls and governance structures are established within any outsourcing initiative. The Policy outlines the main principles to be followed when implementing outsourcing.

The Policy introduces a risk-based approach, adopting a proportionality principle to apply requirements according to the risk profile (distinguishing between critical and not critical outsourcing), the materiality of each outsourcing agreement and the extent to which the company controls the service providers.

The Policy requires the appointment, for each outsourcing agreement, of a specific business referent. The business referent is responsible for the overall execution of the outsourcing lifecycle, from the risk assessment to the final management of the agreement and subsequent monitoring activities of the Service Level Agreements defined in each contract.

In addition to the Group Outsourcing Policy, the company has adopted Internal Outsourcing Guidelines which are designed as a local supplement to the Group Outsourcing Policy and aim at providing a structured view to the managing of the outsourcing activities in the company, defining the roles and responsibilities for the administration and management of the Outsourcing activities and contracts, as well as setting the criteria based on which an outsourced activity/function shall be classified as critical or important. The Internal Guidelines also define the local regulatory framework applicable to outsourced functions and activities.

The company has in place outsourcing agreements for critical and important activities and functions. The outsourcing providers are resident of the Czech Republic. The company outsources part of the activities related to the Actuarial and Risk Management functions. Part of Reinsurance activities are also outsourced – mainly related to underwriting. The agreement also covers Asset and Liability Management services. For the management of the majority of its assets, the company uses the professional services of an asset management company.

#### **B.8. ANY OTHER INFORMATION**

The Company implemented the Group Directives on internal control and risk management system and the local regulatory requirements in terms of system of governance and the current set-up is considered adequate to the nature, scale and complexity of the risks inherent in the business of GP Re.

#### GP Reinsurance EAD - SOLVENCY AND FINANCIAL CONDITION REPORT

The Company Articles of Association foresees that the Management Board reviews at least on annual basis the documents, program and policies comprising the company system of governance and in case of need to initiate their update. For this activity, each responsible function within the company makes annual review of the system of governance within their area and issues reports on the results to the Management Board.

In the first month of 2021, there has been a change in the Management Board composition of GP Reinsurance EAD. Effective from 29.01.2021, Mr. Giorgio D'Orlando has substituted Mr. Nikolay Stanchev as member of the Management Board and Non-executive Director of the company.

# C. Risk Profile

## C.1. UNDERWRITING RISK

## C.1.1. LIFE UNDERWRITING RISK

#### RISK EXPOSURE AND ASSESSMENT

Life and health underwriting risks derive from the accepted reinsurance business in the life and health segment. It is accepted across the ACEER (Austria, Central Eastern Europe and Russia) region and refers to life business which started in 2018 and some specialized Health insurance classified as SLT.

Life and health underwriting risks can be distinguished in biometric and operating risks embedded in the life and health insurance policies. Biometric risks derive from the uncertainty in the assumptions regarding mortality, longevity, health, morbidity and disability rates taken into account in the insurance liability valuations. Operating risks derive from the uncertainty regarding the amount of expenses and the adverse exercise of contractual options by policyholders. Policy lapse is the main contractual option held by the policyholders, together with the possibility to reduce, suspend or partially surrender the insurance coverage.

Life and health underwriting risks are:

- mortality risk, defined as the risk of loss, or of adverse change in the value of insurance liabilities, resulting from changes in mortality rates, where an increase in mortality rates leads to an increase in the value of insurance liabilities. Mortality risk also includes mortality catastrophe risk, resulting from the significant uncertainty of pricing and provisioning assumptions related to extreme or irregular events
- longevity risk like mortality, is defined as the risk resulting from changes in mortality rates, where a decrease in mortality rates leads to an increase in the value of insurance liabilities
- · disability and morbidity risks derive from changes in the disability, sickness, morbidity and recovery rate
- lapse risk is linked to the loss or adverse change in liabilities due to a change in the expected exercise rates of policyholder options. The relevant options are all legal or contractual policyholder rights to fully or partly terminate, surrender, decrease, restrict or suspend insurance cover or permit the insurance policy to lapse. Mass lapse events are also considered
- · expense risk results from changes in the expenses incurred in servicing insurance or reinsurance contracts
- health risk results from changes in health claims and also includes health catastrophe risk.

The approach underlying the life underwriting risk measurement is based on the calculation of the loss resulting from unexpected changes in biometric and/or operating assumptions. Capital requirements for life underwriting risks are calculated on the basis of the difference between the Solvency II technical provisions before and after the application of the stress.

Life underwriting risks are measured by means of standard formula.

#### **RISK MANAGEMENT AND MITIGATION**

Life underwriting risk management is based on two main processes:

- accurate pricing
- ex-ante selection of risks through underwriting.

Both these are appropriately performed on the cedents' level according to Generali Group UW guidelines.

Life products accepted by the company consist mainly of protection business (CPI and Mortgage insurance).

Life and health underwriting risks form just negligible part in comparison to NL portfolio. These risks are fully retained within Company. No transfers of life underwriting risks to reinsurers or SPVs are reported at YE2020.

#### C.1.2. NON-LIFE UNDERWRITING RISK

## RISK EXPOSURE AND ASSESSMENT

P&C Underwriting Risk is the risk arising from P&C insurance obligations, in relation to the perils covered and the processes used in the conduct of business. It includes at least the risk of underestimating the frequency and/or severity of the claims in defining pricing and reserves (respectively Pricing Risk and Reserving Risk) and the risk of losses arising from extreme or exceptional events (Catastrophe Risk).

The Company cannot avoid exposure to potential losses stemming from the risks intrinsically related to the nature of its core businesses. However, properly defining standards and recognizing, measuring, setting limits to these risks is of critical importance to ensure the Company's resilience under adverse circumstances and to align P&C underwriting activities with the Company Risk Appetite.

The Company, in line with Generali Group risk strategy, accepts risks that are known and understood, where the available information and the transparency of exposure enables the businesses to achieve a high level of professional underwriting, with consistent development. Moreover, risks are underwritten with quality standards in the underwriting procedures in order to secure profitability and limit moral hazard.

In 2020 GP Reinsurance EAD has continued its main reinsurance activities and extended its portfolio to some GCEE recently acquired portfolios. The Company provides reinsurance services mainly to companies from Generali CEE Holding B.V. on the territory of Austria, Bulgaria, Serbia, Montenegro, Romania, Czech Republic, Hungary, Slovakia, Croatia, Slovenia and Poland.

In 2020 the external reinsurance treaties are retro-ceded directly to Assicurazioni Generali S.p.A., except for Crop Revenue QS treaty (related to the portfolio of Generali Serbia), which are placed through the reinsurance broker Aon-Benfield.

The exposures of the Company to the underwritten risks are described in the other corresponding sections of this documentation, related to the Technical Provisions and the Market Value Balance Sheet.

The SCR for Non-Life Underwriting Risks is measured through standard formula. The P&C Underwriting Risks are measured through a quantitative model aimed at determining the SCR, based on the methodology and parameters defined in the Standard Formula approach. The risk measurement derives from the application of a pre-defined stress to the best estimate with a probability of occurrence equal to 0.5%

Moreover, in addition to capital metrics, the Risk Management Function defines risk indicators, such as relevant exposures, risk concentration and other metrics to monitor the development of the P&C Underwriting Risks. This ensures on-going alignment with the Risk Appetite Framework.

The Risk Management Function also checks the appropriateness of the parameters used in the SCR calculation by performing sensitivity analysis. For the assessment of P&C Underwriting risks in terms of SCR, please refer to chapter E.

The key risk measures have not been changed from the previous year.

The reinsurance treaties of GP Reinsurance EAD can be subdivided into three basic categories:

- The reinsurance contracts, under which the reinsurance coverage is fully taken by GP Reinsurance EAD. In this case the results
  from the reinsurance operations remain in the portfolio of the Company
- The reinsurance contracts under which part of the risk remains with GP Reinsurance EAD and the rest is retro-ceded. According
  to them the ceded part is related to risks, which exceed the pre-defined limits, and the Company pays certain insurance premium
  in return
- The reinsurance contracts, under which the coverage is fully retro-ceded. In this case the reinsurance coverage of all transferred insurance policies is ceded and does not affect the result of GP Reinsurance EAD, which only administrates the contracts and retro-cedes premiums, claims and reserves.

#### **RISK MANAGEMENT AND MITIGATION**

P&C Risk selection starts with an overall proposal in terms of underwriting strategy and corresponding business selection criteria in agreement with Group Head Office. The underwriting strategy is formulated consistently with the Risk Preferences defined by the Management Board within the Risk Appetite Framework.

During the Strategic Planning process, targets are established and translated into underwriting limits with the objective to ensure business is underwritten according to the plan. Underwriting limits define the maximum size of risks and classes of business the Company shall be allowed to write without seeking any additional or prior approval. The limits may be set based on value limits, risk type, product exposure or class of occupancy. The purpose of these limits is to attain a coherent and profitable book of business that is founded on the expertise of the Company.

The company has stated its main underwriting (i.e. accepting) limits within Operational Limit Handbook (OLH) which is regularly updated and reported at Risk Committee.

Reinsurance is the key risk mitigation technique for the P&C portfolio. It aims at optimizing the use of risk capital by ceding part of the Underwriting Risk to selected counterparties simultaneously minimizing the Credit Risk associated with such operation.

The Company places the treaty reinsurance to the Head Office mainly through CAT XL treaty.

The Property Catastrophe Reinsurance Program for 2020 was designed as follows:

- Protection aims to cover single occurrence losses up to a return period of at least 250 years;
- Protection proved capable in all recent major cat losses;
- Substantial risk capital saved by means of the protection;
- An additional aggregate XL program is protecting the Company balance sheet in case of multiple events in a year.

The Company has historically preferred traditional reinsurance as a tool for mitigating Catastrophe Risk resulting from its P&C portfolio, and has shown no appetite for other mitigating techniques.

Risk Management Function confirms the adequacy of the risk mitigation techniques on annual basis. In addition, independent opinion on reinsurance (i.e. ceded) strategy is provided by CRO function.

#### C.2. MARKET RISK

The Company invests the collected premiums in a wide variety of financial assets, with the purpose of honoring future promises to cedants and generating value for the shareholder.

The Company might then be exposed to the following Market and Credit Risks, that:

- Invested assets do not perform as expected because of falling or volatile market prices;
- Cash of maturing bonds are reinvested at unfavorable market conditions, typically lower interest rates.
- Invested assets do not perform as expected because of perceived or actual deterioration of the credit worthiness of the issuer;
- Derivative or reinsurance contracts do not perform as expected because of perceived or actual deterioration of the credit worthiness of the counterparty.

The Company holds its assets until they are needed to redeem the promises to cedants, the Company is relatively immune to short-term decrease and fluctuations in the market value of its assets.

Nonetheless, the Company is required by the Solvency II regulation to hold a capital buffer, with the purpose of maintaining a sound solvency position even in the circumstances of adverse market movements. Please refer to section E.2.

For this purpose, the Company manages its investments in a prudent way according to the so-called 'Prudent Person Principle<sup>1</sup>, and strives to optimize the return of its assets while minimizing the negative impact of short term market fluctuations on its solvency.

The Company invests the premiums collected in financial instruments ensuring that benefits to cedants can be timely paid. If the value of the financial investments sufficiently decreases at the moment when benefits to cedants need to be paid, the Company may fail to maintain its promises to cedants. Therefore the Company must ensure that the value of the financial investments backing the insurance contracts do not fall below the value of its obligations.

Asset allocation	Market value (thousand BGN) 2020	Market value (thousand BGN) 2019
Government bonds	1.190.404	1.170.635
Corporate bonds	594.574	563.383
Investment funds	94.589	79.629
Equity	265.700	260. 782
Structured notes	0	0
Cash and deposits	138.401	140.717
Mortgages and loans	103.665	105.665
Reverse REPO	86.133	161.967
Derivatives	14.842	10.410
Total	2.488.309	2. 493.188

<sup>&</sup>lt;sup>1</sup> The 'Prudent Person Principle' set out in Article 132 of Directive 2009/138/EC requires the Company to only invest in assets and instruments whose risk can be identified, measured, monitored, control and reported as well as taken into account in the Company overall solvency needs. The adoption of this principle is ruled in the Group Investment Governance Policy (GIGP).

#### RISK EXPOSURE AND ASSESSMENT

The Market Risks included in the Company Risk Map are:

- Equity Risk: the risk of adverse changes in the market value of the assets or in the value of liabilities due to changes in the level
  of equity market prices which can lead to financial losses.
- Interest Rate Risk: the risk of adverse changes in the market value of the assets or in the value of liabilities due to changes in the
  level of interest rates in the market. The Company is mostly exposed to upward changes in interest rates as higher interest rates
  decrease the present value of the promises made to policyholders less than the value of the assets backing those promises.
- Concentration Risk: the risk of incurring in significant financial losses because the asset portfolio is concentrated to a small number
  of counterparties, thus increasing the possibility that a negative event hitting only a small number or even a single counterparty
  can produce large losses
- Currency Risk: the possibility of adverse changes in the market value of the assets or the value of liabilities due to changes in exchange rates.
- Property Risk: the possibility of adverse changes in the market value of the assets or the value of liabilities due to changes in the
  level of property market prices.
- Spread Risk: the risk of adverse changes in the market value of the assets due to changes in the market value of non-defaulted credit assets. The market value of an asset can decrease either because the market's assessment of the creditworthiness of the specific obligor decreases, which is typically accompanied by a credit rating downgrade, or because there is a market-wide systemic reduction in the price of credit assets.

The current allocation to Market Risks is the following:

Asset allocation	Market value (thousand BGN) 2020	Market value (thousand BGN) 2019
Concentration risk	2.337.738	2.301.631
Property risk	233.307	260.923
Equity risk	127.126	140.948
Interest rate risk	2.086.543	2.060.137
Currency risk	550.426	645.556
Spread risk	1.977.584	1.899.915
Total	7.312.724	7.309.110

For the evaluation of its Market Risks, the Company makes use of the EIOPA Standard Formula, as ruled by the Solvency II Directive, complemented by additional measurement techniques deemed appropriate and proportionate.

Market Risk concentration is explicitly modelled by the Standard Formula. Based on the results of the model and on the composition of the balance sheet the Company has no material risk concentrations.

## **RISK MANAGEMENT AND MITIGATION**

The 'Prudent Person Principle' is the main cornerstone of the Company investment management process. To ensure a comprehensive management of Market Risks impacts on assets and liabilities, the Company Strategic Asset Allocation (SAA) process needs to be liability-driven and strongly inter-dependent with reinsurance-specific targets and constraints. The Company, following the Generali Group approach, has integrated Strategic Asset Allocation (SAA) and Asset Liability Management (ALM) within the same process.

One of the main risk mitigation techniques used by the Company consists in liability driven management of the assets, which aims at granting a comprehensive management of assets taking into account the Company liabilities structure.

The asset portfolio is invested and rebalanced according to the asset class and duration weights defined through the Investment Management process and based on the 'Prudent Person Principle'. The aim is not just to eliminate the risk but to define an optimal risk-return profile satisfying the return target and the Risk Appetite of the Company over the Business Planning period.

The Company uses also derivatives with the aim to mitigate the risk present in the asset or/and liability portfolios. The derivatives help the Company to improve the quality, liquidity and profitability of the portfolio, according to the Business Planning targets.

ALM&SAA activities aim at ensuring that the Company holds sufficient and adequate assets in order to reach defined targets and meet liability obligations. This implies detailed analyses of asset-liability relationship under a range of market scenarios and expected/stressed investment conditions.

The ALM&SAA process relies on a close interaction between Investment, Finance, Actuarial, Treasury and Risk Management Functions. The inputs and targets received from these Functions guarantee that the ALM&SAA process is consistent with the Risk Appetite Framework, Strategic Planning and Capital Allocation processes.

The aim of the Strategic Asset Allocation process is to define the most efficient combination of asset classes which, according to 'Prudent Person Principle' and related relevant implementation measures, maximizes the investment contribution to value creation, taking into account solvency, actuarial and accounting indicators.

The annual SAA proposal:

- Defines target exposure and limits, in term of minimum and maximum exposure allowed, for each relevant asset class;
- Embeds the deliberate ALM mismatches permitted and potential mitigation actions that can be enabled on the investment side.

Regarding specific asset classes (Private Equity, Alternative Fixed Income, etc.), the Group has centralized their management and monitoring. This kind of investments is subject to accurate due diligence aiming at assessing the quality of the investments, the level of risk related to the investment, its consistency with the approved liability-driven SAA;

In addition to risk tolerance limits set on the Company solvency position defined within the RAF, the current risk monitoring process of the Company is also integrated by the adoption of the Generali Group Risk Guidelines (GRG) provided by Head Office. The GRG include general principles, quantitative risk limits (with a strong focus on credit and market concentration), authorization processes and prohibitions.

Furthermore, the Company is also actively implementing Market Risk mitigation strategies:

#### **Currency risk**

The Company is exposed to currency risk through transactions in foreign currencies and through its assets and liabilities denominated in foreign currencies. As the functional currency of the Company is CZK, movements in the exchange rates between foreign currencies and CZK affect the Company's financial statements.

The Company implemented the risk management strategy for foreign currency (FX) risk management of the company's investment portfolios. The Company holds its reinsurance liabilities in foreign currencies based on the currency of the reinsurance treaty. The net technical liabilities are covered by investment portfolios on the asset side, and there is an additional investment portfolio covering part of the Company's own capital. Individual assets within the investment portfolios are generally denominated in the currency corresponding to currency of liabilities. For cases where the asset is not denominated in the same currency as liabilities, the Company concludes FX derivatives to hedge the asset against movements in the asset's currency against the liabilities' currency. The above described portfolios therefore represent the economic hedging also in relation to the functional currency of the Company (CZK). The assets' FX position is dynamically adjusted using FX derivatives and spot operations on a money market and capital market to ensure the required hedged position.

The Company implements the hedge accounting to reflect its hedging strategy within the financial statements. Within the hedge accounting activities, effectiveness of hedging is measured based on comparison of the change in the fair value of the hedging instrument and change in the fair value of hedged item with respect to the hedged risk. The hedge relationship is considered to be effective for the test result within 80-125%.

## C.3. CREDIT RISK

For general information on the Market and Credit Risk Context, see previous section on the Market Risk.

#### RISK EXPOSURE AND ASSESSMENT

The Credit Risk included in the Company Risk Map is:

Counterparty Default Risk: reflects possible losses due to unexpected default, or deterioration in the credit standing of the counterparties and debtors of insurance and reinsurance undertakings over the following 12 months.

The current allocation to Credit Risk is the following:

Exposure to risk type	Market value (thousand BGN) 2020	Market value (thousand BGN) 2019
Counterparty Default Risk	783.889	638.927

In order to ensure that the level of Credit Risks deriving from the invested assets are adequate to the business run by the Company and to the obligations taken with the cedants, the investment activity is performed in a sound and prudent manner in accordance with the 'Prudent Person Principle' set out in Article 132 of Directive 2009/138/EC, as ruled in the Group Investment Governance Policy (GIGP), that has been approved by Head Office and subsequently approved by the Company.

The 'Prudent Person Principle' is applied independently of the fact that assets are subject to Market Risks, Credit Risks or both.

Common risk measurement methodologies (both qualitative and quantitative) are applied in order to provide an integrated measurement of the risks borne by the Company.

For the evaluation of its Credit Risks, the Company makes use of the EIOPA Standard Formula, as ruled by the Solvency II Directive, complemented by additional measurement techniques deemed appropriate and proportionate.

The methodology used to evaluate the Credit Risks is unchanged with respect to the previous reporting period.

#### **RISK MANAGEMENT AND MITIGATION**

The Credit Risks borne by the Company are managed in many concurrent ways.

The Company has adopted guidelines to limit the credit risk of the investments. These favour the purchase of investment grade debt instruments. These are debt instruments with little risk of default by the counterpart or secured by a reliable guarantee.

The asset portfolio is invested and rebalanced according to the asset class and duration weights defined through the Investment Management process described above and based on the 'Prudent Person Principle'. The aim is not just to eliminate the risk but to define an optimal risk-return profile satisfying the return target and the Risk Appetite of the Company over the Business Planning period.

Moreover, the application of the standard formula produces a set of quantitative Risk Metrics that allows the definition of risk tolerance levels and to perform sensitivities analysis on selected risk scenarios.

In addition to the framework illustrated above, the current risk monitoring process of the Company is also integrated by the adoption of the Generali Group Investments Risk Guidelines (GIRG) provided by the Group head office to The System of Investment Risk Limits. It includes general principles, quantitative risk limits (with a strong focus on credit and market concentration), authorization processes and prohibitions.

## C.4. LIQUIDITY RISK

## RISK EXPOSURE AND ASSESSMENT

Liquidity Risk is defined as the uncertainty emanating from business operations, investment or financing activities, over the ability of the insurer to meet payment obligations in a full and timely manner, in a current or stressed environment. This could include meeting commitments only through a credit market access at unfavorable conditions or through the sale of financial assets incurring in additional costs due to illiquidity of (or difficulties in liquidating) the assets.

The Company is exposed to Liquidity Risk as a result of insurance operating activity, depending on the cash-flow profile of the expected new business, due to the potential mismatches between the cash inflows and the cash outflows deriving from the business. Liquidity Risk can additionally stem from investing activity, due to potential liquidity gaps deriving from the management of the Company's assets portfolio as well as from a potentially insufficient level of liquidity (i.e. capacity of being sold at a fair price in adequate amounts and within a reasonable timeframe) in case of disposal. Finally, the Company can be exposed to liquidity outflows related to issued guarantees, commitments, derivative contract margin calls, or regulatory constraints regarding Insurance Provisions Coverage Ratio and capital position.

The Company's Liquidity Risk Management relies on projecting cash obligations and available cash resources into the future, so as to monitor that available liquid resources are at all times sufficient to cover the cash obligations that will come due in the same period.

For this purpose, a set of Liquidity Risk Metrics is defined and used to regularly monitor the liquidity situation.

The metrics are calculated both under the base scenario, in which the values of cash-flows, assets and liabilities are consistent with the strategic plan, and under a set of stress scenarios, in which the projected cash inflows and outflows and market price of assets are recalculated to take into account unlikely but plausible circumstances that would adversely impact the Company's liquidity.

Liquidity Risk limits are defined in terms of values of the above-mentioned metrics that the Company cannot exceed. The limit framework is designed so as to ensure that the Company holds a 'buffer' of liquidity in excess of the amount required to withstand the adverse circumstances depicted in the stress scenarios. Liquidity Risk limits are defined within Risk Appetite Framework (RAF).

## C.4.1. EXPECTED PROFIT INCLUDED IN FUTURE PREMIUMS

The Expected Profit Included in Future Premiums (EPIFP) represents the expected present value of future cash-flows which result from the inclusion in Technical Provisions of premiums relating to existing insurance and reinsurance contracts. These are expected to be received in the future, but that may not be received for any reason, other than because the insured event has occurred, regardless of the legal or contractual rights of the cadent to discontinue the Policy.

The amount of EPIFP for the Life business written by the Company has been calculated in accordance with article 260(2) of the Delegated Acts and amounts to 12.733 thousand BGN at year-end 2020. Increased to the last year (8.463 thousand BGN) is driven by the increase of profitable business.

The amount of EPIFP for the Nonlife business written by the Company has been calculated in accordance with article 260(2) of the Delegated Acts and amounts to 280.388 thousand BGN at year-end 2020. The small decrease of the profit compared to the last year (296.952 thousand BGN) is driven by strengthening of BGN currency compared to other underwriting currencies.

## C.5. OPERATIONAL RISK

#### **RISK EXPOSURE AND ASSESSMENT**

Operational risk is the risk of loss arising from inadequate or failed internal processes, personnel or systems, or from external events. The definition includes the compliance risk and financial reporting risk and excludes the strategic and reputational risks.

#### **RISK MEASUREMENT**

Operational risks are measured following the standard formula approach.

The SCR for operational risks amounts to 56 m BGN (equal to 6% of total SCR before diversification and 9% of total SCR after diversification).

There are no substantial changes to be reported over the reporting period.

## **RISK MANAGEMENT AND MITIGATION**

Although ultimate responsibility for managing the risk sits in the first line, the so-called risk owners, the Risk Management Function with its methodologies and processes ensures an early identification of the most severe threats across the company. In doing so, it provides management at all levels with a holistic view of the broad operational risk spectrum that is essential for prioritizing actions and allocating resources in most risk related critical areas.

The target is achieved by adopting methodologies and tools in line with industry best practices and by establishing a strong dialogue with the first line of defence.

Furthermore, since 2015, the Group has been exchanging operational risk data, properly anonymized, through the Operational Risk data eXchange Association (ORX), a global association of operational risk practitioners where main industry players also participate. The aim is to use the data to improve the risk management and to anticipate emerging trends. In addition, since losses are collected by the first line, the process contributes to create awareness among the risk owners upon risks that actually impact the Group. In this sense, a primary role is played by Group-wide forward-looking assessments that aim to estimate the evolution of the operational risk exposure in a given time horizon, supporting in the anticipation of potential threats, in the efficient allocation of resources and related initiatives.

## MAIN ACTIVITIES WITHIN THE OPERATIONAL RISK MANAGEMENT FRAMEWORK

Following best industry practices, Generali's framework for Operational Risk Management includes as main activities the Loss Data Collection (LDC), risk assessment and scenario analysis.

The Loss Data Collection is the process of collection of losses suffered as result of the occurrence of Operational Risk event and provides a backward-looking view of the historical losses suffered due to Operational Risk events.

Risk assessment and scenarios analysis provide a forward-looking view on the risks that expose Generali and require an analysis of the risks performed jointly with the business owners:

 Risk assessment provides a high-level evaluation of the forward-looking inherent and residual risk exposure of each relevant Company and, as a consequence, of the Group. The outcomes of the assessment drive the execution of the scenario analysis;  Scenario analysis is a recurring process that, considering the risk assessment results, provides a detailed evaluation of the Group Operational Risk exposure through the selection and the evaluation of specific risk scenarios.

During 2020, the company was monitoring and collecting loss data and performed Overall Risk Assessment, which was a joint activity between Operational Risk and Compliance.

#### MAIN COMPANY RISKS

Based on the last assessments, the most relevant scenarios at company level are related to cyber-attacks, product flaws, external fraud. The assessments of these risks remain relatively stable as compared to last year.

The company has established an ongoing Loss Data Collection process according to the Group methodology. In 2020 no significant operational loss has occurred in the company.

COVID-19 losses have been collected following Group initiative, even though the operational loss due to COVID-19 for the company is limited and is overweighted by the cost-saving elements (e.g. no business travels).

The pandemic as such is an event included in the Group's operational risk management framework, which can seriously compromise the continuity of company business and, as such, is continuously assessed, mitigated and monitored.

The pandemic event in progress has increased exposure to several risks that affect the people, processes and IT systems and, clearly, the external environment.

To manage the emergency caused by the Covid-19 pandemic, a common approach was adopted Group-wide. The combined adoption of all mitigating measures is the real key to their effectiveness. Therefore, the risk profile related to operational risk is impacted by the pandemic to a limited extent.

To manage the crisis provoked by Covid-19, ad hoc measures were set in place to guarantee the continuity of operating processes. But even outside the pandemic crisis, the company was well set in order to face prepared the necessity of performing duties remotely by all employees (i.e. in respect of IT infrastructure, hardware – laptop availability, connectivity).

## C.6. OTHER MATERIAL RISK

## C.6.1. RISK CONCENTRATION

Concentration risk is the risk stemming from all risk exposures with a potential loss which is large enough to threaten the solvency or the financial position of the company. Risk concentrations are significant when they could threaten the solvency or the liquidity position of the company, thus substantially impacting its risk profile.

On Generali Group level, there are three categories of exposures identified in terms of main sources of concentration risk for the Group and consequently also for GPRe:

- Investment exposures stemming from investment activity;
- Exposures to reinsurance counterparty default risk stemming from ceded reinsurance; and
- Non-life underwriting exposures, specifically natural disasters or man-made catastrophes.

The annual assessment has outlined no significant risk concentrations at year-end 2020 that could undermine the solvency or liquidity situation of the Company.

## C.7. ANY OTHER INFORMATION

# C.7.1. OTHER RISKS

As part of the qualitative Risk Management framework, also the following risk categories are considered, even though they do not take part of SCR calculations:

Emerging Risks arising from new trends or risks difficult to perceive and quantify, although typically systemic. These usually include
internal or external environment changes, social trends, regulatory developments, technological achievements, etc. For the
assessment of these risks, the Company relies on the information set provided by Head Office and ensures a proper discussion
with all main Business Functions

- Reputational Risk referring to potential losses arising from deterioration or a negative perception of the Company or among its customers, counterparties and Supervisory Authority. The processes in place in order to manage this risk are: communication and media monitoring activities, corporate and social responsibility, ethics and compliance. Overall, due to the nature of GP Reinsurance EAD operations, i.e. a captive reinsurer for Generali insurance companies in the CEE region, the exposure to reputational risk is limited.
- Contagion risk refers to potential negative implications that events occurring within one Group company may negatively affect also GP Re.

## C.7.2. INFORMATION ON SENSITIVITIES

The Company is testing the sensitivity of its solvency position on various detrimental scenarios. Results are included in the section E.6

## C.7.3. MAJOR DEVELOPMENT

All major economies were globally defeated by Covid-19 pandemic during 2020.

However, final 2020 impact on financial markets was not that harmful as many governments boosted markets with substantial liquidity measures. At the same time, insurers made a profit on MTPL / MOD LoBs due to lockdown measures. These underwriting profits positively affected also the Company.

# D. Valuation for Solvency Purposes

The valuation of Assets and Non-Technical liabilities (resp. D1 and D3), is based on the SII regulatory framework that standardizes valuations and measurements of MVBS<sup>2</sup> assets and liabilities, coherently with the Directive 2009/138/EC, which largely reflects the IFRS principles adopted by the European Commission (with some exceptions hereafter reported).

For the sake of clarity, common relevant regulatory reference and disclosure notes have been described both in Assets and Other liabilities, while specific regulatory statements to be applied only on asset or other liability items have been disclosed in the appropriate valuation and measurement section of sub-chapter D.1. and D.3.

In order to define the MVBS at Solo level, all assets and liabilities on the balance sheet must be stated at fair value in accordance with Art 75 of Directive 2009/138/EC (L1 – Dir).

The primary objective for valuation as set out in Article 75 of L1 - Dir requires an economic, market-consistent approach to the valuation of assets and liabilities. According to the approach of Solvency II, when valuing balance sheet items on an economic basis, undertakings need to consider the risks that arise from a particular balance sheet item, using assumptions that market participants would use in valuing the same asset or liability.

This approach leads insurance and reinsurance undertakings to value assets and liabilities at the amount for which they could be exchanged between knowledgeable willing parties in an arm's length transaction; in addition, in case of liabilities valuation, parties shouldn't make any adjustment to take account of the change of the own credit standing of the insurance or reinsurance undertaking occurred from the recognition of the liability to the valuation date.

According to the Commission delegated regulation (L2-DR) insurance and reinsurance undertakings shall value assets, unless otherwise clearly stated in the regulation, in conformity with:

- International accounting standards adopted by the Commission in accordance with Regulation (EC) No 1606/2002 provided that those standards include valuation methods that are consistent with the valuation approach set out in Article 75 of Directive 2009/138/EC.
  - If those standards allow for the use of more than one valuation method, insurance and reinsurance undertakings shall only use valuation methods that are consistent with Article 75 of Directive 2009/138/EC;
- 2) other valuation methods that are deemed to be consistent with Article 75 of Directive 2009/138/EC, when the valuation methods included in international accounting standards adopted by the Commission in accordance with Regulation (EC) No 1606/2002 are either temporarily or permanently not consistent with the valuation approach set out in Article 75 of Directive 2009/138/EC.

By way of derogation from points above #1 and #2, insurance and reinsurance undertakings may value an asset or a liability using an alternative valuation method which is proportionate to the nature, scale and complexity of the risks inherent in the business of the undertaking, provided that:

- 1) the valuation method is:
- consistent with Article 75 of Directive 2009/138/EC; and
- proportionate with respect to the nature, scale and complexity inherent in the business of the undertaking
- 2) the undertaking does not value that asset or liability using international accounting standards adopted by the Commission in accordance with Regulation (EC) No 1606/2002 in its financial statements
- 3) valuing assets and liability using international accounting standards would impose costs on the undertaking that would be disproportionate with respect to the total administrative expenses.

The IFRSs' accounting bases, such as the definitions of assets and liability and the recognition / derecognition criteria, are applicable as the default accounting framework, unless otherwise stated. IFRSs also refer to a few basic presumptions, which are equally applicable:

- going concern assumption.
- individual assets and liability are valued separately.
- the application of materiality, whereby the omissions or misstatements of items are material if they could, individually or collectively, influence the economic decisions that users make on the basis of the Solvency II balance sheet. Materiality depends on the size and nature of the omission or misstatement judged in the surrounding circumstances. The size or nature of the item, or a combination of both, could be the determining factor.

Fair value hierarchy

<sup>&</sup>lt;sup>2</sup> MVBS – market value balance sheet. The term is used within Generali Group to refer to Solvency II balance sheet.

In Tech Spec (V6) it is clearly indicated the fair value hierarchy to be adopted in valuating assets and other liabilities than technical provision. On this basis, the undertaking applied the following hierarchy of high-level principles for valuation of assets and liabilities:

- I. use of quoted market prices in active markets for the same assets and liability
- II. where the use of quoted market prices for the same assets or liability is not possible, use of quoted market prices in active markets for similar assets or liability with adjustments to reflect differences
- III. if there are no quoted market prices in active markets available, use of mark-to-model techniques. Those alternative valuation techniques must be benchmarked, extrapolated or otherwise calculated as far as possible from a market input
- IV. maximum use of relevant observable inputs and market inputs is recommended, while use of undertaking-specific inputs and unobservable inputs should be minimize
- V. valuing liabilities at IFRS fair value, the adjustment to take account of the own credit standing as required by IFRS 13 Fair Value Measurement must be eliminated. In addition, when valuing financial liabilities subsequently after initial recognition, the adjustment to take account of the own credit standing as required by IFRS 13 Fair Value Measurement and as defined by IFRS 7 Financial Instruments: Disclosures, has to be eliminated.

The definition of fair value in IFRS 13 is based on an 'exit price' notion and uses a 'fair value hierarchy', which results in a market-based, rather than entity-specific, measurement. Being basic concept from IFRS13 imported into SII environment, inputs used in valuation techniques are classified into three levels, giving the highest priority to (unadjusted) quoted prices in active markets for identical asset or liabilities and the lowest priority to unobservable inputs<sup>3</sup>.

#### Level 1 inputs

Level 1 inputs are quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date.

A quoted market price in an active market provides the most reliable evidence of fair value and is used without adjustment to measure fair value whenever available, with limited exceptions.

If an entity holds a position in a single asset or liability and the asset or liability is traded in an active market, the fair value of the asset or liability is measured within Level 1 as the product of the quoted price for the individual asset or liability and the quantity held by the entity, even if the market's normal daily trading volume is not sufficient to absorb the quantity held and placing orders to sell the position in a single transaction might affect the quoted price.

#### Level 2 inputs

Level 2 inputs are inputs other than quoted market prices included within Level 1 that are observable for the asset or the liability, either directly or indirectly.

## They include:

- quoted prices for similar assets or liabilities in active markets
- quoted prices for identical or similar assets or liability in markets that are not active
- inputs other than quoted prices that are observable for the asset or liability, for example:
  - o interest rates and yield curves observable at commonly quoted intervals
  - implied volatilities
  - credit spreads
- inputs that are derived principally from or corroborated by observable market data by correlation or other means ('market-corroborated inputs').

### Level 3 inputs

Level 3 inputs are unobservable inputs for the asset.

Unobservable inputs are used to measure fair value to the extent that relevant observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. An entity develops unobservable inputs using the best information available in the circumstances, which might include the entity's own data, taking into account all information about market participant assumptions that is reasonably available.

## Fair value measurement approach

<sup>&</sup>lt;sup>3</sup> If the inputs used to measure fair value are classified at different levels of the fair value hierarchy, the fair value measurement is categorized in its entirety in the level of the lowest level input that is significant to the entire measurement (based on the application of judgment).

The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions.

A fair value measurement requires an entity to determine all of the following:

- the particular asset or liability that is the subject of the measurement (consistently with its unit of account)
- for a non-financial asset, the valuation premise that is appropriate for the measurement (consistently with its highest and best use)
- the principal (or most advantageous) market for the asset or for the liability
- the valuation technique(s) appropriate for the measurement, considering the availability of data with which to develop inputs that
  represent the assumptions that market participants would use when pricing the asset or the liability and the level of the fair value
  hierarchy within which the inputs are categorized.

#### **Guidance on measurement**

IFRS 13 provides the guidance on the measurement of fair value, including the following:

- an entity takes into account the characteristics of the asset or the liability being measured that a market participant would take
  into account when pricing the asset or the liability at measurement date (e.g. the condition and location of the asset and any
  restrictions on the sale and use of the asset);
- fair value measurement assumes an orderly transaction between market participants at the measurement date under current market conditions
- fair value measurement assumes a transaction taking place in the principal market for the asset or the liability, or in the absence
  of a principal market, the most advantageous market for the asset or the liability
- a fair value measurement of a non-financial asset considers its highest and best use
- a fair value measurement of a financial or non-financial liability or an entity's own equity instruments assumes it is transferred to a
  market participant at the measurement date, without settlement, extinguishment, or cancellation at the measurement date
- the fair value of a liability reflects non-performance risk (the risk the entity will not fulfil an obligation), including an entity's own credit risk and assuming the same non-performance risk before and after the transfer of the liability
- an optional exception applies for certain financial assets with offsetting positions in market risks or counterparty credit risk, provided conditions are met (additional disclosure is required).

#### Valuation techniques

An entity uses valuation techniques appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

The objective of using a valuation technique is to estimate the price at which an orderly transaction to sell the asset would take place between market participants and the measurement date under current market conditions. Three used valuation techniques are:

- market approach uses prices and other relevant information generated by market transactions involving identical or comparable (similar) assets/liability or a group of assets/liabilities (e.g. a business);
- cost approach reflects the amount that would be required currently to replace the service capacity of an asset (current replacement cost);
- income approach converts future amounts (cash flows or income and expenses) to a single current (discounted) amount, reflecting current market expectations about those future amounts.

In some cases, a single valuation technique will be appropriate, whereas in others multiple valuation techniques will be appropriate.

SII legislation clearly states the similarity of the approach, with particular regards to Article 10 L2-DR Valuation methodology – valuation hierarchy.

## D.1. ASSETS

Solvency II regulation clarifies the relation between the SII valuation of assets and liabilities and the international accounting standards (IFRS) adopted by the European Commission in accordance with Regulation (EC) No 1606/2002 provided that those standard include valuation methods consistent with the requirement of Art 75 – L1 Dir. The primary objective for valuation as set out Solvency II regulation requires an economic, market-consistent approach to the valuation of assets and liabilities. According to the approach defined by Solvency II, when valuing balance sheet items on an economic basis, undertakings need to consider the risks that arise from a particular balance sheet item, using assumptions that market participants would use in valuing the asset or the liability.

According to this approach assets and liabilities are valued as follows:

I. Assets should be valued at the amount for which they could be exchanged between knowledgeable willing parties in an arm's length transaction

II. Liabilities should be valued at the amount for which they could be transferred, or settled, between knowledgeable willing parties in an arm's length transaction.

When valuing liabilities under point (ii) no adjustment to take account of the own credit standing of the insurance or reinsurance undertaking shall be made.

In Solvency II environment, fair valuation should be generally determined in accordance with IFRS principles statement. Only for some specific items, exceptions are required or IFRS valuation methods are excluded.

In particular, the exceptions refer to:

- Goodwill and intangible assets
- Participations (or related undertakings);
- Deferred taxes

Additional information on the presentation of assets and liabilities under Solvency II and the assets and liabilities under IFRS as adopted by EU can be found in the Annex – BS QRTs.

## **GOODWILL, DAC AND INTANGIBLE ASSETS**

According to L2-DR Article 12 (Valuation methods for goodwill and intangible assets), insurance and reinsurance undertakings shall value at zero goodwill, deferred acquisition costs and intangible assets other than goodwill, unless the intangible asset can be sold separately and the insurance and reinsurance undertaking can demonstrate that there is a quoted market price for the same or similar assets. Computer software tailored to the needs of the undertaking and "off the shelf" software licenses that cannot be sold to another user shall be valued at zero.

All intangible assets and DAC are valued at zero in MVBS balance sheet. The Company does not have any goodwill as at 31.12. 2020.

## **DEFERRED TAXES**

Although recalling the IAS 12 principles in the current SII regulatory framework, in order to avoid any possible misunderstanding about IAS 12 interpretation and application, SII legislation clarifies explicitly that all the reference amounts on which determination of deferred taxes is based on should be calculated in accordance with SII valuation instead of IFRS rules.

Solvency II regulatory framework states that in the MVBS deferred tax assets, representing the amounts of income taxes recoverable in future periods, shall be recognized in respect of:

- deductible temporary differences<sup>4</sup>;
- the carry-forward of unused tax losses; and
- the carry-forward of unused tax credits.

and determined on the basis of the differences between the values ascribed to assets and liabilities (recognized and valued in accordance with Articles 75-86 of L1 -Dir) and the values ascribed to assets and liabilities as recognized and valued for tax purposes.

Undertakings ascribe a positive value to deferred tax assets when it is probable that future taxable profit will be available against which the deferred tax asset can be utilized, taking into account any legal or regulatory requirements on the time limits relating to the carry-forward of unused tax losses or the carry-forward of unused tax credits.

Furthermore, IAS 12 provides that the enterprise shall recognize a deferred tax asset with respect to the carry forward of unused tax losses and tax credits to the extent that it is probable that future taxable profit will be available against which the unused tax losses and unused tax credits can be utilized. In evaluating the probability that future taxable profits will be realized against which unused tax losses and unused tax credits can be utilized, IAS 12 points out that the existence of unused tax losses is strong evidence that future taxable profit may not be available. Therefore, when a group entity has a history of recent losses, the entity recognizes a deferred tax asset arising from unused tax losses or tax credits only to the extent that the entity has sufficient taxable temporary differences or there is convincing other evidence that sufficient taxable profit will be available against which the unused tax losses or unused tax credits can be utilized by the entity.

While a DTL can be recognized in the balance sheet without further justification, the recognition of a DTA is subject to a recoverability test, which aims at showing that sufficient profits will be available in the future to absorb the tax credit, since a DTA can only be recognized "to the extent that it is probable that future taxable profit will be available against which the DTA can be utilized". In case the deferred taxes after shock (= initial deferred taxes + adjustment) result in a situation of DTA, a recoverability test will be needed to verify if the

<sup>&</sup>lt;sup>4 4</sup> A temporary difference is a difference between the carrying amount of an asset or liability in the balance sheet and its tax base.

whole tax can be recognized. In order to test this recoverability, it is necessary not only to take into account any sources of future profits, including the ones which are not already recognized in the balance sheet, but also "any legal or regulatory requirements on the time limits relating to the carry forward of unused tax losses / credits".

IAS 12 prohibits discounting of DTA and DTL to reflect the time value of money due to its impracticability or complexity in scheduling the timing of reversal of each temporary difference.

The carrying amount of a deferred tax asset should be reviewed at each balance sheet date. An enterprise should reduce the carrying amount of a deferred tax asset to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all of that deferred tax asset to be utilized. Any such reduction should be reversed to the extent that it becomes probable that sufficient taxable profit will be available.

In this respect, IAS 12.28 explains that taxable temporary differences relating to the same taxation authority and the same taxable entity as the deductible temporary differences are one source of evidence that taxable profits will be available. If these compatible taxable temporary differences will reverse in the same periods as the deductible temporary differences or in periods into which tax losses may be carried back or forward, deferred tax assets should be recognized (IAS 12.28 and 36).

In other words, deferred tax assets should be recognized, at a minimum, to the extent of existing taxable temporary differences that are likely to offset the effects of any deductible temporary differences, unused tax losses or unused tax credits.

Deferred tax assets arising from available tax losses are recognized if the entity has sufficient taxable temporary differences or there is convincing other evidence that sufficient taxable profit will be available (IAS 12.35). Entities may therefore look forward for several future accounting periods to determine whether they will have sufficient taxable profit to justify the recognition of a deferred tax asset. In these circumstances, there is no specific restriction on how many years the entity may look forward ('the lookout period'), unless there is a date at which the availability of the tax losses expires.

The uncertainties of the future mean that the evidence supporting future profits in later periods will generally not be as convincing as that for earlier periods, but there is no rule as to the duration of the lookout period. This depends on the facts and circumstances of the situation in question. The unavailability of detailed profit forecasts does not necessarily jeopardize the assumption that profits for later years are available to support a deferred tax asset. If there are detailed forecasts showing profits for the next three years, it may be unlikely that profits will reduce to nil in year four.

The key condition is that the profits are probable and that there is convincing evidence to support management's assumptions.

An entity's projections should be, generally, consistent with the assumptions made about projection periods in other areas of financial reporting. For example, assumptions used in value in use impairment testing calculations would be expected to be consistent with assumptions used in determining whether a deferred tax asset is recoverable.

The recoverability of deferred taxes should be re-assessed at the end of each reporting period using the criteria set out in IAS 12.36.

Table below presents deferred tax asset and liability recognized by the Company in the economic balance sheet.

SII BS item (Thousand BGN)	DTA	DTL
Other investments	6.288	(6.121)
Receivables, payables	46	
Insurance provisions and amount ceded to reinsurers from insurance provisions	-	(67.127
Other provisions	500	
Any other assets, liabilities, not elsewhere shown		
Netting	(6.834)	6.834
Total	-	(66.414)

Material deferred tax asset was recognized from Other investments and Other provisions. Deferred tax liabilities arise mostly from difference between technical provision tax value and technical provision calculated according to SII.

Deferred tax liability on receivables and payables relates mainly to the difference on reinsurance payables, which are for the SII purposes adjusted to be consistent with the insurance provisions calculated according to the SII principles.

There are no unused losses from current or preceding period to which deferred tax relates.

The probability of future taxable profits is supported by the business plans, which are prepared for three years horizon and approved by the parent company.

The major part of DTA and DTL arise from the SII valuation of financial instruments and properties as well as technical provisions compared to their tax base and IFRS valuation.

#### **Net Deferred Taxes**

	Expiry Date				
(Thousand BGN)	Total	Up to 1 year	Between 1 and 5 years	More than 5 years	Unlimited
Net Deferred Taxes	(66.414)	0	7130	0	(67.127)
Deferred Tax Assets	6.834	0	6.834	0	0
DAC & Intangible assets	0	0	0	0	0
Investments (including Real Estate self-used)	6.288	0	6.288	0	0
Net Insurance Provision and Reinsurance Deposits	0	0	0	0	0
Financial Liabilities	0	0	0	0	0
Other Items	546	0	546	0	0
Deferred Tax Liabilities	(73.248)	0	(6.121)	0	(67.127)
DAC & Intangible assets	0	0	0	0	0
Investment (including Real Estate self-used)	(6.121)	0	(6.121)	0	0
Net Insurance Provision and Reinsurance Deposits	(67.127)	0	0	0	(67.127)
Financial Liabilities	0	0	0	0	0
Other Items	0	0	0	0	0

## **INVESTMENTS - HOLDINGS IN RELATED UNDERTAKINGS**

A participation is constituted by the share ownership or by the full use of a dominant or significant influence over another undertaking<sup>5</sup>. In this respect the IFRS concept of control and significant influence applies and as a result, holdings are not limited to equity instruments.

When classifying a participation based on share ownership, directly or by way of control, the participating undertaking has to identify:

- I. its holding percentage of voting rights and whether this represents at least 20% of the potential related undertaking's voting rights (paid-in ordinary share capital); and
- II. its holding percentage of all classes of share capital issued by the related undertaking and whether this represents at least 20% of the potential related undertaking's issued share capital (paid-in ordinary share capital and paid-in preference shares).

Where the participating undertaking's holding represents at least 20% in either case its investment should be treated as a participation.

### **Valuation**

management on a unified basis

L3 Guidelines states that when identifying a related undertaking pursuant to Article 212 (2) of Directive 2009/138/EC on the basis that the participating undertaking can exert a dominant or significant influence over another undertaking, supervisory authorities should consider the following: current shareholdings and potential increases due to the holding of options, warrants or similar instruments membership rights of a mutual or mutual-type undertaking and potential increases in such rights representation on the administrative, management or supervisory board of the potential related undertaking involvement in policy-making processes, including decision making about dividends or other distributions material transactions between the participating undertaking and potential related undertaking interchange of managerial personnel provision of essential technical information

In the L2 –DA, Article 13 provides a hierarchy that shall be used to value holdings in related undertakings for Solvency purposes:

- Quoted market price
- Adjusted equity method (if no active market)
- IFRS equity method (if non-insurance)
- Alternative techniques (if associates or joint controlled entities).

Measurement principles in IAS 27, IAS 28 and IAS 31 do not apply for the Solvency balance sheet, since they do not reflect the economic valuation required by Solvency II Directive (Article 75).

The economic value of holdings shall correspond to the quoted market price in an active market, if available. When exists an active market for the instrument, which constitutes the insurer's holding in a related undertaking, it is assumed that the holding can be disposed for a price equal to the quoted price on that market<sup>6</sup>.

Many related undertakings are not listed on securities markets. This is in particular the case for subsidiary and joint venture undertakings. If there is no observable quoted price from an active market available, the <u>adjusted equity method</u> (representing insurer's or reinsurer's share of the excess of assets over liabilities valued in accordance with articles 75 – Dir) should be applied to insurance and reinsurance related undertakings.

In case of non-insurance related undertakings, alternatively the <u>Adjusted IFRS equity method</u> - equity method as prescribed in IFRS with the deduction of the value of goodwill and intangible assets - could be applied.

For associates it is also allowed, where an adjusted equity method/adjusted IFRS equity method is not possible, to use an <u>alternative valuation method</u> provided that this method is consistent with the valuation approach set out in article 75. The general approach for associated entities is the following:

- a) if the associated undertaking is valued at cost for Generali Group IFRS purposes an alternative method is adopted (IFRS book value);
- b) if the associated undertaking is valued at Equity for Group IFRS purposes, entity is valuated using:
- 1. Adjusted IFRS equity method (default approach); or
- 2. Adjusted Equity method. This option is applicable only for some types of undertakings (i.e. not for SII sectoral entities).

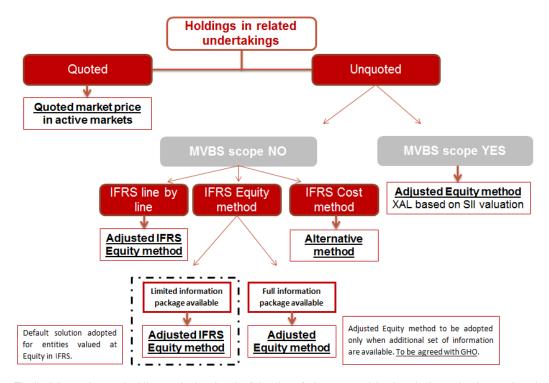
In general terms, using the Adjusted IFRS equity method instead of the adjusted equity method based on Solvency II valuation principles may not lead to a proper economic value because, in many cases, not all balance items will be measured at fair value. However, this method is introduced to facilitate and harmonize the valuation in cases where it is difficult to revalue the complete balance sheet of the related undertaking based on Solvency II principles. Therefore, it only can be applied when the same method has been applied in the financial statements – meaning that the information is available already. To have consistency with the adjusted equity method based on Solvency II principles, goodwill and intangible assets shall be deducted.

Normally it will be possible for the insurer or reinsurer to recognize and value the individual assets and liabilities in the related undertakings in accordance with the Solvency II approaches applied on its directly owned assets and liabilities. In some cases, however, when the related undertaking is not controlled by the insurer or reinsurer (i.e. the related undertaking is not a subsidiary) the parent undertaking may not have sufficient knowledge of the individual assets and liabilities in the related undertaking to apply an economic valuation on them. In such cases the insurer or reinsurer can apply an alternative valuation.

As far as adjusted equity method and adjusted IFRS equity method are concerned, it has to be highlighted that negative SII generated by the application of one of the two methods above mentioned are not floor to zero. The only peculiarity that differs related undertaking with negative SII value from the general participations having a positive SII value is the MVBS classification: related undertaking with negative SII value are not classified as participation asset, but on liability side as provisions other than technical provisions.

The following decisional tree reports drivers and triggers adopted to properly associate different alternative method to each related undertaking.

<sup>&</sup>lt;sup>6</sup> The quoted price will include market participants assessment of elements in the related undertaking that otherwise would not be included in a Solvency II balance sheet, e.g. goodwill and intangible assets. However, the fact that the equity instruments have a quoted price in an active market and presumably could be sold on that market justifies this valuation.



Finally, it has to be worthwhile mentioning that the fair value of all group participations is determined centrally using the wide range of data gathered by Group that allows the Head Office functions to determine the SII value of related undertakings in compliance with the decisional tree above reported for all the local parent company.

## **INVESTMENTS - EQUITIES**

The SII valuation method for equity is in line with IFRS measurement. Therefore, no difference arises between statutory accounts and SII value.

## **INVESTMENTS – GOVERNMENT BONDS**

According to SII regulation, all bonds are recognized at IFRS fair value; while, for statutory accounts a part of bond portfolio, specifically the IFRS categories of loans and held to maturity, is recognized at IAS/IFRS amortized cost. This difference determines the change in values

# INVESTMENTS - BONDS (CORPORATE, STRUCTURED NOTES, COLLATERALISED SECURITIES)

According to SII regulation, all bonds are recognized at IFRS fair value; while, for statutory accounts a part of bond portfolio, specifically the IFRS categories of loans and held to maturity, is recognized at IAS/IFRS amortized cost. This difference determines the change in values.

## **COLLECTIVE INVESTMENTS UNDERTAKINGS**

No difference between statutory accounts and SII value (both of them recognized at fair value). The item includes also hedge funds

#### **DERIVATIVES**

No difference between statutory accounts and SII value (both of them recognized at fair value).

## **DEPOSITS OTHER THAN CASH EQUIVALENTS**

Generally, no relevant change to SII value moving from statutory to MVBS accounts due to close duration and maturity.

## OTHER INVESTMENTS

Residual class of investments items.

## LOANS AND MORTGAGES

According to IFRS valuation, loans are measured at amortized cost rather than at fair value. This implies a different valuation moving from IFRS to MVBS metrics: loans and mortgages are recognized at IAS/IFRS amortized cost for IFRS statutory accounts, while at fair value for SII purpose.

## **DEPOSITS TO CEDANTS**

The change to SII value is due to the different accounting approach: deposits to cedants are recognized at IAS/IFRS amortized cost for statutory accounts, while SII value recognized them at fair value. In dependence on the reinsurance agreement (if for instance the return of the deposit is the variable risk free return) the cost could represent an acceptable proxy of the fair value of the cash deposits; in some cases more enhanced models are used, based on cash flows related to the deposit and regulated by the reinsurance agreement itself.

## RECEIVABLES (INSURANCE, REINSURANCE, TRADE NOT INSURANCE)

As at 31.12.2020 for Solvency II the Company presents its receivables and payables on proportional reinsurance contracts on gross basis, which differs from the net basis presentation in the 2020 IFRS Report. As a result of this the Solvency II receivables are with 252.896 ths. BGN higher than the presented in the annual IFRS report and the payables are reciprocally 252.896 ths. BGN higher. We consider that for Solvency II this approach represents the entire risk from counterparty default on the reinsurance contracts. As at 31.12.2019 the reinsurance receivables and payables have been presented net for Solvency II.

Due to short duration and maturity and to the absence of expected interest cash-flows, receivables do not present relevant change to SII value moving from statutory to SII values as the IFRS values is considered a good approximation of fair value and therefore receivables are classified within level 3 of the fair value hierarchy. If appropriate, receivables are valued at market value, considering observable inputs.

### CASH AND CASH EQUIVALENTS

Due to short duration and maturity, cash and cash equivalents are not subject to relevant change for SII purposes.

## ANY OTHER ASSETS, NOT ELSEWHERE SHOWN

All other assets are recorded at fair value under Solvency II, but by default the IFRS value is kept. This class of assets mainly include prepaid interest, deferrals, and other accrued income.

## D.2. TECHNICAL PROVISIONS

## LIFE TECHNICAL PROVISIONS

## SII Group life technical provisions: overview and details by component

The Solvency II Life Technical Provisions at the end of 2020 have been calculated according to articles 77 to 83 of the Solvency II Directive 2009/138/EC. In line with Solvency II rules and the policy conditions, contract boundaries are applied on accident riders, and no future cash flows from this segment are projected/considered in the Life Technical Provisions calculation.

The following table shows the amount of Solvency II Group Technical Provisions at 31 December 2020 and at 31 December 2019, broken down by main components: best estimate of liabilities, risk margin and reinsurance recoverables net of the counterparty default adjustment.

### (SII Life technical provisions

(thsBGN)	31.12.2020	31.12.2019
Best estimate of liabilities - gross of reinsurance	-4.976	-4.668
Risk margin	1.664	1.099
Technical provisions - gross of reinsurance	-3.312	-3.569
Reinsurance recoverables	0	0
Technical provisions - net of reinsurance	-3.312	-3.569

Transitional measures	0	0
Technical Provision – net of reinsurance and transitional measures	-3.312	-3.569

The Best Estimate of liabilities are composed of two parts with opposite impact. Accepted claim reserves which are not revaluated (not modelled business) and accepted CPI business from CEE entities. The Technical provision related to CPI products generates negative liability, as this segment is very profitable. BEL for unmodelled business is equal to the IFRS reserve (positive part of BEL). The driver of the change is the growing of CPI business production. Risk Margin increase has reflected increased life volumes.

## SII Group life technical provisions: details by line of business

The following table reports the amount of Solvency II Group life technical provisions (and of its main components) at 31 December 2020 with breakdown by main lines of business.

SII Life technical provisions at 31.12.2020

(thsBGN)	BEL gross of reins.	Risk margin	SII TP gross of reins.
Life insurance other than index and unit linked	4.976	1.664	-3.312
Index and unit linked	0	0	0
Health insurance similar to life	0	0	0
Total	-4.976	1.664	-3.312

Life Technical provisions of GPRe are composed only of Life insurance other than index and unit linked, covering accidental riders and CPI product underwritten in CEE subsidiaries.

#### SII Group life technical provisions: comparison with IFRS reserves

The following table compares IFRS reserves, which for Solvency II purposes are calculated using life techniques at 31 December 2020.

Life statutory reserves and SII technical provisions at 31.12.2020

(thsBGN)	Statutory reserves gross of reins.	SII TP gross of reins.
Life insurance other than index and unit linked	9.808	-3.312
Index and unit linked	0	0
Health insurance similar to life	0	0
Total	9.808	-3.312

The difference between IFRS reserves and Solvency II life technical provisions is due to the substantial methodological differences between their respective valuation approaches. The valuation of the IFRS reserves is based on technical provisions calculated in accordance with local accounting principles and thus generally uses demographic pricing assumptions, discounts the contractual flows at the technical interest rate defined at the issue of the contract. The Solvency II valuation, instead, is based on the projection of future cash flows performed using best estimate operating assumptions, and discounting using the current interest rate term structure. Moreover, under the Solvency II framework, the valuation of technical provisions includes the risk margin, whilst this component is not included in the valuation of IFRS reserves.

## SII Group life technical provisions: source of uncertainty

In addition to methods, models and data used, the valuation of Solvency II life technical provisions depends on the assumptions made on a number of operating and economic factors whose future realization might differ from the expectations at the valuation date, regardless of how accurate these might be.

Given the nature of the portfolio, in terms of operating assumptions, the most relevant is the impact of morbidity sensitivity (+/-13.6%), followed by the Surrender rates sensitivity impact (11.5% in 90% scenario) and mortality rates sensitivity impact (+11% in 90% scenario).

## NON-LIFE TECHNICAL PROVISIONS

The P&C technical provisions, both related to

- outstanding claims reported or not and occurred before the evaluation date, whose costs and related expenses have not been completely paid by that date (outstanding claims reserve)
- future claims of contracts that are either in force at the valuation date or for which a legal obligation to provide coverage exists (premiums reserve)

are calculated as the sum of the discounted best estimate of liabilities (BEL) and the risk margin (RM)

$$TP = BEL + RM$$

The discounted best estimate of liabilities (BEL) is calculated applying the methods and assumptions that are briefly described in the following paragraphs, separately for outstanding claims reserve and premiums reserve.

## **Outstanding Claims Reserve**

The approach to derive the BEL for the outstanding claims reserve depends on the possibility to apply the actuarial methods

- The BEL of the unmodelled and semi-modelled business (the line of business or the part of a line of business that, due to different reasons such as, for example, lack of adequate, appropriate and complete data or inhomogeneity of the business herein included, has not been analyzed with actuarial methods) has been calculated using the IFRS figures. Unmodelled and semi-modelled business represents approximately 5% of IFRS provisions.
- The BEL of the modelled business (the business which, thanks to the availability of adequate, appropriate and complete data, has been analyzed in detail by means of actuarial methods) has been assessed through the following steps:

#### **Claims and Grouping**

To perform an appropriate actuarial analysis of the technical provisions and to carry out projections to ultimate cost, historical claims data on a paid and incurred basis (gross of contractual and facultative reinsurance) have been taken into account. Development data used for these purposes fulfil appropriate quality attributes of proportionality, materiality and completeness.

Each portfolio is selected to identify homogeneous groups of risks, type of coverage and other specificities, such as the length and the variability of the claims run-off. The minimum level of granularity adopted considers the split between types (direct business, proportional accepted business, non-proportional accepted business) and, in each category, identifies twelve lines of business (workers compensation; medical expense; income protection; motor vehicle liability; other motor; marine, aviation and transport; fire and other damage to property; general liability; credit and suretyship; legal expenses; assistance; miscellaneous financial loss). Where necessary, a more granular segmentation of the portfolio is used, especially in case of property, liability and motor insurance.

#### **Expenses**

The reserve for expenses directly arising from a particular compensation case (Allocated Loss Adjustment Expenses (ALAE)) is accepted as a part of data claims coming from QS RI treaties.

The reserve for expenses not directly arising from a particular compensation case constitutes the reserve for Unallocated Loss Adjustment Expenses (ULAE). The company doesn't have ULAE.

#### Inflation

The historical data on claims paid and outstanding provisions include the outcomes of the observed inflation, in its two components exogenous and endogenous. The inflation environment, where the major ceding companies operate (in particular, in the Czech Republic) is considered stable enough to project UBEL from historical data, which means that the inflation is already included in projections.

#### **Actuarial Methods**

The actuarial methods used for projecting the experienced history of claims and reserves are the ones implemented in the Group Reserving Tool (ResQ) and described in the Generali group methodology. In particular, the following methods have been considered:

- Link ratio methods on paid (or development factor models DFM) are a generalization of the chain ladder method, based on an
  analysis of cumulative payments along the years. This class of methods is based on the hypothesis that the settlement process is
  stable across origin periods
- Link ratio methods on incurred technically work as the previous ones but are based on incurred developments, i.e. the sum of cumulative paid and outstanding amounts
- Bornhuetter-Ferguson methods on paid or incurred combine the projected ultimate (obtained, e.g., by means of a development factor method) with an alternative (a priori) value, using a weighted credibility approach
- Cape Cod methods on paid or incurred, which, similarly to the Bornhuetter-Ferguson method combines already emerged claims with expected claims to be paid or reported late, based on assumptions derived from the emerged proportion of claims

An analysis using more than one of the methods listed above was done to confirm the results.

To obtain the final gross UBEL, all excluded or separately evaluated items (e.g. un-/semi-modelled parts) are added to the ultimate claims cost

## Net Evaluation

Almost all business is covered by XL treaties. Quota share covers only a negligible part of the portfolio (mainly Bonds).

For each homogeneous group of risks, the UBEL net of reinsurance is calculated adopting the following simplified approach:

$$UBEL_{net}^{OC} = UBEL_{gross}^{OC} \cdot \%NG$$

where %NG indicates the percentage of IFRS net outstanding claims reserve on IFRS gross outstanding claims reserve.

The valuation of the best estimate net of reinsurance is performed taking into account an adjustment for the expected losses due to default of the reinsurance counterparties (counterparty default risk adjustment).

#### **Premiums Reserve**

For contracts with premiums already written, the UBEL of the premium provisions is defined as the sum of the following two components (considering gross and net inputs to obtain gross and net results):

- claims related component: the amount of the unearned premium provisions derived from IFRS is multiplied by a specific measure
  of the current year loss ratio, aiming to take out the effect of the adequacy of the estimated UBEL of the outstanding claims reserve
  (OCR):
- administration expenses related component: the amount of the unearned premium provisions derived from IFRS is multiplied by a specific measure of the administration expense ratio to represent the expected part due to expenses stemming from existing contracts

For un-incepted (instalments included) and multi-year contracts, the UBEL of the premium reserve is defined as the sum of the following cash flows:

- cash in-flows arising from future premiums
- · cash out-flows arising from future claims, net of salvage and subrogation, including allocated and unallocated claims
- cash out-flows arising from administration expenses in respect of claims occurring after the valuation date as well as costs arising
  from on-going administration of in-force policies and acquisition costs, insofar related to the considered portfolio.

Like the outstanding claims reserve, the net premiums reserve is also adjusted to take into account the default risk of the counterparties.

#### **Discounting**

The discounted Best Estimate of Liabilities (BEL), both related to outstanding claims reserve and premiums reserve, is derived by discounting the expected future payments of the UBEL by different reference basic risk free rate curves according to currency of liabilities.

## Risk Margin

The risk margin is added to the BEL to derive a market-consistent value of liabilities. It captures the economic value of non-hedgeable risks (reserving, pricing, catastrophe, counterparty default and operational) to ensure that the value of technical provisions is equivalent to the amount that an insurance company would be expected to require to take over and meet the insurance obligations. The risk margin is calculated with a cost of capital (CoC) approach at the line of business level taking the diversification benefits between risk types and lines of businesses into account.

## **Overview of Technical Provisions**

#### SII technical provisions - Claims provisions

on toomical providence claims providence		
(BGN thousand)	31.12.2020	31.12.2019
Best estimate of liabilities - gross of reinsurance	851.514	906.137
Risk margin	45.449	46.525
Technical provisions - gross of reinsurance	896.963	952.662
Reinsurance recoverables	(68.700)	(112.348)
Technical provisions - net of reinsurance	828.263	840.314
SII technical provisions - Premium provisions		
(BGN thousand)	31.12.2020	31.12.2019
Best estimate of liabilities - gross of reinsurance	(272.471)	(289.061)

Risk margin	51.250	52.617
Technical provisions - gross of reinsurance	(221.221)	(236.444)
Reinsurance recoverables	9.551	15.624
Technical provisions - net of reinsurance	(211.671)	(220.820)

The best estimate and reinsurance recoverables of claims provisions slightly decreased in line with IFRS reserves decrease. This movement is driven by less incurred claims due to Covid-19 and by cancellation of fully retroceded triangulation treaty from UK Branch since 1.1.2020.

The best estimate of premium provisions is stable. The slight decrease is caused by strengthening of BGN compared to underwriting currencies

## **Details by Line of Business**

The claims provisions are allocated mainly to motor line of business. Large amount of un-incepted business cause that the liabilities of premium provisions are negative. The split of risk margin to SII LoBs is proportionate to the split of best estimate of liabilities. The part of BEL related to the investment management expenses is reported under simplified approach.

## SII Non-life technical provisions - Claims provisions at 31/12/2020

(BGN thousand)	BEL net of reins. after CDA	Risk margin	SII TP net of reins.
Total	782.814	45.449	828.263
Direct and accepted proportional	688.350	22.463	710.813
Non-life motor	292.082	11.860	303.942
Non-life non motor excl. AHD	358.547	9.633	368.180
Accident, Health and Disability	37.721	970	38.691
Accepted non-proportional	89.789	22.987	112.776
Non-life motor	70.594	20.806	91.400
Non-life non motor excl. AHD	18.782	2.150	20.932
Accident, Health and Disability	412	31	443
Simplified approach	4.674	0	4.674

## SII Non-life technical provisions - Premium provisions at 31/12/2020

(BGN thousand)	BEL net of reins. after CDA	Risk margin	SII TP net of reins.	
Total	(262.920)	51.250	(211.671)	
Direct and accepted proportional	(231.055)	26.393	(204.662)	
Non-life motor	(67.777)	11.454	(56.324)	
Non-life non motor excl. AHD	(153.169)	14.458	(138.711)	
Accident, Health and Disability	(10.109)	482	(9.627)	
Accepted non-proportional	(31.866)	24.857	(7.009)	
Non-life motor	(16.509)	12.081	(4.427)	
Non-life non motor excl. AHD	(13.393)	12.594	(799)	
Accident, Health and Disability	(1.964)	181	(1.783)	

### **Comparison with Statutory Reserves**

## Non-life statutory reserves and SII TP - Claims and premium provisions at 31/12/2020

(BGN thousand)	Statutory reserves net of reins.	SII TP net of reins.
Non-life motor	637.615	334.592
Non-life non motor excl. AHD	572.037	249.602
Accident, Health and Disability	65.095	27.724
Simplified approach	0	4.674
Total	1.274.748	616.592

Different actuarial methods are used for setting IFRS outstanding provisions and UBEL OC. The IFRS IBNR and IFRS RBNS mirror accepted parts from cedants while UBEL is calculated by GP Reinsurance EAD. The cedants use obvious prudence for setting IFRS IBNR and IFRS RBNS. Therefore, IFRS outstanding provisions are held at a higher level than UBEL in order to be able not only to cover the mean expected value of unsettled claims but also to be able to absorb possible negative deviations in claims run-off. Such deviations can be caused by higher counts of late reported claims, by a higher than average severity or by the unfavorable development of already reported claims in a given calendar year. The random behavior of the claims development requires keeping an uncertainty margin in IFRS provisions. Consequently, this margin represents the difference between UBEL and IFRS. The size of this margin is monitored and manages to be in the reasonable range, considering the risk appetite of the Company.

IFRS UP provisions are booked on the pro rata temporis accounting principle reflecting the unearned part of a written premium proportional to the undue part of the period for which the premium has been written. This is done individually for each reinsurance policy. Contrary to this, Solvency II principles require the evaluation of a premium provision as a difference between future outflows (claims and expenses) and future inflows (premium). This means that the IFRS approach is not strictly dependent on the profitability of the business (only in case of the premium's insufficiency) whilst the evaluation according to Solvency II principles is strictly driven by loss and expense assumptions. In addition, only the written part of the premium can serve as the basis for the recognition of unearned premiums in IFRS, but Solvency II principles require the inclusion of future premiums coming from contracted business, which have not yet been written. This includes future instalments of policies in force and premiums from already contracted policies with future inception.

#### Use of Long-term Guarantee Measures

Neither transitional measures nor matching adjustments were applied during the calculation of the best estimates of technical provisions. A volatility adjustment was not applied by the Company.

#### Source of Uncertainty and Sensitivity Analyses

Two kinds of sources of uncertainty are embedded in the technical provisions. The first emanates from the substance of the insurance business and is represented by the randomness of the process of claims occurrence and reporting. This is monitored by actuaries through the construction of stochastic scenarios resulting in distribution of possible claims run-off results. The highest uncertainty is experienced in the lines of business with long lasting settlement process. IFRS reserves are currently set on the level so that the Company was able to cover deviation from undiscounted BEL with return period higher that 1-in-20 years.

The second type of uncertainty is represented by external factors such as claims inflation, interest rates and changes in legislation. These factors are not driven by the Company, but their impact can be reduced by the ongoing monitoring of the market and legal environment and early identification or even anticipation of possible changes. Sensitivity analyses of external factors are performed by the Company. A decrease of the risk-free rate by 50 basis points would result in an increase of BEL by 3,3%.

The company reduces the risk of volatility by diversification and reinsurance. Providing reinsurance cover to many different companies and lines of businesses mitigates the relative impact of negative development results coming from run-off in individual sectors. Properly chosen structure of external reinsurance programs helps to limit the absolute impact of potential negative run-off.

## D.3. OTHER LIABILITIES

In this chapter, an overall description of the SII valuation methods for Liabilities other than technical provision is given, complementary to the general Valuation for Solvency Purposes (paragraph D - introduction).

L2-DR, in accepting valuation methods defined in IFRS, anticipates that there are cases where IFRS valuation methods are not consistent with Art 75 requirements.

L2-DR states the exclusion of specific valuation methods such as cost or amortized cost and models where value is determined at the lower of the carrying amount and fair value less costs to sell.

This chapter outlines SII valuation methods for the main classes of liabilities other than technical provisions, reporting the following information:

- description of the valuation basis, methods and main assumptions used for solvency purposes
- quantitative and qualitative explanation of any material differences in the valuation basis, methods and main assumptions used by the undertaking for solvency purposes and those used in financial statement valuations.

A description of the SII valuation methods for the most relevant classes of liabilities other than technical provisions is given, complementary to the general valuation for Solvency purposes and the balance sheet template illustrated in the introduction.

#### **CONTINGENT LIABILITIES**

For the definition of contingent liabilities, Solvency II regulation (L2-DR Article 11) refers to IAS 37 § 10. A contingent liability is:

- a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence
  of one or more uncertain future events not wholly within the control of the entity; or
- a present obligation that arises from past events but is not recognized because:
  - it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - o the amount of the obligation cannot be measured with sufficient reliability.

In particular, contingent liabilities include present obligations, where the "contingency" implies uncertainty about the amounts and timing.

As far as Solvency II regulation is concerned, Article 75 L1-Dir and the L2 –DA, state that:

- insurance and reinsurance undertakings shall recognize as liabilities the contingent liabilities, as defined in international accounting standards and as endorsed by the Commission in accordance with Regulation (EC) No 1606/2002, that are material
- contingent liabilities are material if information about the current or potential size or nature of that liability could influence the
  decision-making or judgment of the intended user of that information
- contingent liabilities shall be evaluated based on the expected present value of future cash-flows required to settle the contingent
  liability over the lifetime of that contingent liability, using the basic risk-free interest rate term structure. Moreover, when valuing
  liabilities, no adjustment to take account of the own credit standing of the insurance or reinsurance undertaking shall be applied.

#### Valuation

The recognition criteria for contingent liabilities on the Solvency II balance sheet are determined by the definition in IAS 37 for contingent liabilities.

While under IAS 37 an entity should not recognize a contingent liability but only disclose it under Solvency II if these contingent liabilities are material and the possibility of an outflow of resources embodying economic benefits is not remote, they have to be recognized on the Solvency II balance sheet.

Contingent liabilities are material if information about the current or potential size, or nature, of that liability could influence the decision-making or judgment of the intended user of that information<sup>7</sup>.

The Company does not have any contingent liabilities as at 31.12.2020.

## PROVISIONS OTHER THAN TECHNICAL PROVISIONS

IAS 37 is regulating provision other than technical ones and it is deemed to be compliant with Art 75 L1 – Dir. For this reason, there are no differences on this item between IFRS statutory account and MVBS value being the valuation models adopted the same in both frameworks.

<sup>&</sup>lt;sup>7</sup> An exception to the requirement to recognize material contingent liabilities in the Solvency II balance sheet is where the contingent liability arises, for accounting purposes, as a result of no reliable estimate being possible for the valuation of a liability. In such instances, since the value of the contingent liability cannot be reliably measured, only a disclosure is required.

The amount recognized as provision represents the amount that an entity would rationally pay to settle the obligation at the end of the reporting period or to transfer it to a third party at that time (best estimate approach). In reaching the best estimate of a non-technical provision, the following elements are considered:

- circumstances to be considered for the calculation of the amount to be recognized as a provision
- risks surrounding many events related to the obligation are included in the valuation model
- uncertainties as well as period of incurrence of the obligation and different expected cash-flows are estimated based on model assumptions
- discount rate used to determine the best estimate of provisions other than technical provisions (before tax impact) reflects market
  conditions of the time value of money and the risks specific to the liability at valuation date and does not include risks for which
  future cash flow estimates have been already adjusted.

No significant difference arises between IFRS statutory accounts and SII value being the valuation models adopted the same in both the frameworks.

Other current liabilities, retirement benefit obligations, reinsurance deferral and reinsurance contracts payables

## Other current liabilities (BGN thousand)

	31.12.2020	31.12.2019
Corporate income tax liabilities	2.312	8.883
Payables to suppliers and to related parties	679	383
Payables to social security and other government authorities	260	368
Lease liabilities	62	140
Accruals for unused paid leave	50	26
Cash collateral under a contract	15.127	8.018
Payables to banks	2	3
Other accruals	2.364	2.580
Consultant contracts payables	637	467
Total	21.493	20.868

The fair value is close to the carrying amount of the other current liabilities due to their short-term nature.

## PENSION BENEFIT OBLIGATIONS

## Retirement provisions (BGN thousand)

	2020	2019
Amount recognized in the balance sheet:		
Present value of the liability	25	26
Carrying amount of the liability	25	26
Liability movements for the year		
At the beginning of the year	26	19
Income/Expense through the statement of comprehensive income	(1)	7
At the end of the year	25	26
Actuarial assumptions		

Discount rate (%) 0,2% 0,2%
Salaries increase - -

## **DEFERRED TAX LIABILITIES**

Deferred taxes recognized on liability side follows the same assumptions of deferred taxes recognized on assets side. Consequently, the same consideration provided in D.1. Assets could be replied for liabilities purposes.

Although the IAS 12 principles are accepted in the current SII regulatory framework, in order to avoid any possible misunderstanding about IAS 12 interpretation and application, SII legislation clarifies explicitly that all the reference amounts on which determination of deferred taxes is based on should be calculated in accordance with SII valuation instead of IFRS rules.

Solvency II regulatory framework states that MVBS deferred tax liabilities, representing the amounts of income taxes payable in future periods in respect of taxable temporary differences, are recognized in respect of deductible temporary differences and determined on the basis of the difference between the values ascribed to assets and liabilities (recognized and valued in accordance with Articles 75-86 of L1 -Dir) and the values ascribed to assets and liabilities as recognized and valued for tax purposes.

As the tax for local purposes is being calculated annually, we do assume that the expiration period is by the next year-end of 2020 year.

In the following table a detailed split by nature of taxes is shown by balance sheet item which is the source of deferred tax:

SII BS item (Thousand BGN)	DTA	DTL
Other investments	6.288	(6.121)
Receivables, payables	46	-
Insurance provisions and amount ceded to reinsurers from insurance provisions	-	(67.127)
Other provisions	500	-
Netting	(6.834)	6.834
Total	-	(66.414)

In the MVBS, deferred tax liabilities arise on differences between:

- the value ascribed to an asset or a liability for tax purposes. and
- its value in accordance to the Solvency II principles.

For calculating the amount of deferred taxes, any mismatch between the MVBS value of assets /liabilities under analysis and their related carrying value for tax purposes should be considered.

A deferred tax liability (DTL) is the recognition of a tax debt to be paid later on because of a future profit which is already anticipated in the economic balance sheet. A DTL will be recognized for unrealized taxable gains such as an increase of a financial asset value, or a decrease of the value of technical provisions when shifting from book value to market value.

With reference to taxable temporary differences, IAS 12 provides that the entity shall recognize a deferred tax liability for all taxable temporary differences with some exceptions.

In particular, with reference to investments in group subsidiaries, associated companies, joint ventures and investment vehicles and in accordance with IAS 12, para. 39, group entities recognize a deferred tax liability for all taxable temporary differences associated with investments in subsidiaries, branches and associates, and interests in joint ventures, except to the extent that both of the following conditions are satisfied:

- the parent, investor or venture company is able to control the timing of the reversal of the temporary difference; and
- it is probable that the temporary difference will not reverse in foreseeable future.

Indeed, as a parent controls the dividend policy of its subsidiary, it is able to control the timing of the reversal of temporary differences associated with that investment (including the temporary differences arising not only from undistributed accounting profits but also from any foreign exchange translation differences). Furthermore, it would often be impracticable to determine the amount of income taxes that

<sup>&</sup>lt;sup>8</sup> A temporary difference is a difference between the carrying amount of an asset or liability in the balance sheet and its tax base.

would be payable when the temporary difference reverses. Therefore, when the parent determines that those profits will not be distributed in the foreseeable future, the parent does not recognize a deferred tax liability in MVBS scenario.

In other words, group insurance and reinsurance undertakings generally do not recognize any deferred tax liability associated with investments in group entities if the participating entity deems that unrealized gains on group participations will not be realized in the foreseeable future9. This approach is generally adopted for all the group investments (subsidiaries, associated entities and joint ventures).

## FINANCIAL LIABILITIES (INCLUDING SUBORDINATED LIABILTIES)

The recognition and valuation of financial liabilities of GP Re in SII is according to the following IFRS:

IAS 39 - Financial instruments: recognition and measurement states that financial liabilities have to be intended with the meanings specified in paragraph 11 of IAS 32 - Financial instruments: presentation, where it is defined that a financial liability is any liability that is:

- contractual obligation:
  - o to deliver cash or another financial asset to another entity; or
  - to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the entity
- contract that will or may be settled in the entity's own equity instruments and is:
  - a non-derivative for which the entity is or may be obliged to deliver a variable number of the entity's own equity instruments; or
  - a derivative that will or may be settled other than by the exchange of a fixed amount of cash or another financial
    asset for a fixed number of the entity's own equity instruments. For this purpose, the entity's own equity
    instruments do not include instruments that are themselves contracts for the future receipt or delivery of the
    entity's own equity instruments.

The following paragraphs refer also to IFRS 9 – Financial Instruments that states the up-to-date principles to follow for the determination of the fair value of financial liabilities.

#### Valuation

In order to ensure compliance with Solvency II principles, L1 -Dir requires to evaluate the liabilities, including financial liabilities, at fair value without any adjustment for change in own credit standing of the insurance/reinsurance undertaking.

As far as the Fair value requirement of L1 valuation principle, to be consistent with IFRS 13, the valuation methodology of the Fair Value of an asset or liability shall be based on the following approaches:

- mark to market approach (default approach): this approach is based on readily available prices in orderly transactions that are sourced independently (quoted market prices in active markets);
- mark to model Approach: is any valuation technique which has to be benchmarked, extrapolated or otherwise calculated as far as
  possible from a market input (maximize market inputs, minimize unobservable inputs).

As far as the liabilities are concerned, Solvency II introduces an additional requirement to adopt a fair value valuation without any adjustment for change in own credit standing of the insurance/reinsurance undertaking.

According to IFRS 9, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability 10 should be determined either:

- as the amount of change in its fair value that is not attributable to changes in market conditions that give rise to market risk;
- using an alternative method that the entity considers toreflect more faithfully the amount of change in the liabilities' fair value (attributable to the changes in its credit risk).

The financial liabilities valued at amortized cost according to IAS 39 shall be valued at Fair Value for the Solvency II balance sheet according to art. 75 (1) of L1 - Dir.

For financial liabilities valuation purposes, IAS 39 Fair Value definition is consistent with Solvency II principle taking into account that:

 the fair value measurement approach in IAS 39 at recognition is a good representation of the economic value at recognition in the Solvency II balance sheet

<sup>&</sup>lt;sup>9</sup> The same conclusions also apply to investments in branches.

<sup>&</sup>lt;sup>10</sup> In accordance with IFRS 9 paragraph B5.7.16 and following.

• the fair value measurement approach in IAS 39 for subsequent measurements is a good representation of the economic value for Solvency II purposes if, and only if, changes in own credit standing have not been taken into account. While changes in own credit standing influence the value under IAS 39, they shall be eliminated in the Solvency II valuation.

GP Re has classified the currency SWAPs and forwards as financial liabilities as at 31.12.2019. The table below represents derivatives for hedging at fair value (thousand BGN).

	2020			2019		
	Asset	Liability	Nominal Value	Asset	Liability	Nominal Value
Currency short term swaps	15.113	(271)	710.213	10.575	(165)	718.825

GP Re uses derivative financial instruments designated as hedging instruments for the unexpected movements in the FX rates, in which they are denominated.

## PAYABLES (INSURANCE, REINSURANCE, TRADE NOT INSURANCE)

As noted in Section D RECEIVABLES (INSURANCE, REINSURANCE, TRADE NOT INSURANCE), as at 31.12.2020 for Solvency II the Company presents its receivables and payables on proportional reinsurance contracts on gross basis, which differs from the net basis presentation in the 2020 IFRS Report. As a result of this the Solvency II receivables are with 252.896 ths. BGN higher than the presented in the annual IFRS report and the payables are reciprocally 252.896 ths. BGN higher. We consider that for Solvency II this approach represents the entire risk from counterparty default on the reinsurance contracts. As at 31.12.2019 the reinsurance receivables and payables have been presented

Due to short duration and maturity and to the absence of expected interest cash-flows, reinsurance payables do not present relevant change to SII value from statutory to Solvency II accounts. As general assumption, the IFRS amortized cost is used for the SII valuation.

## Reinsurance deferral

As at 31 December 2020 the reinsurance deferrals of the Company are in the amount of BGN 303 thousand (2019: BG 154 thousand) where the amount of BGN 201 thousand (2019: BGN 25 thousand) is related to Assicurazioni Generali S.P.A.

The fair value is close to the carrying amount of the reinsurance deferrals due to their short-term nature.

## Reinsurance contracts payables (BGN thousand)

Reinsurance payables for Solvency II purposes are as follows:

	31.12.2020	31.12.2019
Accepted reinsurance liabilities	412.018	122.717
Ceded reinsurance liabilities	9.137	7.582
Reinsurance brokerage liabilities	474	490
Reinsurance profit commission liabilities	4.121	1.919
Total	425.750	132.708

The fair value is close to the carrying amount of the reinsurance payables due to their short-term nature.

# D.4. ALTERNATIVE METHODS FOR VALUATION

## D.4.1. ASSETS

In respect of the official SII data valuation, there are no significant changes to valuation models used and to model inputs. In general terms, it has to be noticed that the vast majority of assets portfolio owned by GP Re is recognized at IFRS fair value. The determination of the fair value is mostly done by using the market quotes.

The Company does not apply any kind of the alternative methods of valuation on assets, different from the described in the relevant chapters earlier.

## D.4.2. LIABILITIES

The Company does not apply any kind of the alternative methods of valuation on liabilities, different from the described in the relevant chapters above.

## D.5. ANY OTHER INFORMATION

No other information to be disclosed in this section.

#### Annex

# QRT TEMPLATES VALID FOR SOLO LOCAL PURPOSES (BGN THOUSAND)

## **Balance sheet - Assets**

(Thousand BGN)	Solvency II value
Assets	
Intangible assets	0
Deferred tax assets	0
Pension benefit surplus	0
Property, plant & equipment held for own use	84
Investments including assets held for index-linked and unit-linked contracts)	2.160.381
Property (other than for own use)	0
Holdings in related undertakings, including participations	0
Equities	265.700
Equities - listed	21.813
Equities - unlisted	243.888
Bonds	1.784.978
Government Bonds	1.190.404
Corporate Bonds	594.574
Structured notes	0
Collateralised securities	0
Collective Investments Undertakings	94.589
Derivatives	15.113
Deposits other than cash equivalents	0
Other investments	0
Assets held for index-linked and unit-linked contracts	0
Loans and mortgages	189.798
Loans on policies	0
Loans and mortgages to individuals	0
Other loans and mortgages	189.798
Reinsurance recoverables from:	59.149
Non-life and health similar to non-life	59.149
Non-life excluding health	59.411
Health similar to non-life	-262
Life and health similar to life, excluding health and index-linked and unit-linked	0
Health similar to life	0
Life excluding health and index-linked and unit-linked	0
Life index-linked and unit-linked	0
Deposits to cedants	104.866
Insurance and intermediaries receivables	374.264
Ceded reinsurance receivables	7.746
Receivables (trade, not insurance)	2.714
Own shares (held directly)	0
Amounts due in respect of own fund items or initial fund called up but not yet paid in	0
Cash and cash equivalents	33.535
Any other assets, not elsewhere shown	3.266
Total assets	2.935.802

# Balance sheet - Liabilities

(Thousand BGN)	Solvency II value
Liabilities	
Technical provisions - non-life	675.742
Technical provisions - non-life (excluding health)	648.216
TP calculated as a whole	
Best estimate	553.180
Risk margin	95.036
Technical provisions - health (similar to non-life)	27.526
TP calculated as a whole	0.
Best estimate	25.862
Risk margin	1.664
TP - life (excluding index-linked and unit-linked)	-3.312
Technical provisions - health (similar to life)	0
TP calculated as a whole	0
Best estimate	0
Risk margin	0
TP - life (excluding health and index-linked and unit-linked)	-3.312
TP calculated as a whole	
Best estimate	-4.976
Risk margin	1.664
TP - index-linked and unit-linked	0
TP calculated as a whole	0
Best estimate	0
Risk margin	0
Contingent liabilities	0
Provisions other than technical provisions	0
Pension benefit obligations	0
Deposits from reinsurers	0
Deferred tax liabilities	66.414
Derivatives	271
Debts owed to credit institutions	2
Financial liabilities other than debts owed to credit institutions	62
(Re)insurance payables & intermediaries payables	412.018
Ceded reinsurance payables	9.137
Payables (trade, not insurance)	21.457
Subordinated liabilities	0
Subordinated liabilities not in BOF	0
Subordinated liabilities in BOF	0
Any other liabilities, not elsewhere shown	4.898
Total liabilities	1.186.689
Excess of assets over liabilities	1.749.113

# Balance Sheet – Assets under Solvency II and IFRS

(Thousand BGN)	Solvency II value	IFRS value
Assets	0	1
Intangible assets	0	713
Deferred tax assets	0	0
Pension benefit surplus	84	84
Property, plant & equipment held for own use		
Investments including assets held for index-linked and unit-linked contracts)	2.160.381	2.160.380
Property (other than for own use)	0	0
Holdings in related undertakings, including participations	0	0
Equities	265.700	265.701
Equities - listed	21.813	21.813
Equities - unlisted	243.888	243.888
Bonds	1.784.978	1.784.978
Government Bonds	1.190.404	1.190.404
Corporate Bonds	594.574	594.574
Structured notes	0	0
Collateralised securities	0	0
Collective Investments Undertakings	94.589	94.588
Derivatives	15.113	15.113
Deposits other than cash equivalents	0	0
Other investments	0	0
Assets held for index-linked and unit-linked contracts	0	0
Loans and mortgages	189.798	189.798
Loans on policies	0	0
Loans and mortgages to individuals	0	0
Other loans and mortgages	189.798	189.798
Reinsurance recoverables from:	59.149	113.091
Non-life and health similar to non-life	59.149	113.091
Non-life excluding health	59.411	113.091*
Health similar to non-life	-262	0
Life and health similar to life, excluding health and index-linked and unit-linked	0	0
Health similar to life	0	0
Life excluding health and index-linked and unit-linked	0	0
Life index-linked and unit-linked	0	0

Deposits to cedants	104.866	104.866
Insurance and intermediaries receivables	374.264	124.556
Ceded reinsurance receivables	7.746	4.558
Receivables (trade, not insurance)	2.714	2.736
Own shares (held directly)	0	0
Amounts due in respect of own fund items or initial fund called up but not yet paid in	0	0
Cash and cash equivalents	33.535	33.535
Any other assets, not elsewhere shown	3.266	3.241
Total assets	2.935.802	2.737.559

# Джи Пи Презастраховане ЕАД - **SOLVENCY AND FINANCIAL CONDITION REPORT**

Balance Sheet – Liabilities under Solvency II and IFRS

(Thousand BGN)	Solvency II value	IFRS value
Liabilities		
Technical provisions - non-life	675.742	1.391.870*
Technical provisions - non-life (excluding health)	648.216	1.326.775*
TP calculated as a whole	0	
Best estimate	553.180	
Risk margin	95.036	
Technical provisions - health (similar to non-life)	27.526	65.095*
TP calculated as a whole	0	
Best estimate	25.862	
Risk margin	1.664	
TP - life (excluding index-linked and unit-linked)	-3.312	5.776*
Technical provisions - health (similar to life)	0	
TP calculated as a whole	0	
Best estimate	0	
Risk margin	0	
TP - life (excluding health and index-linked and unit-linked)	-3.312	
TP calculated as a whole	0	
Best estimate	-4.976	
Risk margin	1.664	
TP - index-linked and unit-linked	0	
TP calculated as a whole	0	
Best estimate	0	
Risk margin	0	
Contingent liabilities	0	0
Provisions other than technical provisions	0	0
Pension benefit obligations	0	25
Deposits from reinsurers	0	0
Deferred tax liabilities	66.414	0
Derivatives	271	271
Debts owed to credit institutions	2	2
Financial liabilities other than debts owed to credit institutions	62	62
(Re)insurance payables & intermediaries payables	412.018	162.310
Ceded reinsurance payables	9.137	5.949
Payables (trade, not insurance)	21.457	21.429

Subordinated liabilities	0	0
Subordinated liabilities not in BOF	0	0
Subordinated liabilities in BOF	0	0
Any other liabilities, not elsewhere shown	4.898	4.898
Total liabilities	1.186.689	1.592.592
Excess of assets over liabilities	1.749.113	1.144.967

<sup>\*</sup>The IFRS value presented in the tables above is as per the information included in the Balance Sheet QRT as at 31.12.2020

## GP Reinsurance EAD - **SOLVENCY AND FINANCIAL CONDITION REPORT**

# Non-life Technical Provisions (1/2)

(Thousand BGN)	Direct business and accepted proportional reinsurance								
	Medical expense insurance	Income protection insurance	Workers' compensatio n insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
Technical provisions calculated as a whole  Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP as a whole									
Technical Provisions calculated as a sum of BE and RM									
Best estimate									
Premium provisions									
Gross - Total	-1.685	-8.434		-42.365	-25.488	-10.742	-75.463	-68.733	995
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default		-9		0	-76	-13	3.249	-3.435	-2.220
Net Best Estimate of Premium Provisions	-1.685	-8.424		-42.365	-25.412	-10.728	-78.712	-65.298	3.215
Claims provisions									
Gross - Total	1.634	36.150		262.472	33.476	13.638	186.479	158.741	16.848
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default				1.633	0	141	1.320	1.529	14.280
Net Best Estimate of Claims Provisions	1.634	36.150		260.839	33.476	13.497	185.159	157.212	2.569
Total Best estimate - gross	-51	27.717		220.107	7.988	2.896	111.016	90.008	17.843
Total Best estimate - net	-51	27.726		218.474	8.064	2.769	106.447	91.915	5.783
Risk margin	102	1.349		19.568	3.746	2.224	8.717	12.378	596
Amount of the transitional on Technical Provisions									
TP as a whole									
Best estimate									

#### GP Reinsurance EAD - Valuation for Solvency Purposes

Risk margin								
Technical provisions - total								
Technical provisions - total	52	29.066	239.675	11.734	5.120	119.733	102.387	18.440
Recoverable from reinsurance contract/SPV and Finite								
Re after the adjustment for expected losses due to								
counterparty default - total		-9	1.633	-76	128	4.570	-1.906	12.060
Technical provisions minus recoverables from								
reinsurance/SPV and Finite Re- total	52	29.075	238.042	11.810	4.992	115.164	104.293	6.380

#### GP Reinsurance EAD - **SOLVENCY AND FINANCIAL CONDITION REPORT**

Non-life Technical Provisions (2/2)

(Thousand BGN)	Direct business ar	nd accepted proport	ional reinsurance		Accepted non-propo	ortional reinsurance:		
	Legal expenses insurance	Assistance	Miscellaneous financial loss	Non- proportional health reinsurance	Non- proportional casualty reinsurance	Non- proportional marine, aviation and transport reinsurance	Non- proportional property reinsurance	Total Non-Life obligations
Technical provisions calculated as a whole Total Recoverables from reinsurance/SPV and Finite Re								
after the adjustment for expected losses due to counterparty default associated to TP as a whole								
Technical Provisions calculated as a sum of BE and RM								
Best estimate								
Premium provisions								
Gross - Total		-1.928	283	-2.217	-16.725	-1.864	-18.107	-272.471
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default				-253	-6.907	-458	571	-9.551
Net Best Estimate of Premium Provisions		-1.928	283	-1.964	-9.818	-1.406	-18.678	-262.920
Claims provisions								
Gross - Total Total recoverable from reinsurance/SPV and Finite Re after		79	1.396	413	100.300	773	39.113	851.514
the adjustment for expected losses due to counterparty default					30.011	587	19.199	68.700
Net Best Estimate of Claims Provisions		79	1.396	413	70.289	186	19.914	782.814
Total Best estimate - gross		-1.848	1.679	-1.804	83.575	-1.090	21.006	579.043
Total Best estimate - net		-1.848	1.679	-1.551	60.471	-1.220	1.236	519.893
Risk margin		117	58	212	31.013	2.607	14.011	96.699
Amount of the transitional on Technical Provisions								
TP as a whole								0
Best estimate								0
Risk margin								0

#### GP Reinsurance EAD - Valuation for Solvency Purposes

Technical provisions - total

Technical provisions - total	-1.731	1.737	-1.592	114.588	1.517	35.017	675.742
Recoverable from reinsurance contract/SPV and Finite Re							
after the adjustment for expected losses due to counterparty							
default - total			-253	23.104	129	19.770	59.149
Technical provisions minus recoverables from							
reinsurance/SPV and Finite Re- total	-1.731	1.737	-1.339	91.484	1.388	15.247	616.592

(Thousand BGN)		A	Accepted reinsurance	)		
	Accepted reinsurance	Insurance with profit participation on Accepted reinsurance (Gross)	Index-linked and unit-linked insurance on Accepted reinsurance (Gross)	Other life insurance on Accepted reinsurance (Gross)	Annuities stemming from non-life accepted insurance contracts and relating to insurance obligation other than health insurance obligations (Gross)	Total (Life other than health insurance, incl. Unit- Linked)
Technical provisions calculated as a whole	0	0	0	0	0	0
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP as a whole  Technical provisions calculated as a sum of BE and RM	0	0	0	0	0	0
Best Estimate						
Gross Best Estimate	-4.976	0	0	0	0	-4.976
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	0	0	0	0	0	0
Best estimate minus recoverables from reinsurance/SPV and Finite Re	-4.976	0	0	0	0	-4.668
Risk Margin	1.664	0	0	0	0	1.664
Amount of the transitional on Technical Provisions						
Technical Provisions calculated as a whole	0					0
Best estimate	0					0
Risk margin	0					0
Technical provisions - total	-3.312					-3.312

# Gross Claims Paid (non-cumulative) (absolute amount)

(Thousand BGN)		Development year (absolute amount)										In Current year	Sum of years (cumulative)
	0	1	2	3	4	5	6	7	8	9	10 & +		
Prior											4.218	4.218	2.635.998
2011	307.203	120.837	28.328	11.328	6.457	3.826	- 70	2.612	1.913	1.260		1.260	483.692
2012	290.093	137.321	33.176	17.899	7.277	3.706	2.819	426	696			696	493.413
2013	364.541	154.121	38.110	15.323	8.597	3.152	1.909	954				954	586.706
2014	283.768	141.776	42.472	17.262	6.662	4.934	2.912					2.912	499.786
2015	282.322	135.232	29.671	15.919	9.515	5.379						5.379	478.039
2016	303.632	139.868	33.831	18.668	10.187							10.187	506.185
2017	362.283	184.466	40.952	19.529								19.529	607.230
2018	377.711	244.816	77.281									77.281	699.808
2019	412.544	196.436										196.436	608.981
2020	413.954											413.954	413.954
Total												732.807	8.013.792

# **Gross undiscounted Best Estimate Claims Provisions** (absolute amount)

(Thousand BGN)	Development year (absolute amount)											Year end  discounted
	0	1	2	3	4	5	6	7	8	9	10 & +	data)
Prior											56.978	51.652
2011								_	17.212	12.855		11.736
2012							-	14.812	14.978			14.432
2013						_	16.504	25.010				22.641
2014					_	21.698	23.389					21.192
2015				-	58.092	33.470						30.453
2016			-	75.522	41.251							37.025
2017		_	102.723	82.120								78.633
2018	-	152.966	76.819									73.645
2019	330.760	131.607										125.168
2020	318.071											307.834
Total												774.412

# E. Capital Management

#### E.1. OWN FUNDS

E.1.1. POLICIES AND PROCESSES RELATED TO OWN FUNDS MANAGEMENT, INFORMATION ON THE TIME HORIZON USED FOR BUSINESS PLANNING AND ON ANY MATERIAL CHANGES OVER THE REPORTING PERIOD

The Group and Local Capital Management Policy define principles for Capital Management activities the Assicurazioni Generali S.p.A. and the Group Legal Entities in scope must adhere.

Capital management activities refer to Own Funds management and control and in particular to procedures to:

- classify and periodically review Own Funds in order to guarantee that Own Funds items meet the requirements of the applicable capital regime both at issuance and subsequently
- regulate issuance of Own Funds according to the medium-term Capital Management Plan and Strategic Plan also to guarantee
  that Own Funds are not encumbered, that all actions required or permitted related to the governance of the Own Funds are timely
  completed, that ancillary Own Funds are timely called, that terms and conditions are clear and unambiguous, including instances
  in which distributions on an Own Funds item are expected to be deferred or cancelled
- ensure that any policy or statement in respect of ordinary share dividends is taken into account when analyzing the capital position
- establish driving principles and common standards to carry out these activities efficiently, in compliance with the relevant regulatory requirements and legislative frameworks at Group and Local level, and in line with the stated risk appetite and strategy of the Generali Group.

The Group Capital Management Policy after being approved by the Board of Directors of Assicurazioni Generali S.p.A. is applicable also for the Company once approved by the Management Board.

The Capital Management Plan (CMP) represents a part of overall three-year Strategic Plan and this ensures the consistency of the CMP with three-year Strategic Plan assumptions, which include inter alia:

- financial scenarios
- strategic asset allocation
- business mix. and includes a detailed description of the development of Own Funds and Regulatory Solvency Ratio from the latest available actual figures to the last plan year figures.

The Capital Management Plan includes a detailed description of the development of Own Funds and Regulatory Solvency Ratio from the latest available actual figures to the last plan year figures.

CEO is responsible to produce CMP and to submit it to the Management Board.

If extraordinary operations (i.e. M&A, Own Funds issuance) are foreseen in the plan period, their impact is explicitly included in the Own Funds and Regulatory Solvency Ratio development and further details are included in the relevant documentation. Own Funds issuances are explicitly included in the CMP with a detailed description of the rationale.

The description of the development of Own Funds explicitly includes the issuance, redemption or repayment (earlier or at maturity) of Own Funds items and their impacts on the limits on tiers. Any variation in the valuation of Own Funds items is also indicated, with additional qualitative details in terms of limits on tiers when needed.

The CMP is defined considering limits and tolerances set in the Risk Appetite Framework.

In case the three-year Strategic Plan needs to be resubmitted to the Head Office due to a significant variation of Own Funds or SCR also the CMP must be updated accordingly and sent to the GSPC&IR function.

#### E.1.2. AMOUNT AND QUALITY OF ELIGIBLE OWN FUNDS

The Company regularly evaluates its Own Funds, analyses their value and composition. Own Funds of the Company consist of Share Capital, Reconciliation Reserve and Foreseeable Dividend. All mentioned components are part of Tier 1 which represents the highest quality of the capital.

Difference between Company's IFRS equity and MVBS Own Funds is based on the revaluation of Technical Provisions, Intangible assets, Participations and Other items. Revaluations represent differences between the valuation according to IFRS accounting standards and valuation in accordance with the Solvency II Directive.

Technical Provisions valued for the solvency purposes are equal to the sum of a best estimate, risk margin and counterparty default adjustment. The best estimate corresponds to the probability-weighted average of future cash-flows, taking account the time value of money, using the relevant risk-free interest rate term structure. The risk margin is based mainly on the assumption that the whole portfolio of insurance and reinsurance obligations is taken over by another insurance or reinsurance undertaking. The counterparty default adjustment takes into account the expected losses due to the default of a reinsurance counterparty.

Intangible assets are revaluated to zero for the market value balance sheet purposes. Valuation of participations is based on the adjusted equity method of the undertakings in MVBS. The remaining part of the difference consists of the deferred taxes related to the revaluations mentioned above and other minor differences between the valuation for accounting and solvency purposes.

More details about valuation methods under Solvency II is described in Chapter D.

The Company has no restrictions in terms of the transferability of Own Funds.

#### **ELIGIBLE OWN FUNDS TO MEET SCR**

Available Own Funds to meet SCR are sum of all basic own fund items and Ancillary Own Fund items that meet the tier 1, tier 2 and tier 3 criteria and that are therefore available to meet SCR. The following table contains year to year comparison of the Available Own Funds split by Tiers.

#### Available Own funds by tiering

(BGN thousand)	Total available own funds to meet the SCR	Tier 1 – unrestricted	Tier 1 - restricted	Tier 2	Tier 3
Current Year	1.415.783	1.415.783	0	0	0
Previous Year	1.514.930	1.514.930	0	0	0
Change	-99.147	-99.147	0	0	0

Available Own Funds increased which helps to improve solvency position of the company.

Eligible Own Funds to meet SCR are equal to the total amount of Available Own Funds that are eligible to cover the SCR. As all capital items are Tier 1 there is no eligibility restriction.

#### Eligible Own funds by tiering

(BGN thousand)	Total eligible own funds to meet the SCR	Tier 1 – unrestricted	Tier 1 - restricted	Tier 2	Tier 3
Current Year	1.415.783	1.415.783	0	0	0
Previous Year	1.514.930	1.514.930	0	0	0
Change	-99.147	-99.147	0	0	0

Growth of the Eligible Own Funds has the same drivers as the increase of Available Own Funds.

At this stage, since eligibility filters are dependent from SCR, it is necessary to disclose it in terms of ratio.

#### **Solvency Ratio**

(BGN thousand)	Current year	Previous year	Change
Own Funds	1.415.783	1.514.930	-99.147
Solvency Capital Requirement	652.292	636.997	15.295
Solvency Ratio	217.0%	237.8%	-20.8%

## **BASIC OWN FUNDS**

The tables below contain a comparison of the Basic Own Funds in the current and previous year together with a split of Basic Own Funds by the tiers.

#### Own funds by Tiers

(BGN thousand)	Total	Tier 1 – unrestricted	Tier 1 - restricted	Tier 2	Tier 3
Ordinary share capital (gross of own shares)	53.400	53.400	0	0	0
Share premium account related to ordinary share capital	0	0	0	0	0
Surplus funds	0	0	0	0	0
Preference shares	0	0	0	0	0
Share premium account related to preference shares	0	0	0	0	0
Reconciliation reserve (see below table)	1.362.383	1.362.383	0	0	0
Subordinated liabilities	0	0	0	0	0
An amount equal to the value of net deferred tax assets	0	0	0	0	0
Other own fund items approved by the supervisory authority as basic own funds not specified above	0	0	0	0	0
Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	0	0	0	0	0
Deductions for participations in financial and credit institutions	0	0	0	0	0
Total basic own funds after deductions	1.415.783	1.415.783	0	0	0

## Reconciliation reserve

(BGN thousand)	Current year	Previous year	Change
Assets – Liabilities	1.749.113	1.860.557	-111.443
Own shares	0	0	0
Foreseeable dividends and distributions	333.330	345.626	-12.296

Other basic own fund items	53.400	53.400	0
Restricted own fund items due to ring fencing	0	0	0
Reconciliation Reserve	1.362.383	1.461.530	-99.147

# E.1.3. ELIGIBLE OF OWN FUNDS TO MEET THE MINIMUM CAPITAL REQUIREMENT

Eligible Own Funds to meet MCR are equal to the total amount of Own Funds that are eligible to cover the MCR. In case of the Company, they are equal to Eligible Own Funds to meet SCR because the whole amount of the capital is classified into Tier 1.

#### Eligible Own funds by tiering

(BGN thousand)	Total eligible own funds to meet the MCR	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2
Current Year	1.415.783	1.415.783	0	0
Previous Year	1.514.930	1.514.930	0	0
Change	-99.147	-99.147	0	0

Year to year difference of Eligible Own Funds is consistent with the one provided in the section devoted to Eligible Own Funds to meet SCR.

# E.1.4. EXPECTED PROFIT INCLUDED IN FUTURE PREMIUMS

The amount of EPIFP written by the Company has been calculated in accordance with article 260(2) of the Delegated Acts.

(BGN thousand)	Current Year	Previous year	Change
Expected Profit included in future premiums (EPIFP) - Life Business	12.733	8.463	4.270
Expected Profit included in future premiums (EPIFP) - Non-Life Business	280.388	296.952	-16.564
Total Expected Profit included in future premiums (EPIFP)	293.121	305.415	-12.294

# E.1.5. RECONCILIATION BETWEEN STATUTORY SHAREHOLDER FUNDS AS PER IFRS GROUP VIEW AND OWN FUNDS FOR SOLVENCY PURPOSES

The main difference between IFRS statutory Equity and Eligible Own Funds is due to revaluation of net technical liabilities (more details are in Chapter D).

# Reconciliation between Statutory Equity as per IFRS Group view and Excess of Assets over Liabilities

(BGN thousand)	Current year	Previous year 1.114.687	
Statutory Equity as per IFRS Group view	1.109.006		
Adjustment on Intangible	-1	-23	
Adjustment on Investment	39.753	36.602	
Adjustment on Net Technical Provision	671.275	780.694	
Adjustment on Financial and Subordinated debt	0	0	
Adjustment on Other Items	-3.792	6.663	
Adjustment on Deferred Taxes	-67.127	-78.067	
Excess of Assets over Liabilities	1.749.113	1.860.557	
Subordinated Liabilities	0	0	
Foreseeable Dividend	-333.330	-345.626	
Other deduction	0	0	
Basic Own Funds	1.415.783	1.514.930	
Ancillary Own Funds	0	0	
Available Own Funds	1.415.783	1.514.930	
Eligible Own Funds	1.415.783	1.514.930	

## E.2. SOLVENCY CAPITAL REQUIREMENT AND MINIMUM CAPITAL REQUIREMENT

#### E.2.1. SCR AND MCR VALUES

Solvency Capital Requirement is calculated based on Standard Formula. Minimum Capital Requirement is calculated according to the relevant legislation and its value is significantly lower than the amount of Solvency Capital Requirement. Detailed inputs for MCR calculation are part of the annex to this chapter.

#### **SCR Values**

(BGN thousand)	Total
Current Year	652.292
Previous Year	636.997
Change	15.295
MCR Values	
(BGN thousand)	Total
Current Year	209.073
Previous Year	215.511

Change -6.437

#### E.2.2. SCR BREAKDOWN

As far as the Company operates as NL reinsurer it is straightforward that the most important risk relates to NL UW business. The detailed results are presented in the following table.

Total SCR split by Risk before and after diversification

(BGN thousand)	Before Diver	sification 2020	Before Diversification 2019	
	Total	Impact (%)	Total	Impact (%)
nSCR before Diversification	883.673	100%	862.140	100%
Market Risks	271.293	31%	293.875	34%
Counterparty Default Risks	81.560	9%	55.849	7%
Life Underwriting Risks	6.615	1%	3.914	0%
Health Underwriting Risks	42.105	5%	45.634	5%
Non-Life Underwriting Risks	482.099	55%	462.868	54%
Diversification benefit	221.101		216.656	
nBSCR after Diversification	662.573		645.484	
Operational Risk	56.124		57.627	
Notional SCR arising from RFF	0		0	
Total SCR before Taxes	718.697		703.111	
Tax absorption	66.405		66.114	
Total SCR	652.292		636.997	

# E.3. USE OF THE DURATION-BASED EQUITY RISK SUB-MODULE IN THE CALCULATION OF THE SOLVENCY CAPITAL REQUIREMENT

The Company does not use duration-based equity risk sub-module in the calculation of the SCR.

# E.4. DIFFERENCES BETWEEN THE STANDARD FORMULA AND ANY INTERNAL MODEL USED

The company does not use internal model for the calculation of regulatory SCR.

# E.5. NON-COMPLIANCE WITH THE MINIMUM CAPITAL REQUIREMENT AND NON-COMPLIANCE WITH THE SOLVENCY CAPITAL REQUIREMENT

The Company has a sound solvency position. No inconsistencies were found related to the compliance with the Minimum Capital Requirements or the Solvency Capital Requirement.

#### E.6. ANY OTHER INFORMATION

#### **E.6.1. MAJOR DEVELOPMENT**

All major economies were globally defeated by Covid-19 pandemic during 2020.

However, final 2020 impact on financial markets was not that harmful as many governments boosted markets with substantial liquidity measures. At the same time, insurers made a profit on MTPL / MOD LoBs due to lockdown measures. These underwriting profits positively affected also GPRe.

There is no substantial impact of Covid-19 into SCR and OF of the Company.

#### E.6.2. SENSITIVITIES

The sensitivity testing analyses the impact of simple changes in specific risk drivers (e.g. Interest Rates, equity shock, credit spreads and Interest Rate volatility) on the variability of the Own Funds and Solvency Ratio.

The level of Eligible Own Funds was recalculated for each sensitivity and it is presented in the following table, together with the impact on the solvency ratio. SCR value is kept constant for the purposes of calculating the stressed Solvency Ratio.

#### Sensitivities

(BGN million)	Solvency Ratio	Delta
Base value	217.0%	
Real estates (-25%)	214.1%	-3,0%
Equity price (-25%)	220.1%	3,1%
Risk free rates (+50bps)	213.4%	-3,7%
Risk free rates (-50bps)	209.9%	-7,2%
Credit spread Corporate (+50bps)	215.4%	-1,6%
Credit spread Govies (+50bps)	217.0%	

It can be seen that none of the sensitivities represents a significant threat to the solvency position of the Company.

#### Annex

## **QRT TEMPLATES VALID FOR SOLO PURPOSES**

Own funds – Solo (1/3)

(Thousand BGN)	Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35	1.415.783	1.415.783	0	0	0
Ordinary share capital (gross of own shares)	53.400	53.400	0	0	0
Share premium account related to ordinary share capital	0	0	0	0	0
Initial funds, members' contributions or the equivalent basic own - fund item for mutual and mutual-type undertakings	0	0	0	0	0
Subordinated mutual member accounts	0	0	0	0	0
Surplus funds	0	0	0	0	0
Preference shares	0	0	0	0	0
Share premium account related to preference shares	0	0	0	0	0
Reconciliation reserve	1.362.383	1.362.383	0	0	0
Subordinated liabilities	0	0	0	0	0
An amount equal to the value of net deferred tax assets	0	0	0	0	0
Other own fund items approved by the supervisory authority as basic own funds not specified above	0	0	0	0	0
Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	0	0	0	0	0
Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	0	0	0	0	0
Deductions	0	0	0	0	0
Deductions for participations in financial and credit institutions	0	0	0	0	0
Total basic own funds after deductions	1.415.783	1.415.783	0	0	0

#### GP Reinsurance EAD - Annex

#### Own funds – Solo (2/3)

(Thousand BGN)	Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
Ancillary own funds					
Unpaid and uncalled ordinary share capital callable on demand	0			0	
Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	0			0	
Unpaid and uncalled preference shares callable on demand	0			0	0
A legally binding commitment to subscribe and pay for subordinated liabilities on demand	0			0	0
Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	0			0	
Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	0			0	0
Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	0			0	
Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	0			0	0
Other ancillary own funds	0			0	0
Total ancillary own funds	0			0	0
Available and eligible own funds					
Total available own funds to meet the SCR	1.415.783	1.415.783	0	0	0
Total available own funds to meet the MCR	1.415.783	1.415.783	0	0	
Total eligible own funds to meet the SCR	1.415.783		0	0	0
Total eligible own funds to meet the MCR	1.415.783		0	0	

#### GP Reinsurance EAD - **SOLVENCY AND FINANCIAL CONDITION REPORT**

# Own funds – Solo (3/3)

(Thousand BGN)	Total
SCR	652.292
MCR	209.073
Ratio of Eligible own funds to SCR	217,0%
Ratio of Eligible own funds to MCR	677,2%
Reconciliation reserve	
Excess of assets over liabilities	1.749.113
Own shares (held directly and indirectly)	0
Foreseeable dividends, distributions and charges	333.330
Other basic own fund items	53.400
Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	0
Reconciliation reserve	1.362.383
Expected profits	
Expected profits included in future premiums (EPIFP) - Life Business	12.733
Expected profits included in future premiums (EPIFP) - Non- life business	280.388
Total Expected profits included in future premiums (EPIFP)	293.121

# Solvency Capital Requirement - for undertakings on Standard Formula

(Thousand BGN)	Gross solvency capital requirement	USP	Simplifications
Market risk	271.293	0	0
Counterparty default risk	81.560	0	0
Life underwriting risk	6.615	0	0
Health underwriting risk	42.105	0	0
Non-life underwriting risk	482.099	0	0
Diversification	-221.101	0	0
Intangible asset risk	0	0	0
Basic Solvency Capital Requirement	662.573	0	0

## (Thousand BGN)

Calculation of Solvency Capital Requirement	
Operational risk	56.124
Loss-absorbing capacity of technical provisions	0
Loss-absorbing capacity of deferred taxes	-66.405
Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	0
Solvency capital requirement excluding capital add-on	652.292
Capital add-on already set	0
Solvency capital requirement	652.292
Other information on SCR	0
Capital requirement for duration-based equity risk sub-module	0
Total amount of Notional Solvency Capital Requirements for remaining part	652.292
Total amount of Notional Solvency Capital Requirements for ring fenced funds	0
Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	0
Diversification effects due to RFF nSCR aggregation for article 304	0

#### MCR Result for non-life activities

(Thousand BGN)	Non-life activities
MCRNL Result	196.044

## Linear formula component for non-life insurance and reinsurance obligations

	Non-life activities	
MCR calculation Non-Life (Thousand BGN)	Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
Medical expense insurance and proportional reinsurance	-51	5.203
Income protection insurance and proportional reinsurance	-2.125	20.834
Workers' compensation insurance and proportional reinsurance	0	0
Motor vehicle liability insurance and proportional reinsurance	218.474	396.620
Other motor insurance and proportional reinsurance	8.064	360.537
Marine, aviation and transport insurance and proportional reinsurance	2.769	41.197
Fire and other damage to property insurance and proportional reinsurance	106.447	434.431
General liability insurance and proportional reinsurance	91.915	177.081
Credit and suretyship insurance and proportional reinsurance	5.783	9.936
Legal expenses insurance and proportional reinsurance	0	0
Assistance and proportional reinsurance	-1.848	8.858
Miscellaneous financial loss insurance and proportional reinsurance	1.679	1.904
Non-proportional health reinsurance	-1.551	2.303
Non-proportional casualty reinsurance	60.471	10.748
Non-proportional marine, aviation and transport reinsurance	-1.220	993
Non-proportional property reinsurance	1.236	77.667

#### MCR Result for life activities

(Thousand BGN)	Life activities
MCRL Result	13.029

## Linear formula component for life insurance and reinsurance obligations

MCR calculation Life (Thousand BGN)	Life activities		
	Net (of reinsurance/SPV and Finite Re) best estimate and TP calculated as a whole	Net (of reinsurance/SPV and Finite Re) total capital at risk	
Obligations with profit participation - guaranteed benefits	0	0	
Obligations with profit participation - future discretionary benefits	0	0	
Index-linked and unit-linked insurance obligations	0	0	

Other life (re)insurance and health (re)insurance obligations	-4.976	
Total capital at risk for all life (re)insurance obligations	0	2.458.408

Overall MCR	
Overall MCR calculation (Thousand BGN)	
SCR	652.292
MCR cap	293.532
MCR floor	163.073
Combined MCR	209.073
Absolute floor of the MCR	2.347
Minimum Capital Requirement	209.073